CÔNG TY CỔ PHẦN XUẤT NHẬP KHẨU VÀ ĐẦU TƯ CHỢ LỚN (CHOLIMEX) CHO LON INVESTMENT AND IMPORT EXPORT CORPORATION (CHOLIMEX)

Số/ No: 63 /CBTT-CHOLIMEX

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập – Tự do – Hạnh phúc THE SOCIALIST REPUBLIC OF VIETNAM

Independence - Freedom - Happiness

Thành phố Hồ Chí Minh, ngày 4 tháng 4 năm 2025 Ho Chi Minh City, 4 April 2025

CÔNG BÓ THÔNG TIN INFORMATION DISCLOSURE

Kính gửi / To: - Sở Giao dịch chứng khoán Việt Nam/ Vietnam Exchange - Sở Giao dịch Chứng khoán Hà Nội/ Hanoi Stock Exchange

- 1. Tên tổ chức: Công ty Cổ phần Xuất nhập khẩu và Đầu tư Chợ Lớn Name of organization: Cho Lon Investment and Import Export Corporation
 - Mã chứng khoán / Stock code: CLX
 - Địa chỉ: 631- 633 Nguyễn Trãi, Phường 11, Quận 5, Thành phố Hồ Chí Minh Address: 631 633 Nguyên Trai, Ward 11, District 5, Ho Chi Minh city
 - Điện thoại liên hệ/*Tel*.: 08.38547102 Fax: 08.38555682
 - E-mail: info@cholimex.vn
- Nội dung thông tin công bố/ Contents of disclosure:
 Báo cáo thường niên năm 2024/ Annual Report 2024.
- 3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 4/4/2025 tại đường dẫn https://www.cholimex.vn/vi/bao-cao-thuong-nien/
 This information was published on the company's website on 4. April 2025, as in the link https://www.cholimex.vn/vi/bao-cao-thuong-nien/

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

We hereby certify that the information provided is true and correct and we bear the full responsibility to the law.

Noi nhận/Recipients:

- Như trên/ As above;
- Luu: VT/ Archived: Secretary.

Tài liệu đính kèm/ Attached documents: Báo cáo thường niên năm 2024/ Annual Report 2024 NGƯỜI ĐƯỢC ỦY QUYỀN CÔNG BỐ THÔNG TIN PERSON AUTHORIZED TO DISCLOSE INFORMATION

CÔNG TY
CỔ PHẨN
XUẤT NHẬP KHẨU
VÀ ĐẦU TƯ
CHỢ LỚN
(CHOLIMEY)

NGUYỄN THỊ THÙY TRÂM

Thu ký công ty / Company secretary



ANNUAL REPORT

2024

April 2025

CHO LON INVESTMENT AND IMPORT EXPORT CORPORATION

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I. GENERAL INFORMATION

1. General information

- Trading name: Công ty Cổ phần Xuất nhập khẩu và Đầu tư Chợ Lớn (Cholimex)
 - Tên viết tắt: Cholimex
 - Business Registration Certificate No.: 0301307933
 - Charter capital: 866.000.000.000 VND
 - Owner's capital: 866.000.000.000 VND
 - Address: 631-633 Nguyễn Trãi, phường 11, Quận 5, TP.HCM
 - Telephone: (84 28) 38 547 102
 - Fax: (84 28) 38 555 682
 - Website: www.cholimex.vn
 - Securities code: CLX
 - Establishment and development process:
 - + Cholimex Company was established on April 15, 1981, under the name "Direct Utilization and Specialty Goods Export and Import Joint State Public and Private Partnership Company of District Five", operating as a joint stock company (on a pilot basis) with capital contributions from both the state and private entities.
 - + In 1983, the Company changed into "Supply Chain Export Company of District Five" (also called Cholimex Company) according to Decision no. 78/QĐ-UB dated June 2nd, 1983, promulgated by People's Committee of HCMC and was directly managed by People's Committee of District 5.
- + In 1993, the Company changed into "Cholon Invesment and Import-Export Company" - a state-owned enterprise - (also called Cholimex Company) according to Decision No. 21/QĐ-UB dated January 15th, 1993, and was still directly managed by People's Committee of District 5.



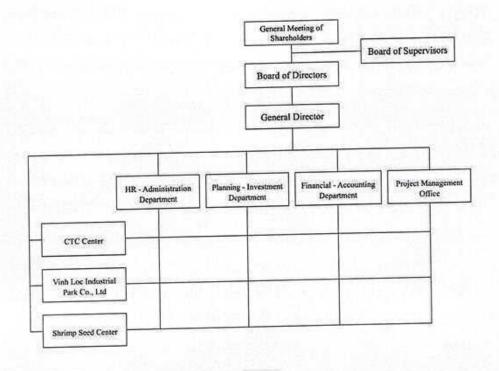
- + Since 16/8/2005, Cho Lon Investment and Import Export Company (CHOLIMEX) was transformed to the other organizational model Parent and Subsidiary Company.
- + On July 15, 2016, the Company was transformed into Cho Lon Investment and Import-Export corporation, operating under the parent-subsidiary company model with a charter capital of VND 866 billion.
- + . March 1, 2017, the Company's shares were officially traded on the UPCOM market under the stock code CLX.

2. Business lines and locations of the business

- Business lines: Distribution of consumer goods; leasing of office spaces and warehouses; financial investment and project investment.
 - Location of business: Ho Chi Minh city.

3. Information about governance model, business organization and managerial apparatus

- Governance model: General Meeting of Shareholders, Board of Directors, Board of Supervisors, and General Director.
 - Management structure





- Subsidiaries, associated companies

| No. | Name | Address | Major fields of production and business | paid-in charter capital (million VND) | ownership percentages (%) |
|-----|--|--|---|---|---------------------------------|
| 1 | Vinh Loc Industrial Park Co.,Ltd | Lot A59/I, Road No. 7, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam | Industrial park infrastructure | 225.209 | 100,00 |
| 2 | Cholimex Trading - Service Joint Stock Company | Lot C71/II, Road No. 6, Vinh Loc Industrial Park, Vinh Loc A Commune, Binh Chanh District, Ho Chi Minh City, Vietnam | Garment, service | 15.300 | 75,03 |
| 3 | Cholimex Food Joint Stock Company | Lot C40-43/I, C51-55/II, Road No. 7, Vinh Loc Industrial Park, Vinh Loc A Commune, Binh Chanh District, Ho Chi Minh City, Vietnam | Food | 81.000 | 40,72 |
| 4 | Vinh Loc - Ben Luc Industrial Park Investment and Construction Joint Stock Company | National Highway 1, Voi La Hamlet, Long Hiep Commune, Ben Luc District, Long An Province, Vietnam | Industrial park infrastructure | 120.000 | 24,00 |
| 5 | Cty CP SX KD XNK DV và ĐT Tân Bình | 325 Ly Thuong Kiet, Ward 9, Tan Binh District, Ho Chi Minh City, Vietnam | Industrial park infrastructure | 300.000 | 20,05 |
| 6 | Vinh Loc – Ben Thanh Service Joint Stock Company | Lot II.11, Road No. 5, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam | Restaurant and mobile food services | 76.991 | 40,21 |
| 7 | Vĩnh Lộc Logistics | A part of Lot I.9/1, Road No. 5, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam | Other support service activities related to transportation | 72.005 | 35,50 |

Note: Ownership percentage includes both direct and indirect holdings..



