#### **INFORMATION DISCLOSURE**

To: - State Securities Commission of Vietnam; - Hanoi Stock Exchange

1. Name of organization: HAIDUONG PUMP MANUFACTURING JOINT STOCK COMPANY

- Stock code: CTB
- Address: No. 2 Ngo Quyen Road, Cam Thuong Ward, Hai Duong City, Hai Duong Province
- Tel: 0220 3853496 Fax: 0220 3858606
- E-mail: info@hapuma.com

2. Contents of public information:

Hai Duong Pump Manufacturing Joint Stock Company respectfully announced the Minutes and the Resolution of the 2025 Annual General Meeting (AGM) of Shareholders.

**3.** This information was published on the company's website on 04/04/2025, as in the link https://hapuma.com/information-disclosure/shareholder.

We hereby certify that the information provided is true and correct and we bear the full responsibility to the law.

#### (\*) Attached documents:

- The Minutes of the 2025 AGM of Shareholders

- The Resolution of the 2025 AGM of Shareholders

- Reports and Proposals at the 2025 AGM of Shareholders;

- List of shareholders attended the 2025 AGM of Shareholders.



HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY THE SOCIALIST REPUBLIC OF VIET NAM Independence - Freedom - Happiness



Hai Duong, April 03, 2025

No: 194 /BB-ÐHÐCÐ/HAPUMA

## THE MEETING MINUTES OF THE 2025 ANNUAL GENERAL MEETING OF SHAREHOLDERS HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY

Ozganization name: HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY

Head office: No 2 Ngo Quyen Road, Cam Thuong Ward, Hai Duong City, Hai Duong Province

Business code: 0800287016.

#### A. TIME, LOCATION, PARTICIPANTS

- 1. Time: 09:00 AM on April 03, 2025
- 2. Location: At the large meeting room of the 3st-floor of the company office building, No 2 Ngo Quyen Road, Cam Thuong Ward, Hai Duong City, Hai Duong Province.
- 3. Participants:
  - Shareholders owning CTB shares as of March 03, 2025 according to the list of shareholders provided by Viet Nam Securities Depository and Clearing Corperation.
  - Board of Directors (BOD), the Supervisory Board.

#### **B. MEETING CONTENTS**

#### I. Opening of the meeting

- 1. Mr Nguyen Thanh Tung Secretary of HCYU chapter of Office Bloc on behalf of the organizing committee opened the 2025 annual general meeting of shareholders, declared the reasons, introduced the deputation.
- 2. Mr Nguyen Manh Hung Head of Quality Management on behalf of the organizing committee reported on the Verification of the General Meeting's Convening Procedures and the Eligibility of Attending Shareholders.

As at 09:00 AM on 03/4/2024, the total shareholders attending the meeting were 16, own and represent of 12,421,400 shares, accounting for 90.8 % of the total of shares with voting rights.

Conclution: According to the Law on Enterprises and the Charter on Organization and Operations of the Company, The 2025 Annual General Meeting of Shareholders of Hai Duong Pump Manufacturing Joint Stock Company shall be considered as elligible.

- 3. Mr Nguyen Thanh Tung on behafl of the organizing board introduced the Chairperson included:
  - Mr Nguyen Trong Tieu Chairman of the Board of Directors

- Mr Nguyen Trong Nam
  Member of the BOD, General Director
  Mrs Doan Thi Lan Phuong
  Member of the BOD, Chief Accountant

  4. Chairperson appointed the Secretary Board, included:
  - Mrs Nguyen Thi Bich Ngoc Human resources Specialist The Company Office
  - Mrs Nguyen Thi Thu Thuy Deputy Head of Finance and Accounting Department
- 5. Chairperson introduced the Board of Vote Counting, included:
  - Mr Nguyen Manh Hung
     Mr Nguyen Thanh Tung
     Mrs Hoang Thi Huong
     Mrs Hoang Thi Huong
     Head of Quality Control Department Head of Board
     Specialist of Finance and Accounting Department Member
     Specialist of Finance and Accounting Department Member

Chairperson reported that as at 09:10AM, the total shareholders attending the meeting were 17, represented for 12,421,918 shares with voting rights, accounting for 90.8 % of the total of shares with voting rights of the Company.

The general meeting voted by raising Voting Cards. The results as follows: 100% shareholders attending the meeting, own and represent for 12,421,918 shares with voting rights, approved the Board of Vote Counting with 03 members as above.

6. Mr Nguyen Trong Tieu - Chairman of the Board of Directors reported agenda and regulations at The 2025 annual general meeting of shareholders.

The general meeting voted by raising Voting Cards. The results as follows:

100% shareholders attending the meeting, own and represent for 12,421,918 shares with voting rights, approved the General meeting agenda.

100% shareholders attending the meeting, own and represent for 12,421,918 shares with voting rights, approved the Working Regulation.

