

No.: Q042024/CVGT/ITD

Ho Chi Minh City, April 28, 2025

*(Subject: Explanation of discrepancies in business results
between the separate financial statements and the consolidated financial statements
for 4th quarter of the 2024 fiscal year compared to the same period of the previous year)*

To:

- THE STATE SECURITIES COMMISSION
- HO CHI MINH CITY STOCK EXCHANGE
- SHAREHOLDERS AND INVESTORS

Based on:

- Clause 4, Article 11, Chapter III, Circular 96/2020/TT-BTC issued on January 1, 2021, by the Ministry of Finance guiding information disclosure in the securities market.
- The financial statements for 04th quarter of the 2024 fiscal year of Innovative Technology Development Corporation (ITD).
- The consolidated financial statements for 04th quarter of the 2024 fiscal year of Innovative Technology Development Corporation (ITD).

ITD company hereby explains the discrepancies in after-tax profit exceeding 10% in the 04th of 2024 financial statements compared to the same period last year as follows:

1/ Discrepancy in profit in the financial statements:

Content	04th quarter of 2024	04th quarter of 2023	Discrepancy	Rate
Revenue from sales of goods and rendering of services	81,290,893,400	141,785,521,151	(60,494,627,751)	-42.7%
Cost of goods sold	54,104,811,503	122,397,662,530	(68,292,851,027)	-55.8%
Gross profit from sales of goods and rendering of services	27,186,081,897	19,387,858,621	7,798,223,276	40.2%
Financial income	3,325,507,307	3,687,113,545	(361,606,238)	-9.8%
Financial expenses	3,233,200,400	3,968,018,458	(734,818,058)	-18.5%
Selling expenses	297,560,892	5,906,582,738	(5,609,021,846)	-95.0%
General administrative expenses	3,463,346,178	13,484,625,477	(10,021,279,299)	-74.3%
Total net profit before tax	24,435,604,499	600,165,584	23,835,438,915	3971.5%
Profit after corporate income tax	24,435,604,499	571,681,002	23,863,923,497	4174.3%

During the fourth quarter of 2024, the Company successfully completed the execution and final acceptance of the majority of its contracts, thereby recognizing the associated revenue. However, compared to the corresponding period in 2023, revenue declined by 42.7% and gross profit increased 40.2%, respectively. Financial expenses decreased by approximately VND 734 million, equivalent to an 18.5% reduction, primarily due to a decrease in outstanding borrowings.

In the same period of 2023, general and administrative expenses had increased significantly as a result of the Company's recognition of provisions for doubtful receivables. Throughout 2024, the Company has actively undertaken organizational restructuring initiatives, optimized its workforce, and reversed certain provisions for doubtful receivables. Accordingly, selling expenses and general and administrative expenses decreased substantially, by approximately VND 5.6 billion and VND 10 billion, respectively, corresponding to reductions of 95% and 74%.

As a result of the foregoing, the Company's net profit after tax for the period increase of VND 23.8 billion, compared to the same period in the prior year.

2/ Discrepancy in profit in the consolidated financial statements:

Content	03rd quarter of 2024	03rd quarter of 2023	Discrepancy	Rate
Revenue from sales of goods and rendering of services	396,879,308,139	207,016,964,320	189,862,343,819	91.7%
Cost of goods sold	297,087,279,590	156,393,446,020	140,693,833,570	90.0%
Gross profit from sales of goods and rendering of services	99,792,028,549	50,623,518,300	49,168,510,249	97.1%
Financial income	1,454,243,261	2,037,924,908	(583,681,647)	-28.6%
Financial expenses	2,667,885,063	2,687,908,527	(20,023,464)	-0.7%
Selling expenses	13,862,103,233	14,054,499,552	(192,396,319)	-1.4%
General administrative expenses	25,390,780,343	30,838,462,914	(5,447,682,571)	-17.7%
Total net profit before tax	65,033,024,092	4,622,482,307	60,410,541,785	1306.9%
Profit after corporate income tax	55,096,451,027	2,596,150,289	52,500,300,738	2022.2%
Profit after tax attributable to owners of the Parent Company	42,273,969,303	(1,217,203,553)	43,491,172,856	3573.0%

The business performance for the period recorded an increase in revenue of VND 189.8 billion, representing a increase of 91.7% compared to the same period last year, while gross profit rose by over VND 49 billion, equivalent to an increase of 97.1%.

In addition, the reversal of provisions and the positive impact from the optimization of operating costs and the restructuring of resources during 2024 resulted in a significant reduction in general and administrative expenses, decreasing by approximately VND 5.5 billion compared to the same period.

These were the primary factors contributing to the consolidated net profit after tax of VND 55 billion, which increased compared to the corresponding period of the prior year. Net profit after tax attributable to the parent company reached VND 42.3 billion, representing an

Sincerely.

Innovative Technology Development Corporation
General Director



Nguyễn Ngọc Trung