4. Development orientations

a) Main objectives of the Company

- To develop and advance the Company towards modernity, professionalism, efficiency, and sustainability.
- To continuously enhance corporate value, maximize shareholder benefits, and maintain stock market prices at or above book value.
 - To ensure the material and spiritual well-being of employees.
- To promote sustainable business growth aligned with social responsibility, community engagement, and environmental stewardship.

b) Development strategies in medium and long term

- To sustain annual growth in revenue and profitability targets.
- Financial Investment Activities: Divest from enterprises with underperforming investment returns; allocate capital to businesses with strong growth potential that align with the Company's strategic direction; foster robust relationships among the parent company, subsidiaries, and affiliates to drive the sustainable and efficient development of the Cholimex ecosystem.
- Project Investment Activities: Finalize legal formalities to proceed with the Vinh Loc Industrial Park Expansion (56 ha), Resettlement Residential Area (44 ha), and 629B-631-633 Nguyen Trai High-Rise projects; formulate tailored and effective investment strategies for each individual project.
- Commercial and Service Activities: Expand office and warehouse leasing operations while optimizing the performance of completed projects; reinforce commercial activities, diversify product offerings and business categories, and broaden product distribution networks domestically and globally.

5. Risks

- The settlement of the state-owned enterprise phase and the formal transfer of assets to the joint-stock company remain incomplete. Consequently, the Company's asset value may be subject to change upon completion of these processes.

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CHO LON INVESTMENT AND IMPORT EXPORT CORPORATION

- Project investment constitutes a core operational focus of the Company. This activity demands substantial capital and long-term commitment, particularly for industrial park infrastructure projects. As such, investment performance is significantly influenced by various external factors, including interest rate volatility, economic conditions, and state policies regarding land use, investment incentives, and environmental regulations.

II. OPERATIONS IN THE YEAR

1. Situation of production and business operations

In 2024, the global and regional situation continued to experience rapid, complex, and unpredictable fluctuations, with numerous risk factors, uncertainties, and unforeseen developments that impacted the operations of several units within the Cholimex system. However, the socio-economic situation in Vietnam in 2024 continued to show positive trends; macroeconomic stability was maintained, and inflation was controlled.

During 2024, Cho Lon Investment and Import-Export Corporation (Cholimex) and its affiliated units continuously strived to achieve the planned targets assigned by the General Meeting of Shareholders (according to Resolution No. 01/NQ-CHOLIMEX-ĐHĐCĐ dated April 15, 2024) as follows:

- Consolidated Revenue: 655.92 billion VND, reaching 99.38% of the plan;
- Consolidated Profit Before Tax: 220.21 billion VND, reaching 108.48% of the plan.
- Consolidated Profit After Tax: 198.24 billion VND, reaching 107.77% of the plan.
 - Distributed Profit: 102.48 billion VND, reaching 104.57% of the plan.

2. Organization and Human resource

a) List of the Board of Management

| No. | Member | Position | Number of shares owned | Ratio (%) |
|-----|----------------|------------------|------------------------|--------------|
| 1 | Huynh An Trung | General Director | 70.013 | 0,08 % |



| No. | Member | Position | Number of shares owned | Ratio (%) |
|-----|----------------|-------------------------|------------------------|-----------|
| 2 | Luu Thanh Danh | Deputy General Director | 4.000 | 0,001 % |
| 3 | Vo Van Than | Deputy General Director | 27.000 | 0,03 % |
| 4 | Diep Nam Hai | Deputy General Director | 184.913 | 0,21 % |
| 5 | Vo Van Day | Chief Accountant | 25.500 | 0,03 % |

b) Curriculum vitae

❖ Mr Huynh An Trung – Member of the Board of Directors, General Director

- Date of Birth: October 24, 1967

- Educational background: Bachelor of Engineering in Aquaculture Economics

- Positions Held in Other Organizations: Chairman of the Board of Directors of Cholimex Food Joint Stock Company (CMF); Vice Chairman of the Board of Directors of Vinh Loc Logistics; Member of the Board of Directors of Thang Long Logistics Services Joint Stock Company; Chairman of the Board of Directors of Special Aquatic Products Import Export Company (SPV); Independent Member of the Board of Directors of Transimex Corporation (TMS).

❖ Mr Luu Thanh Danh – Deputy General Director

- Date of Birth: May 4, 1974
- Educational Background: Bachelor of Engineering in Civil Engineering
- Positions Held in Other Organizations: Member of the Board of Directors, General Director of Vinh Loc Ben Thanh Service Joint Stock Company; Member of the Board of Directors of Cholimex Investment and Construction Joint Stock Company; Member of the Board of Directors of Vinh Loc Ben Luc Industrial Park Construction and Investment Joint Stock Company.

❖ Mr Vo Van Than – Member of the Board of Directors, Deputy General Director

- Date of Birth: November 3, 1973

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- Educational Background: Bachelor of Engineering in Civil Engineering, Bachelor of Economics
- Positions Held in Other Organizations: Chairman of the Board of Directors of Vinh Loc Ben Thanh Service Joint Stock Company; Chairman of the Board of Directors of Cholimex Trading Service Joint Stock Company; Member of the Board of Directors of Vinh Loc Ben Luc Industrial Park Construction and Investment Joint Stock Company; Member of the Board of Directors of Vinh Loc Logistics Joint Stock Company; Chairman of the Members' Council of Vinh Loc Industrial Park CO.,LTD.

❖ Mr Diep Nam Hai - Deputy General Director

- Date of Birth: November 4, 1967
- Educational Background: Bachelor of Economics, Bachelor of Foreign Trade
- Positions Held in Other Organizations: Member of the Board of Directors,
 General Director of Cholimex Food Joint Stock Company.

❖ Mr Vo Van Day - Director of Finance and Accounting, Chief Accountant

- Date of Birth: May 30, 1974
- Educational Background: Bachelor of Economics
- Positions Held in Other Organizations: Member of the Supervisory Board of Vinh Loc Logistics Joint Stock Company; Member of the Supervisory Board of Cholimex Food Joint Stock Company.
 - c) Changes in the Board of Management: None.
- d) Number of staffs, brief information and changes on the employee's policiespolicies

The number of employees as of December 31, 2024, is 205 people, including:

- Parent Company Office: 34 people.
- Subsidiaries:

- Vinh Loc Industrial Park CO, LTD: 124 people.
- Cholimex Trading Service Joint Stock Company: 42 people.
- Company Branches:
 - o Cholimex Trade Center: 4 people.
 - Cholimex Shrimp Seed Center Ninh Thuan: 1 person.

Policies for Employees:

- Ensure the payment of wages in accordance with legal regulations and the Company's regulations; implement social insurance policies as prescribed, purchase accident insurance, organize vacations, provide uniforms, annual leave, etc., in accordance with the Collective Labor Agreement (employee expenses under the Collective Labor Agreement are equal to or higher than legal regulations; pay year-end bonuses to employees at the parent company, subsidiaries, and branches from 2 to 3 months' salary; in addition, the Company also effectively takes care of employees in difficult circumstances on the occasion of the Lunar New Year; settle severance and retirement benefits in accordance with legal regulations; no complaints or lawsuits regarding policies occurred in 2024).
- During the year, the Company continued to operate the salary system and the performance evaluation system to ensure competitive salaries and bonuses in the market, based on the capabilities of employees; develop and issue the Job Title Determination Table Organizational Structure Diagram of units under Cholon Import-Export and Investment Joint Stock Company (Cholimex) (Decision No. 42/QD-CHOLIMEX-TGĐ dated October 10, 2022). Các chính sách đối với người lao động:
 - 3. Investment activities, project implementation
 - a) Major investments
 - ❖ Project investment

In 2024, the Company carried out investment preparation and implementation for projects such as:

Implemented investment preparation for projects:

- Workshops for lease L8.NX2; L9 with a scale of 7,000m2 and L10 with a scale of 10,000m2; these projects are expected to be implemented in 2025.
- Solar power system at the Water Supply Station, expected to be completed in Quarter I/2025.
- Solar power system at the Wastewater Treatment Plant, expected to be completed in Quarter II/2025.