#### II. Reports at the meeting

1. Mr Nguyen Trong Nam - General Director presented the Report on Production and Business Results in 2024, Planned Targets and Implementation Measures for 2025.

2. Mr Nguyen Trong Tieu - Chairman of BOD presented the Board of Directors' Report on the 2024 Results and Operational Directions for 2025.

3. Mrs Tran Thu Ha - Head of the Supervisory Board presented Report on the Supervisory Board's Activities in 2024.

4. Speech at the meeting

Speech of Mr. Nguyen Trong Tieu: In 2024, the Company has made efforts to overcome difficulties. Although business results have been not reached the targets, the efforts of HAPUMA employees have been reflected in high labor quality and labor productivity. This could be achieved thanks to the investment of the Board of Directors, better management of production and business activities and better awareness of employees. Taking care of employees' jobs and income demonstrates the Board of Directors' great concern for employees, in addition to taking care of the employees' working conditions and working environment. The Company has been on the right track,

CI

which is transparency, efficiency, especially the Company has managed risks well since 2024.

5. The General Meeting voted by Raising the Voting Card. The results are as follows:

		Result of voting			
No.	Voting content	Total of Voting shares	Number of voting shares and percentage of voting shares at the General Meeting		
			For	Against	Abstain
1	Approval of CEO's Report on	12,421,918	12,421,918	0	0
	Production and Business Results in 2024, Planned Targets and Implementation Measures for 2025	100%	100%	0%	0%
2	Approval of the Board of	12,421,918	12,421,918	0	0
	Directors' Report on the 2024 Results and Operational Directions for 2025	100%	100%	0%	0%
3	Approval of the Report on the	12,421,918	12,421,918	0	0
	Supervisory Board's Activities in 2024	100%	100%	0%	0%

## III. Proposals on the 2024 activities

1. Mr Nguyen Trong Nam - Member of the BOD on behafl of the BOD presented the Board of Directors' Proposals on:

- The audited financial statements for 2024;
- The proposal for the distribution of profit after tax for 2024

2. Mr Nguyen Trong Tieu - Chairman of the BOD on behafl of BOD presented the Board of Directors' Proposal Regarding Amendments to Certain Business Lines of the Company and the Maximum Foreign Ownership Ratio.

3. Mrs Doan Thi Lan Phuong - Member of the BOD on behafl of the BOD presented the Board of Directors' Proposal for the Share Issuance Plan to Increase Capital from Owner's Equity and the 2025 ESOP Program

4. Speech at the meeting Discussion: No shareholders commented on this content.

Speech of Mr. Nguyen Trong Tieu The capital increase is to give the Company the opportunity to participate in big bidding packages and the Company accepts the pressure on dividends. The State allows the issuance of ESOP shares not exceeding 5% of the charter capital, ESOP shares for employees with potential and contributions of the Company. At present, the Company lacks management, technical and business staffs. Thus, The Company attach great importance to human resources training for the next generation to meet the development of the Company in the coming time.

5. The General Meeting voted to approve by raising the Voting Cards for proposals of BOD on The audited financial statements for 2024; The proposal for the distribution of profit after tax for 2024; Board of Directors' Proposal Regarding Amendments to Certain Business Lines of the Company and the Maximum Foreign Ownership Ratio. The results are as follows:

			Resu	lt of votin	g	
No.	Voting content	Total of Voting shares	Number of voting sha percentage of voting s the General Meet		shares at	
		5444 65		Against	Abstain	
1	Approval of the Board of Directors'	12,421,918	12,421,918	0	0	
	Proposals on the audited financial statements for 2024	100%	100%	0%	0%	
2	Approval of the Board of Directors'	12,421,918	12,421,918	0	0	
	Proposals on The proposal for the distribution of profit after tax for 2024	100%	100%	0%	0%	
3	Approval of the Board of Directors' Proposal Regarding Amendments	12,421,918	12,421,918	0	0	
	to Certain Business Lines of the Company and the Maximum Foreign Ownership Ratio	100%	100%	0%	0%	

6. The General Meeting proceeded to vote to approve the Board of Directors' Proposal on the Board of Directors' Proposal for the Share Issuance Plan to Increase Capital from Owner's Equity and the 2025 ESOP Program.

7. The General Meeting took a 15-minute break

## IV. Proposals on the 2025 activities

1. Mr Nguyen Trong Nam - Member of the BOD on behafl of the BOD presented the Board of Directors' Proposals on:

- The targets and plans for 2025;

- The selection of the audit firm for the 2025 financial statements;

- Authorization for the Board of Directors to execute purchase/sale contracts and loan agreements with a value of up to VND 2,000 billion;

2. Mr Nguyen Trong Tieu - Chairman of the BOD on behafl of BOD presented the Board of Directors' Proposals on Authorization for the Board of Directors to select a securities management firm for undeposited shareholders' securities.