Implementation of investment: Rooftop solar power projects at the 631-633 Nguyen Trai Office and Ninh Thuan Shrimp Hatchery, both projects have been completed and put into operation.

In addition, the Company continues to implement measures to manage the land plots that have been transferred under the Vinh Loc Industrial Park Expansion Project (56ha), and the Vinh Loc A Residential - Resettlement Project (44ha). At the same time, the Company regularly works with relevant state agencies to carry out tasks related to the Company's other projects to soon implement investment in these projects.

❖ Financial investments

In 2024, Cholimex's investment capital in other enterprises remained unchanged. The Company is investing in 9 enterprises (excluding Vinh Loc Industrial Park Co.,Ltd) with a total contributed capital of 545.86 billion VND.

| No. | Invested Futamoise | Charter Capital | Cholimex's Investment Capital | |
|------|---|--------------------|----------------------------------|--------------|
| 140. | Invested Enterprise | (Billion VND) | Giá trị thực (Tỷ đồng) | Ratio (%) |
| 1 | Cholimex Food Joint Stock Company | 81,00 | 296,82* | 40,72 |
| 2 | Tan Binh Import - Export Joint Stock Corporation (Tanimex) | 300,00 | 174,07* | 20,05 |
| 3 | Vinh Loc Logistics Joint Stock Company | 268,00 | 25,57 | 35,50 |
| 4 | Thang Long Logistics Services Joint Stock Company | 182,20 | 21,18 | 9,18 |

| | 1025 OF MOSEY OF M | Charter Capital | Cholimex's Investment Capital | |
|--|---|--|----------------------------------|--------------|
| No. | Invested Enterprise | (Billion VND) | Giá trị thực (Tỷ đồng) | Ratio (%) |
| 5 Vinh Loc - Ben Luc Industrial Park Investment and Construction Joint Stock Company | | 120,00 | 3,48* | 10,00 |
| 6 | Cholimex Trading - Service Joint Stock Company | 15,30 | | 48,84 |
| 7 | Cholimex Investment and Construction Joint Stock Company | 30,00 | 2,38* | 18,34 |
| 8 | Vinh Loc – Ben Thanh Service Joint Stock Company | 76,99 | 22,36 | 29,04 |
| 9 | CTCP ĐTPT Thủy sản Chợ Lớn | Ben Luc Industrial Park and Construction Joint Stock rading - Service Joint Stock restment and Construction Company - Ben Thanh Service Joint Pany Thuy sản Chợ Lớn 120,00 3,48* 15,30 - 40 2,38* 76,99 22,36 | 15,38 | |
| - | Tổng cộng | | 545.86 | |

^{(*):} Figures are updated according to the audit report finalizing the value of state capital at the official time of conversion into a joint-stock company on July 15, 2016

b) Subsidiaries, associated companies

- Cholimex Food Joint Stock Company: is currently building the Cholimex Food Ben Luc Factory in Vinh Loc Ben Luc Industrial Park to expand its production scale.
- Cholimex Trading Service Joint Stock Company: its main activity currently is providing services such as industrial park landscape cleaning services, parking services, etc.
- Vinh Loc Ben Thanh Service Joint Stock Company is in the process of building the Vinh Loc convention center and restaurant.
- Vinh Loc Logistics Joint Stock Company is in the initial phase of investing in the construction of the Logistics Center Project on an area of 6 hectares at Vinh Loc Industrial Park with a high-quality warehouse system, applying modern technology, meeting the business, storage and distribution needs of businesses in the Ho Chi Minh City area and neighboring provinces.
- Other subsidiaries and affiliates are operating normally, with no major changes compared to the previous year.



4. Financial situation

a) Financial situation

Unit: VND

| Indicators | Year 2023 | Year 2024 | % change |
|---------------------------------|-------------------|-------------------|----------|
| Total asset | 2,309,652,620,183 | 2,400,608,458,855 | 3.94% |
| Net revenue | 518,177,726,416 | 517,630,274,302 | -0.11% |
| Profit from business activities | 200,349,141,214 | 218,932,395,999 | 9.28% |
| Other profits | 898,661,429 | 1,281,383,698 | 42.59% |
| Profit before tax | 201,247,802,643 | 220,213,779,697 | 9.42% |
| Profit after tax | 181,285,135,264 | 198,236,859,914 | 9.35% |
| Payout ratio | 28.66% | 30.58% | |

b) Major financial indicators

| Indicators | Year 2023 | Year 202 | |
|--|-----------|----------|--|
| 1. Solvency ratio | | | |
| + Solvency ratio | 4,40 | 5,30 | |
| + Quick ratio | 4,29 | 5,15 | |
| 2. Capital structure ratio | | | |
| + Debt/Total assets ratio | 26,55% | 24,40% | |
| + Debt/Owner's Equity ratio | 36,15% | 32,27% | |
| 3. Operation capability Ratio | 4 | | |
| + Inventory turnover | 74 | 54 | |
| + Total asset turnover | 22,44% | 27,85% | |
| 4. Profitability | | A | |
| + Profit after tax/ Net revenue ratio | 35,46% | 30,22% | |
| + Profit after tax/ Total capital ratio | 10,83% | 11,29% | |
| + Profit after tax/ Total assets Ratio | 7,95% | 8,42% | |
| + Profit from business activities/ Net revenue Ratio | 38,66% | 33,45% | |

5. Shareholders' structure, change in the owner's

a) Shares

- Total number of floating shares: 86.600.000.

- Par value: 10.000 đồng/cổ phần

- Stock type: common stock

- Number of freely transferable shares: 86.600.000 0

- Number of preferred shares: 0

b) Shareholders structure

| Shareholder type | Number of shareholders | Number of shares | ownership percentages (%) |
|------------------------------|------------------------|------------------|---------------------------------|
| - Domestic shareholders | ETA TOLWER | | |
| + Institutional shareholders | 23 | 69.858.203 | 80,67 |
| State-owned shareholders | 1 | 42.434.000 | 49,00 |
| + Individual shareholders | 2338 | 15.605.997 | 18,02 |
| - Foreign shareholders | | | |
| + Institutional shareholders | 3 | 961.900 | 1,11 |
| + Individual shareholders | 17 | 173.900 | 0,20 |
| Total | | 86.600.000 | |

*Theo Danh sách cổ đông chốt ngày 12/7/2024

- c) Change in the owner's equity: No change.
- d) Transaction of treasury stocks: None.
- e) Other securities: None.
- 6. Environment-Social-Governance (ESG) Report of the Company
- a) Environmental impact
- Total direct and indirect GHG emission: not recorded.
- Measures and initiatives to reduce GHG emission: None.



b) Management of raw materials

- The total amount of raw materials used for the manufacture and packaging of the products as well as services of the organization during the year: not recorded.
- The percentage of materials recycled to produce products and services of the organization: not recorded.
 - c) Energy consumption: Not recorded.
 - d) Water consumption: Not recorded.
 - e) Compliance with the law on environmental protection
- Number of times the company is fined for failing to comply with laws and regulations on environment: None.
- The total amount to be fined for failing to comply with laws and regulations on the environment: None.

f) Policies related to employees

- Number of employees: 205.
- Average wages of workers: 18.040.000 VND.
- Labor policies to ensure health, safety and welfare of workers:
- + Organize annual periodic health check-ups for employees, with female employees receiving periodic health check-ups twice a year.
- + In addition to fully and properly contributing to Social Insurance and Health Insurance for employees, the Company also provides 24/7 accident insurance for employees with a maximum compensation of VND 100,000,000 per person per incident.
- + Ensure the full and proper implementation of all committed terms and conditions in the Collective Labor Agreement 2024-2026.
- Employee training: The company organized, registered, and monitored the planned training results for 311 participants, with a total cost of VND 78,000,000.

g) Report on responsibility for local community

- In addition to fixed contributions, the Company has carried out numerous charitable social activities, including awarding scholarships, providing support during the Lunar New Year, and implementing various community-oriented programs.
- Company Trade Union has also encouraged employees to participate in and support social and charitable activities. During the year, 126 officials and employees from the Company and its system took part in humanitarian blood donation drives, resulting in the collection of 126 blood units.
- h) Report on green capital market activities under the guidance of the SSC: None.