3. No shareholders commented on this content.

4. The General Meeting voted to appove by Raising the Voting Card. The results are as follows:

-4-

)28 NG PH, (AO DƯ(

G-T

			Res	esult of voting	
No.	Voting content	Total of Voting shares	percentage	voting shares and of voting shares at neral Meeting	
		51141 05	For	Against	Abstain
1	Approval of the Board of Directors'	12,421,918	12,421,918	0	0
	Proposals on The targets and plans for 2025	100%	100%	0%	0%
2	Approval of the Board of Directors'	12,421,918	12,421,918	0	0
audit fi	Proposals on The selection of the audit firm for the 2025 financial statements	100%	100%	0%	0%
3	Approval of the Board of Directors'	12,421,918	12,421,918	0	0
	Proposals on Authorization for the BOD to execute purchase/sale contracts and loan agreements with a value of up to VND 2,000 billion	100%	100%	0%	0%
4	Approval of the Board of Directors'	12,421,918	12,421,918	0	0
	Proposals on Authorization for the Board of Directors to select a securities management firm for undeposited shareholders' securities	100%	100%	0%	0%

## V. Announcement of the results of the vote counting at the General Meeting

- Mr. Nguyen Manh Hung on behalf of the Board of Vote Counting announced all results of the voting contents at the General Meeting, as follows:

+ The result of vote counting for approval of the Board of Directors' Proposal for the Share Issuance Plan to Increase Capital from Owner's Equity and the 2025 ESOP Program at the General Meeting as follows:

- 100% eligible voting shares.

- Number of For Shares: 12,421,918 shares, accounting for 100% of shares with voting rights at the General Meeting;

- Number of Against Shares: 0 share, accounting for 0% of shares with voting rights at the General Meeting;

- Number of Abstain Shares: 0 share, accounting for 0% of shares with voting rights at the General Meeting;

The result of vote counting for other contents at the General Meeting (by raising Voting Cards): As mentioned at section I to IV.

- Conclusion: The General Meeting approved the whole voted contents.

VI. Approval of the Minutes and Resolution of The 2025 annual general meeting of shareholders

1. Mrs Nguyen Thi Bich Ngoc on behath of the Secretary Board presented Draft of The General Meeting Minutes and Resolution.

2. The General Meeting voted by raising the Voting Card. The results are as follows:

- 100% shareholders attending the meeting, own and represent for 12,421,918 shares with voting rights, approved the General meeting Minutes.
- 100% shareholders attending the meeting, own and represent for 12,421,918 shares with voting rights, approved the General meeting Resolution.

#### VII. Closing of the meeting

Mr Nguyen Trong Tieu chairperson of the meeting declared to close the meeting.

The 2025 annual genaral meeting of shareholders of Hai Duong Pump Manufacturing Joint Sock Company ended at 11:30AM on April 03, 2025.

#### ON BEHAFL OF THE SECRETARY BOARD

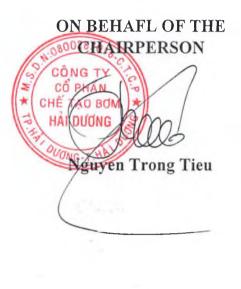
#### Nguyen Thi Bich Ngoc

#### **Recipients:**

- Company shareholders;
- Posted on the company website:

https://hapuma.com;

- Board of Directors, Supervisory Board;
- Archived by: Clerical, Company governance.



## HAI DUONG PUMP MANUFACTURING JSC

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

No: 195 /NQ-ĐHĐCĐ/HAPUMA

Hai Duong, April 3, 2025

## RESOLUTION

# THE 2025 ANNUAL GENERAL MEETING OF SHAREHOLDERS HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY

- Pursuant to the Securities Law No.54/2019/QH14 approved by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019;
- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020;
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Pursuant to the Minutes of the 2025 Annual General Meeting of Shareholders of Hai Duong Pump Manufacturing Joint Stock Company held on April 3, 2025,

## THE 2025 ANNUAL GENERAL MEETING OF SHAREHOLDERS OF HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY RESOLVES:

Article 1. Approval of the entire content of the following reports:

- CEO's Report on Production and Business Results in 2024, Planned Targets and Implementation Measures for 2025

- Board of Directors' Report on the 2024 Results and Operational Directions for 2025;

- Report on the Supervisory Board's Activities in 2024.

Article 2. Approval of the Proposal by the Board of Directors regarding the audited Financial Statements for 2024, conducted by International Auditing and Valuation Company Ltd.