III. REPORTS AND ASSESSMENTS OF THE BOARD OF MANAGEMENT

1. Assessment of operating results

In 2024, the Company's business activities remained stable; office and warehouse leasing services exceeded the plan by 18.78% due to effective utilization of leasable area, with an occupancy rate of 94.26% for office leasing and 93.69% for warehouse leasing.

Vinh Loc Industrial Park Subsidiary: In 2024, the unit's main business activities remained stable and experienced growth, with total revenue reaching 100.20% of the plan. Profit reached 112.69% of the plan.

Implementation of investment: Rooftop solar power projects at the 631-633 Nguyen Trai Office and Ninh Thuan Shrimp Hatchery, both projects have been completed and put into operation. In addition, the Company continues to implement measures to manage the land plots that have been transferred under the Vinh Loc Industrial Park Expansion Project (56ha), and the Vinh Loc A Residential - Resettlement Project (44ha). At the same time, the Company regularly works with relevant state agencies to carry out tasks related to the Company's other projects to soon implement investment in these projects.

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Investment capital: The Company is investing in 9 enterprises (excluding Vinh Loc Industrial Park Co.,Ltd) with a total contributed capital of 545.86 billion VND.

Operational Activities: the Executive Board actively monitored the activities of the Company and its invested companies. The Board implemented synchronous and consistent work throughout the company system to promptly resolve arising issues, seize business opportunities, and achieve the Company's planned targets. In addition, the Company also took good care of its employees and implemented the regimes according to the Labor Code in accordance with regulations. The Company also carried out tasks related to information disclosure and reporting as required in accordance with regulations and company rules.

2. Financial Situation

a) Assets

End-of-period total assets were VND 2.400.608 million, an increase of VND 90.955 million compared to the beginning of the period, mainly due to increases in: cash and cash equivalents of VND 9.522 million, short-term and long-term financial investments of VND 115.216 million, and decreases in asset indicators due to depreciation of fixed assets and investment properties; no bad debts or doubtful debts were incurred in 2024.

b) Debt Payable

End-of-period liabilities were VND 585.687 million, of which deferred long-term revenue was VND 468.437 million (revenue received in advance for land lease of Vinh Loc Industrial Park); the remaining debts are normal operations and no overdue debts have arisen; the current ratio is 5,3 and the quick ratio is 5.15, indicating that the company is fully capable of paying short-term debts and debts due, ensuring the company's business operations.

3. Improvements in organizational structure, policies, and management

- In addition to strengthening its management structure, the Company has modernized its governance system, promoting the adoption of management applications and software, such as: the Online Office electronic office software, which has been upgraded and improved; accounting software; and the application

of information technology in organizational management. The Company has also completed Phase 1 of its digital transformation with the implementation of planning and project management software, gradually advancing toward comprehensive digital transformation.

- Continue to consolidate and reorganize personnel across units in accordance with job titles and the organizational structure approved by the Board of Directors.

4. Development plans in future

a) Key Planned Targets for 2025

| Item | 2024 Implemented (billion VND) | 2025 Plan (billion VND) | Compared to 2024 (%) |
|-----------------------------------|--------------------------------------|-------------------------------|----------------------|
| Total consolidated revenue | 655,920 | 662,000 | 100,93 |
| 2. Consolidated profit before tax | 220,214 | 224,000 | 101,72 |
| 3. Consolidated profit after tax | 198,240 | 201,766 | 101,78 |
| Distributable profit | 102,482 | 104,000 | 101,48 |

b) Key Priority Tasks for 2025

- Complete the business plan targets for 2025.
- Carry out legal procedures to prepare for the investment and implementation of the Company's projects. Seek, research, and evaluate the feasibility of participating in bidding for new investment-attracting projects.
- Apply digital transformation software to effectively manage projects acquired through transfers. Support the execution of projects by affiliated companies in Vinh Loc.
- Conduct periodic reports, financial statements, and reports as requested; disclose information in accordance with regulations; and prepare content for regular Board of Directors meetings, the Annual General Meeting of Shareholders, and other related activities.



5. Explanation of the Board of Management for auditor's opinions

a) Auditor's opinion on financial statements

- The basis for the qualified audit opinion: "We have not been able to obtain sufficient appropriate audit evidence with regard to the investment in Cholimex Food Joint Stock Company, which is reflected in the Consolidated Financial Statements using equity method (see Note No. V.2b)."
- Emphasis of matter in the consolidated and separate financial statement audit reports: "Without qualifying the opinion expressed above, we would like to draw the reader's attention to Note No. VIII.5 in the Notes to the Consolidated Financial Statements regarding the fact that Cho Lon Investment and Import Export Corporation (Cholimex) is currently awaiting the approval of official finalization for business transformation from Ho Chi Minh City People's Committee. The figures in the accompanying Consolidated Financial Statements might be subject to change upon this approval for business transformation."

b) The Company explains as follows:

- At the time A&C Auditing and Consulting Company issued the 2024 consolidated audit report, our company had not provided the audited financial statements for 2024 of Cholimex Food Joint Stock Company, because, according to usual practice, this Company does not have its 2024 report until the end of March 2025.
- Emphasis of matter: In 2020, the Company recorded certain items determining the state capital at the time the Company officially transitioned into a joint-stock company, as per the audit report dated June 1, 2020, from the State Audit Office. The company is awaiting approval of official finalization for business transformation from Ho Chi Minh City People's Committee and will adjust the relevant financial statement data based on the approved final finalization of the transfer. The company has fully and timely reported to Ho Chi Minh City People's Committee all relevant information concerning the temporarily determined state capital at the time the company officially transitioned into a joint-stock company, as stated in the State Audit Office's audit report for the VIII Region dated June 1, 2020. The Company has publicly disclosed these explanations in the qualified audit opinion of the 2020 audit report.

6. Assessment Report related to environmental and social responsibilities of the Company

a) Assessment concerning the environmental indicators

The company consistently adheres to environmental regulations.

b) Assessment concerning the labor issues

- The company continues to operate its salary and bonus system in accordance with the approved Regulations, ensuring that the payroll fund is utilized in alignment with business performance.
- Employee compensation and benefits policies are well-implemented, commensurate with labor productivity; the content of the Collective Labor Agreement meets or exceeds legal regulations.
- Board of Management's operational mechanism and methods for functional departments are oriented towards decentralization, clear and specific assignment, facilitating the promotion of proactivity, creativity, and dynamism in advising and executing assigned tasks.
- A significant portion of staff members have long-term commitment to the company, thereby possessing a deep understanding of its operations, which streamlines the compilation, retrieval of documents, and records for efficient task completion.
- The application of information technology in professional tasks helps staff members save time, organize work and records more scientifically and systematically; and enhances the speed and effectiveness of work management and processing.

c) Assessment concerning the corporate responsibility for the local community

The company maintains a strong emphasis on social programs, reflecting its dedication to upholding corporate responsibility within the community.



IV. ASSESSMENTS OF THE BOARD OF DIRECTORS ON THE COMPANY'S OPERATION

1. Assessments of the Board of Directors on the Company's operation

The Board of Directors, the Board of Management, and employees made efforts to implement the planned targets assigned by the General Meeting of Shareholders with the following financial year business and investment results:

- Consolidated total revenue reached VND 655.92 billion, achieving 99.38% of the plan.
- Consolidated pre-tax profit reached VND 220.214 billion, achieving 108.48% of the plan.
- Consolidated after-tax profit reached VND 198.237 billion, achieving 107.77% of the plan.
- Distributable profit reached VND 102.482 billion, exceeding 104.57% of the plan.

The Company always complies with environmental protection regulations; takes good care of the material and spiritual life of officials, employees and workers; and actively participates in social activities that connect businesses with the community.

2. Assessment of Board of Directors on Board of Management's performance

The supervisory activities of the Board of Directors over the General Director are carried out in accordance with the provisions of the Charter and Internal Regulations on Corporate Governance. Issues arising in the management and administration within the competence of the Board of Directors are resolved promptly.

Supervision Results of the Board of Directors over the General Director are as follows:

 The General Director has managed the Company within the authorized competence, responsibly, submitted periodic reports on the Company's business and investment activities to the Board of Directors, reported and sought opinions

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from the Board of Directors on matters within the decision-making authority of the Board of Directors. Fully implementing the resolutions of the Board of Directors and the General Meeting of Shareholders; continuing to carry out procedures for project investment preparation.

- Performing well the financial management, ensuring the balance of capital sources to serve the investment and development of the Company's activities.
- Strictly and fully comply with periodic or ad hoc reports as requested by state management agencies.
 - Diligently execute information disclosure in accordance with regulations.
- Fully implement the Company's policies for employees, taking good care of the material and spiritual life of employees.

3. Plans and orientations of the Board of Directors

- Implement the corporate governance of the Company in accordance with the scope of authority and duties of the BOD as prescribed in the Charter, internal regulations on corporate governance and current legal regulations, ensuring transparency in all activities of the Company and the responsibility of Board members. Enhance the capacity and professionalism of the management apparatus and prepare successor management personnel to meet the requirements of tasks in all conditions.
- Direct, supervise, and support the Executive Board in directing the Company's operations to complete the 2025 plan targets assigned by the General Meeting of Shareholders, organize the implementation of resolutions of the General Meeting of Shareholders and the BOD, carry out financial investments and invest in projects in accordance with prescribed procedures, processes, and authority, ensuring effective investment. Evaluate the effectiveness of capital investment and implement solutions to improve capital use efficiency, ensure the safety of contributed capital, and, through representatives of capital contribution in other enterprises, strengthen supervision of those enterprises.
- Coordinate with the Board of Supervisors to oversee the safety and proper operation of the enterprise in accordance with legal regulations and the Company

Charter. Focus on risk management, prioritize effectiveness, enhance cooperation, share information between units, seize business and investment opportunities.

- Oversee the implementation of corporate information disclosure according to the provisions of current law.
- Take good care of the lives of employees while ensuring benefits for shareholders.

V. CORPORATE GOVERNANCE

1. Board of Directors

a) Members and structure of the Board of Directors

| No. | Member | Position | Shares owned | Ownership percentages (%) | Numbers of at other companies |
|-----|-----------------------------|--|-----------------|---------------------------------|-------------------------------------|
| 1 | Ms. Tran Thi Thanh Nhan | Chairwoman of the BOD | 10.000 | 0,012 | 01 |
| 2 | Mr. Bui Tuan Ngoc | Non-executive Vice Chairman of the BOD | 0 | 0 | 10 |
| 3 | Mr. Huynh An Trung | Member of BOD, General Director | 70.013 | 0,08 | 05 |
| 4 | Mr. Le Duy Hiep | Non-executive Member of the BOD | 58.013 | 0,07 | 09 |
| 5 | Mr. Bui Minh Tuan | Non-executive Member of the BOD Directors | 0 | 0 | 06 |
| 6 | Mr. Vo Van Than | Member of the BOD, Deputy General Director | 27.000 | 0,03 | 05 |
| 7 | Ms. Hoang Thi Hong Nhung | Non-executive Member of the BOD | 0 | 0 | 01 |

b) The committees of the Board of Directors

The Board of Directors does not establish subcommittees.

c) Activities of the Board of Directors

- The Board of Directors operates in compliance with the Company's Charter of Organization and Operation, the Board of Directors' Working Regulations, the Company's regulations, and current legal regulations, with high consensus and agreement between the Board of Directors and the Executive Board in deploying the Company's business and investment activities, ensuring benefits for shareholders.
- The Members of the Board of Directors fulfilled their responsibilities and roles in fully participating in Board of Directors meetings as well as making timely decisions for the deployment of the Company's business and investment activities. Maintaining regular operations through various forms such as periodic meetings, telephone exchanges, emails, etc., to provide timely and complete information on the Company's operating situation to perform the tasks assigned by the General Meeting of Shareholders.
- The Board of Directors ensures the organization of periodic meetings every quarter. During the year, the Board of Directors held 04 periodic meetings to direct, review and decide on tasks within the authority of the Board of Directors, issue resolutions and decisions, and approve the following contents:

| No. | Resolution/ Decision No. | Date | Content | Approval rate | | |
|-----|-----------------------------|---------------------|--|---------------|--|--|
| 1 | 01/NQ- CHOLIMEX-HĐQT | January 15, 2024 | NGMGGC [16] [16] [16] [16] [16] [16] [16] [16] | | | |
| 2 | 02/NQ- CHOLIMEX-HĐQT | March 18, 2024 | Approve the contents submitted to the 2024 Annual General Meeting of Shareholders. Approve the venue for the 2024 Annual General Meeting of Shareholders. | 100% | | |
| 3 | 03/NQ- CHOLIMEX-HĐQT | July 1, 2024 | Approve the payment of 2023 dividends. | 100% | | |
| 4 | 04/NQ- CHOLIMEX-HĐQT | July 1, 2024 | Approve the selection of A & C Auditing and Consulting Co., Ltd. to review the 6-month report and audit the 2024 financial statements. | 100% | | |

| 5 | 05/NQ- CHOLIMEX-HĐQT | July 1, 2024 | Approve the amendment and supplement to the Charter of Vinh Loc Industrial Park Co.,Ltd. | 100% |
|---|--------------------------------------|---------------------|--|------|
| 6 | 06/QĐ- CHOLIMEX-HĐQT | July 1, 2024 | Regarding the change of business lines of Vinh Loc Industrial Park Co.,Ltd. | 100% |
| 7 | 04/BB-HĐQT.2024 (Meeting Minutes) | October 16, 2024 | The fourth quarter 2024 Board of Directors meeting heard the Company's Executive Board report on the business – investment performance results for the first nine months of 2024 and the work program plan for the fourth quarter of 2024. | 100% |

d) Activities of the Board of Directors' independent members

The company does not have an independent Board of Directors member.

e) The list of members of the Board of Directors possessing certificates on corporate gorvenance. The list of members of the Board of Directors participating in corporate governance training programs in the year: None.

2. Board of Supervisors

a) Members and structure of the Board of Supervisors

| Stt | Member | Poition | Shares owned | Ownership percentages (%) |
|-----|------------------------|------------------|-----------------|---------------------------------|
| 1 | Ms. Le Thi Nguyet Hang | Chief Controller | 0 | 0 |
| 2 | Ms. Phan Quynh Anh | Member | 0 | 0 |
| 3 | Mr. Le Van Hung | Member | 0 | 0 |

b) Activities of the Board of Supervisors

 The Supervisory Board has attended meetings of the Board of Directors, consulting with the Board of Directors and the Executive Board on issues related to the company's operations.

- Submit and propose the General Meeting of Shareholders to decide on the selection of an independent auditor to audit the company's 2024 financial statements.
- Inspect and supervise the company's compliance with the provisions of the law in the management and administration of activities.
- Reviewed the legality, process and procedures for issuing resolutions and decisions by the Board of Directors and General Director, ensuring compliance with legal regulations and the company's Charter.
- Audited quarterly, semi-annual, and annual financial reports to assess the accuracy, fairness of financial data, and compliance with Vietnam's accounting standards.
- Monitored compliance with the company's information disclosure regulations according to legal requirements.
- Carried out other tasks according to the functions duties of the Supervisory Board.
 - Attendance of Supervisory Board members at meetings:

| Stt | Member | Number of Supervisory Board meetings attended | Meeting Attendance Rate | Voting Rate | Reason for not attending meetings |
|-----|---------------------------|---|-------------------------------|----------------|---|
| 1 | Ms. Le Thi Nguyet Hang | 02 | 100% | 100% | a 1 h |
| 2 | Ms. Phan Quynh Anh | 02 | 100% | 100% | |
| 3 | Mr. Le Van Hung | 02 | 100% | 100% | |

3. Transactions, remunerations and benefits of the Board of Directors, Board of Management and Board of Supervisors

a) Salary, rewards, remuneration and benefits

Implemented in accordance with the resolutions of the General Meeting of Shareholders. Detailed information is presented in the audited annual



consolidated financial statements and quarterly separate financial statements (financial statement disclosure notes).

| No. | Name | Position | Remuneration in 2024 (VND) |
|-----|-----------------------------|--------------------------|----------------------------|
| 1 | Ms. Tran Thi Thanh Nhan | Chairwoman of the BOD | 203.389.830 |
| 2 | Mr. Bui Tuan Ngoc | Vice Chairman of the BOD | 190.677.965 |
| 3 | Mr. Huynh An Trung | Member of the BOD | 190.677.965 |
| 4 | Mr. Le Duy Hiep | Member of the BOD | 165.254.235 |
| 5 | Mr. Bui Minh Tuan | Member of the BOD | 165.254.235 |
| 6 | Mr. Vo Van Than | Member of the BOD | 165.254.235 |
| 7 | Ms. Hoang Thi Hong Nhung | Member of the BOD | 165.254.235 |
| 8 | Mr. Le Van Hung | Member of the BOS | 127.118.650 |
| 9 | Ms. Phan Quynh Anh | Member of the BOS | 127.118.650 |
| | Total | | 1.500.000.000 |

b) Share transactions by internal shareholders

| No. | The person executing the | Relationship with internal | Number of shares held at the beginning of the period | | Number of held at the the per | Reasons | |
|-----|--------------------------|--|---|--------------|-------------------------------------|-----------|------|
| | transaction | persons | Number of shares | Ratio (%) | Number of shares | Ratio (%) | |
| 1 | Transimex Corporation | Affiliated persons of the Vice Chairman of the Board of Directors, Board Members, and Supervisory Board Members | 26,073,800 | 30,11 | 24,822,500 | 28,66 | Sell |
| 2 | Luu Thanh Danh | Vice General Director | 47,000 | 0,05 | 4,000 | 0,01 | Sell |

| No. | The person executing the | Relationship with internal | Number of shares held at the beginning of the period | | Number of held at the the per | Reasons | |
|-----|--------------------------|--|---|--------------|-------------------------------------|--------------|------|
| | transaction | persons | Number of shares | Ratio (%) | Number of shares | Ratio (%) | |
| 3 | Vo Van Day | Chief Accountant | 58,200 | 0,07 | 25,500 | 0,03 | Sell |
| 4 | Nguyen Thi Thuy Tram | Company Secretary, Person in Charge of Governance, Authorized Individual for Information Disclosure | 5,000 | 0,01 | 0 | 0 | Sell |
| 5 | Vo Van Than | Members of BOD, Deputy General Director | 25,000 | 0,03 | 27,000 | 0,03 | Buy |
| 6 | Le Thi Nguyet Hang | Head of the Board of Supervisors | 100 | 0,0001 | 0 | 0 | Sell |

c) Contracts or transactions with internal shareholders

(Details in the attached Appendix)

d) Assessing the implementation of regulations on corporate governance Strictly implement the regulations on corporate governance.

VI. FINANCIAL STATEMENTS

1. Auditor's opinions

- The basis for the qualified audit opinion: "We have not been able to obtain sufficient appropriate audit evidence with regard to the investment in Cholimex Food Joint Stock Company, which is reflected in the Consolidated Financial Statements using equity method (see Note No. V.2b)."
- Qualified opinion of Auditors: In our opinions, except for the effects of the matters mentioned in the "Basis for qualified audit opinion" paragraph, the Consolidated Financial Statements give a true and fair view, in all material respects, of the consolidated financial position 1 as of 31 December 2024 of the Group, its consolidated financial performance and its consolidated cash flows for



the fiscal year then ended, in accordance with 2 the Vietnamese Accounting Standards, the Vietnamese Enterprise Accounting System and relevant statutory requirements on the preparation and presentation of the Consolidated Financial Statements.

- Emphasis of matter in the consolidated and separate financial statement audit reports: "Without qualifying the opinion expressed above, we would like to draw the reader's attention to Note No. VIII.5 in the Notes to the Consolidated Financial Statements regarding the fact that Cho Lon Investment and Import Export Corporation (Cholimex) is currently awaiting the approval of official finalization for business transformation from Ho Chi Minh City People's Committee. The figures in the accompanying Consolidated Financial Statements might be subject to change upon this approval for business transformation."

2. Audited financial statements

Audited Separate and Consolidated Financial Statements for 2024, comprising: Consolidated Balance Sheet; Consolidated Statement of Profit and Loss; Consolidated Statement of Cash Flows; Notes to the Consolidated Financial Statements in accordance with accounting and auditing regulations.

Address for providing Financial Statements: Cholimex Company Office, 631-633 Nguyen Trai Street, Ward 11, District 5, Ho Chi Minh City, or the Company's website: https://www.cholimex.vn/vi/bao-cao-tai-chinh/

XUẤT NHẬP KHẨU

CONFIRMATION BY THE COMPANY'S

LEGAL REPRESENTATIVE

Huynh An Trung

APPENDIX

Contracts or transactions with internal shareholders

1. Transactions between the Company and its affiliated persons or between the Company and its major shareholders, internal persons and affiliated persons

| No. | Name of organization/individual | Relationship with the Company | NSH No, Date of issue, Place of issue of NSH | Address of head office / Contact address | Time of transaction with the company | Resolution No. or Decision No. approved by GMS/ BOD | Content | Total value of transaction |
|-----|---------------------------------|---|---|--|---|---|-----------------------------|----------------------------|
| 1 | Vinh Loc Industrial Park | ndustrial Park Co., Ltd persons of the Company and BOD' members the Ho Chi City Depar of Planning | 0305073316, dated July 3, | Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan | Year 2024 | | Warehouse lease | 3,671,827,200 |
| | | | 2007, issued by the Ho Chi Minh City Department | | | | Trademark management fee | 10,185,185 |
| | | | of Planning and Investment | City, Vietnam | | | Sale of goods | 216,624,803 |
| | | | | | | | Profit distributed | 83,507,050,155 |
| | | | | | | Purchase of goods | 8,802,545 | |



| No. | Name of organization/ individual | Relationship with the Company | NSH No, Date of issue, Place of issue of NSH | Address of head office / Contact address | Time of transaction with the company | Resolution No. or Decision No. approved by GMS/ BOD | Content | Total value of transaction | | |
|-----|---|--|--|--|---|---|--|-------------------------------|-----------------------------|------------|
| 2 | Cholimex Trading – Service Joint | Affiliated persons of the Company and | 0304424152 dated June 21, 2006 Department | Lot C71/II, Road No. 6, Vinh Loc Industrial Park, Vinh Loc A | Year 2024 | | Receipt of service provision | 715,289,341 | | |
| | Stock Company | Members of the BOD of Planning and Investment of Ho Chi Minh City, 9th change dated May 20, 2021 Commune, Binh Chanh District, Ho Chi Minh City, Vietnam | Investment of Ho Chi Minh City, 9th change dated | Investment of Ho Chi Minh City, | of Planning and Investment of Ho | Investment of Ho Chi Minh City, | Investment of Ho Chi Minh City, | | Trademark management fee | 10,000,000 |
| | | | | | | | Sale of goods | 30,716,886 | | |
| 3 | Cholimex Food Joint Stock Company | The list of affiliated persons of the Company and | dated July 19, 2006Department of Planning and Investment of Ho Deputy Chi Minh City, | Lot C40-43/I, C51- 55/II, Road No. 7, Vinh Loc Industrial Park, Vinh Loc A Commune, Binh Chanh District, Ho Chi Minh City, Vietnam | Year 2024 | Y . | Warehouse rental | 605,835,161 | | |
| | | | | | | Little | Service provision | 69,133,220 | | |
| | | Members of the BOD, Deputy General | | | | | Trademark management fee | 80,000,000 | | |
| | | Director, Chief Accountant | Augusr 03, 2016 | 0.0000000000000000000000000000000000000 | | | Purchase of goods | 2,854,389,162 | | |
| | | Accountant | | | | | Received display support and sales bonus | 30,652,641 | | |
| | | L 10 11 61 | | e 10, 111 iii | | | Sale of goods | 347,787,778 | | |
| | | | | | | | Dividends distributed | 16,490,000,000 | | |



| No. | Name of organization/individual | Relationship with the Company | NSH No, Date of issue, Place of issue of NSH | Address of head office / Contact address | Time of transaction with the company | Resolution No. or Decision No. approved by GMS/ BOD | Content | Total value of transaction |
|-----|--|---|--|---|---|---|--------------------------|----------------------------|
| 4 | Tan Binh Import - Export Joint Stock Corporation (Tanimex) | The list of affiliated persons of the Company and Chairman of the BOD | 0301464904 dated July 18, 2006, Department of Planning and Investment of Ho Chi Minh City | 325 Ly Thuong Kiet, Ward 9, Tan Binh District, Ho Chi Minh City, Vietnam | Year 2024 | | Dividends distributed | 18,044,664,000 |
| 5 | Vinh Loc- Ben Luc Industrial Zone Construction And Investment Corporation | The list of affiliated persons of the Company and Members of the BOD, Deputy | 1100839263 dated April 04,2008 Department of Planning and Investment of | National Highway 1, Voi La Hamlet, Long Hiep Commune, Ben Luc District, Long An Province, Vietnam | Year 2024 | | Dividends distributed | 2,400,000,000 |
| 6 | Transimex Corporation | General Director Major shareholder of the company; affiliated person of the Vice | Long An 0301874259 172 (9th-10th floor) Year 2024 dated December Hai Ba Trung, Da Kao 03, 1999 Ward, District 1, Ho Department of Chi Minh City, Planning and Vietnam | | Sale of goods | 59,594,548 38,792,593 | | |
| | | Chairman of the BOD, Member of the BOD, Member of the BOS | Investment of Ho Chi Minh City | , ictian | | | Dividend distribution | 17,770,970,000 |



| No. | Name of organization/ individual | Relationship with the Company | NSH No, Date of issue, Place of issue of NSH | Address of head office / Contact address | Time of transaction with the company | Resolution No. or Decision No. approved by GMS/ BOD | Content | Total value of transaction |
|-----|--|---|---|--|---|---|----------------------------|----------------------------|
| 7 | Special Aquatic Products Joint | Affiliated person of Member of the BOD, Member of | 0302598530 dated April 15, 2002 Department of | 51/14 Hoa Binh, Tan Thoi Hoa Ward, Tan Phu District, Ho Chi | Year 2024 | | Purchase of goods | 832,313,573 |
| | Stock Company (Seaspimex) | the BOS | Planning and Investment of Ho Chi Minh City | Minh City, Vietnam | | | Sale of goods | 497,843,810 |
| 8 | Ho Chi Minh City Finance and Investment | Major shareholder of the Company, affiliated person of | 0300535140 dated April 13, 2010, Department of | 67-73 Nguyen Du Street, Ben Nghe Ward, District 1, Ho | Year 2024 | | Sale of goods | 120,816,653 |
| | State owned Company (HFIC) | the Member of the BOD, Member of the BOS | Planning and Investment of Ho Chi Minh City | Chi Minh City, Vietnam | | | Dividend distribution | 29,703,800,000 |
| 9 | Vinh Loc – Ben Thanh Service Joint Stock Company | Affiliated person of the Company and Member of the BOD, Deputy General Director | 0315958861 dated October 14, 2019, Department of Planning and Investment of Ho Chi Minh City | Lot II.11, Road No. 5, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam | Year 2024 | | Sale of goods | 9,237,368 |
| 10 | Branch of Phu Nhuan Trading | Affiliated person of the Member of | T094543754700165318-03-057575 | 123 Hong Ha Street, Ward 9, Phu Nhuan | Year 2024 | - | Received service provision | 114,200,943 |
| | Joint Stock Company - Hoa Vien Tri Ky Restaurant | the BOD, Member of the BOS | 2012, Department of Planning and Investment of Ho Chi Minh City | District, Ho Chi Minh City, Vietnam | | | Sale of goods | 88,269,455 |



| No. | Name of organization/ individual | Relationship with the Company | NSH No, Date of issue, Place of issue of NSH | Address of head office / Contact address | Time of transaction with the company | Resolution No. or Decision No. approved by GMS/ BOD | Content | Total value of transaction |
|-----|---|---|---|---|---|---|-----------------------------|----------------------------|
| 11 | Cholimex Investment and Construction | Affiliated person of the Company and Deputy | 0305412784 dated December 20, 2007, Department | 23-25 An Diem Street, Ward 10, District 5, Ho Chi Minh City, | Year 2024 | | Trademark management fee | 20,000,000 |
| | Joint Stock Company | General Director | of Planning and Investment of Ho Chi Minh City | Vietnam | ao Year 2024 | | Sale of goods | 39,784,150 |
| 12 | Thang Long Logistics Service Joint Stock Company | Affiliated person of the Company and Member of the BOD | 0900989442 dated April 12, 2016 Department of Planning and Investment of Hung Yen Province, 11th amendment dated October 28, 2022 | Di Su Ward, My Hao Town, Hung Yen Province, Vietnam | Year 2024 | | Dividends distributed | 601,273,800 |
| 13 | Trade Union of Cho Lon Investment and Import Export Corporation | The list of affiliated persons of the Company | 28/QĐ-CĐCDN dated August 15, 2016, Standing Committee of the Trade Union of | 631 - 633 Nguyen Trai Street, Ward 11, District 5, Ho Chi Minh City, Vietnam | Year 2024 | | Sale of goods | 563,252,959 |
| | (Cholimex) | | Industrial and Commercial Investment and Trade Service Enterprises of Ho Chi Minh City | | | | Dividend distribution | 70,000,000 |



- 2. Capital Contribution Transactions to Subsidiaries/Affiliated Companies: None.
- 3. Transaction between internal persons of the Company, affiliated persons of internal persons and the Company's subsidiaries in which the Company takes controlling power

| No. | Transaction executor | Relationship with internal | Position | NSH No.*, date of issue, place of issue | Address | Name of subsidiaries or companies which the Company control | Time of transaction | Content, quantity | Total value of transaction. |
|-----|---|---|---|--|---|---|------------------------|-------------------|-----------------------------|
| 1 | Vinh Loc Logistics Joint Stock Company | The list of internal persons and their affiliated persons | Vice Chairman of the BOD, BOD' members, Chief Accountant | 0316114557 on January 16, 2020 Department of Planning and Investment of Ho Chi Minh City | A part of Lot I.9/1, Road No. 5, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam | Vinh Loc Industrial Park Co.,Ltd | Year 2024 | Land lease | 6,232,217,344 |
| | | | | | | | | Service provision | 17,844,167 |
| 2 | Vinh Loc – Ben Thanh Service Joint Stock Company | The list of internal persons and their affiliated persons | members, | 0315958861 on October 14, 2019 Department of Planning and Investment of Ho Chi Minh City | Lot II.11, Road No. 5, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam | Industrial Park Co.,Ltd | Year 2024 | Land lease | 1,546,635,164 |
| | | | | | | | | Office lease | 117,032,828 |
| | | | | | | | | Service provision | 40,582,696 |



| No. | Transaction executor | Relationship with internal | Position | NSH No.*, date of issue, place of issue | Address | Name of subsidiaries or companies which the Company control | Time of transaction | Content, quantity | Total value of transaction. |
|-----|--|---|---|---|---|---|------------------------|--|-----------------------------------|
| 3 | Cholimex Food Joint Stock Company | The list of internal | BOD' members, Deputy General Director, Chief Accountant | 0304475742 on July 19, 2006 Department of Planning and Investment of Ho Chi Minh City, 4th change on August 3, 2016 | Lot C40-43/I, C51- 55/II, Road No. 7, Vinh Loc Industrial Park, Vinh Loc A Commune, Binh Chanh District, Ho Chi Minh City, Vietnam | Vinh Loc Industrial Park Co.,Ltd | Year 2024 | Warehouse lease | 5,760,000,000 |
| | | persons and their affiliated persons | | | | | | Domestic water supply | 4,593,196,300 |
| | | | | | | | | Wastewater treatment service provision | 4,264,619,197 |
| | | | | | | | | Worker accommodation room lease | 2,511,155,871 |
| | | | | | | | | Electricity supply | 261,990,517 |
| | | | | | | | | Petroleum product sales | 1,441,207,486 |
| | | | | | | | | Goods purchase | 46,347,210 |
| | | | | | | | | Service provision | 8,949,988 |
| | | | | | | | | Deposit | 13,768,000 |
| 4 | Transimex Hi Tech Park Logistic One Member Limited Liability Company | The list of internal persons and their affiliated persons | Vice Chairman of the BOD | 0312967522 on September 29, 2014 Department of Planning and Investment of Ho Chi Minh City | Lot BT, Road D2, Saigon Hi-Tech Park, Tang Nhon Phu B Ward, Thu Duc City, Ho Chi Minh City, Vietnam | Vinh Loc Industrial Park Co.,Ltd | Year 2024 | Petroleum product sales | 526,379,759 |



| No. | Transaction executor | Relationship with internal | Position | NSH No.*, date of issue, place of issue | Address | Name of subsidiaries or companies which the Company control | Time of transaction | Content, quantity | Total value of transaction. |
|-----|--|----------------------------------|----------------------------------|---|--|---|------------------------|---|-----------------------------------|
| 5 | Ho Chi Minh City Finance and Investment | The list of internal persons and | Chairman of the BOD, BOD' | 0300535140 on April 13, 2010 Department of | 67-73 Nguyen Du Street, Ben Nghe Ward, District 1, Ho | Vinh Loc Industrial Park | Year 2024 | Loan interest payment | 471,789,551 |
| | State-owned Company (HFIC) | their affiliated persons | members, Member of the BOS | Planning and Investment of Ho Chi Minh City | Chi Minh City, Vietnam | Co.,Ltd | | Loan principal payment | 2,620,000,000 |
| | | | | | | | | Interest on deposits | 120,816,653 |
| 6 | Cholimex Trading Service Joint Stock Company The list of internal persons and their affiliated persons | | members | 0304424152 dated June 21, 2006 Department of Planning and Investment of Ho Chi Minh City, 9th change on May 20, | Lot C71/II, Road No. 6, Vinh Loc Industrial Park, Vinh Loc A Commune, Binh Chanh District, Ho Chi Minh City, Vietnam | Co.,Ltd | Year 2024 | Petroleum product sale | 135,219,700 |
| | | affiliated | | | | | | Service provision | 259,560,320 |
| | | | | 2021 | reman | | 11 | Profit sharing | 213,685,161 |
| | | | | | | | | Receiving provided services | 1,000,242,019 |
| | | | | | | | | Receiving provided services (maintenance fee) | 2,884,831,256 |



| No. | Transaction executor | Relationship with internal | Position | NSH No.*, date of issue, place of issue | Address | Name of subsidiaries or companies which the Company control | Time of transaction | Content, quantity | Total value of transaction. |
|-----|---|---|--|--|--|---|------------------------|-----------------------------|-----------------------------------|
| 7 | Vinh Loc - Ben Luc Industrial Park Investment | The list of internal persons and | BOD' members, Deputy | 1100839263 dated April 4, 2008 Department of | National Highway 1, Voi La Hamlet, Long Hiep | Vinh Loc Industrial Park | Year 2024 | Petroleum product sales | 40,320,489 |
| | and Construction Joint Stock Company | their affiliated persons | General Director | Planning and Investment Long An | Commune, Ben Luc District, Long An Province, Vietnam | Co.,Ltd | | Dividend receipt | 3,360,000,000 |
| 8 | Cholimex Investment and Construction | The list of internal persons and | internal General | 0305412784 dated December 20, 2007 Department of | 23-25 An Diem, Ward 10, District 5, Ho Chi Minh City, | Vinh Loc Industrial Park | Year 2024 | Service provision | 12,863,682 |
| | Joint Stock Company | their affiliated persons | | Planning and Investment of Ho Chi Minh City | Vietnam | Co.,Ltd | | Receiving provided services | 800,458,457 |
| 9 | Merufa Joint Stock Company | The list of internal persons and their affiliated persons | BOD' members | 0300478598 dated January 20, 2003 Department of Planning and Investment of Ho Chi Minh City | 38 Truong Quoc Dung, Ward 8, Phu Nhuan District, Ho Chi Minh City, Vietnam | Vinh Loc Industrial Park Co.,Ltd | Year 2024 | Service provision | 369,550,029 |
| 10 | Vinaprint Joint Stock Company | | internal members | 030130645 dated September 8, 2006 Department of | 56 Pham Ngoc Thach, Vo Thi Sau Ward, District 3, Ho | Vinh Loc Industrial Park | Year 2024 | Warehouse leasing | 5,320,741,608 |
| | | | their Planning and affiliated Investment of Ho | Chi Minh City, Vietnam | Co.,Ltd | | Service provision | 238,164,441 | |