Article 3. Approval of the Proposal by the Board of Directors regarding the Profit after tax Distribution Plan for 2024, as follows:

Unit: VND		Unit:	VND
-----------	--	-------	-----

No.	Indicator	Amount (VND)
I	UNDISTRIBUTED PROFIT AFTER TAX	126,921,980,010
	- Of which:	
1	Undistributed profit after tax from previous years	79,604,691,009
2	Undistributed profit after tax for 2024	47,317,289,001
II	PROPOSED PROFIT DISTRIBUTION	29,316,000,000
	Dividend payment (20% corresponding to	
1	13,680,000 shares)	27,360,000,000

No.	Indicator	Amount (VND)
2	Allocation to Reward and Welfare Fund	300,000,000
	Allocation to Management Board Bonus Fund	-
3	(3.5% of profit after tax, rounded)	1,656,000,000
III	RETAINED PROFIT	97,605,980,010

Article 4. Approval of the Proposal by the Board of Directors regarding Amendments to Certain Business Lines of the Company and the Maximum Foreign Ownership Ratio. Specific provisions are as follows:

4.1. Amendments to certain	n business lines	s of Hai Duong	Pump Manufactu	ring JSC.
----------------------------	------------------	----------------	----------------	-----------

Business line code	Current Content	Amendment
4659	<ul> <li>Wholesale of Other Machinery, Equipment, and Machine Parts</li> <li>Details: <ul> <li>Wholesale of pumps, taps and valves, water turbines, and industrial fans.</li> <li>Wholesale of machinery, electrical equipment, and electrical materials, including electric motor generators, wires, and other equipment used in electrical circuits.</li> <li>Wholesale of bearings, pump equipment and spare parts, valves, industrial fans, and other hydraulic equipment.</li> </ul> </li> </ul>	<ul> <li>Wholesale of Other Machinery, Equipment, and Machine Parts</li> <li>Details: <ul> <li>Wholesale of pumps, taps and valves, water turbines, and industrial fans.</li> <li>Wholesale of machinery, electrical equipment, and electrical materials, including electric motor generators, wires, and other equipment used in electrical circuits.</li> <li>Wholesale of bearings, pump equipment and spare parts, valves, industrial fans, and other hydraulic equipment.</li> </ul> </li> <li>(Exclusion: The company shall not exercise export rights, import rights, or distribution rights for goods listed in the List of Goods for which foreign investors and foreign-invested economic organizations are not permitted to engage in export, import, or distribution activities).</li> </ul>
4221	<b>Construction of Power Works</b> <b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.	Construction of Power Works Details: In accordance with the Construction Law 2014, as amended and supplemented in 2020. (Exclusion: This does not include the transmission and dispatching of the national power system, nor the construction and operation of

Business line code	Current Content	Amendment
		multi-purpose hydropower plants and nuclear power plants of special socio-economic importance).
4291	Construction of Hydraulic Works	Construction of Hydraulic Works
	<b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.	<b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.
		(Exclusion: This does not include the transmission and dispatching of the national power system, nor the construction and operation of multi-purpose hydropower plants and nuclear power plants of special socio-economic importance).

4.2. Removal of the following business line from the registered business activities of Hai Duong Pump Manufacturing JSC.

28

JG

PΗ

n A C DU

G-"

Business line code	Current Content
6810	Real Estate Business, Land Use Rights Owned, Used, or Leased Details: Leasing of offices, workshops, warehouses, and restaurants. (This business activity is only permitted on state- leased land when all legal conditions are met.)

## 4.3. Maximum foreign ownership ratio at Hai Duong Pump Manufacturing JSC.

- Pursuant to Point e, Article 139 of Decree No. 155/2020/ND-CP of the Government, dated December 31, 2020, detailing the implementation of certain provisions of the Law on Securities, the 2025 Annual General Meeting of Shareholders hereby approves the maximum foreign ownership ratio in Hai Duong Pump Manufacturing Joint Stock Company at 51%.

- At the same time, Clause 4.3 of Article 4 of the Company's Charter shall be supplemented as follows: "*The maximum foreign ownership ratio of the Company is 51%*".

## 4.4. Authorization

The 2025 Annual General Meeting of Shareholders shall approve the assignment and authorization of the Board of Directors and the Board of Management to direct relevant departments in carrying out the necessary legal procedures to:

- Update the amended and supplemented information in the Company's Charter;
- Register the adjusted business lines as specified above; and

• Complete other related procedures with competent State agencies in accordance with the law

Article 5. Approval of the Proposal by the Board of Directors regarding the Issuance plan to increase charter capital by owner's equity sources and shares issuace for the employee stock owership plan (ESOP 2025):

- Approval of the full content of Issuance plan to increase charter capital by owner's equity sources and shares issuace for the employee stock owership plan (ESOP 2025);
- The General Meeting of Shareholders hereby authorizes the Board of Directors to implement the following tasks:
  - Approve the detailed plan, suplement, complete, and/or amend the plan for issuing shares to increase charter capital from owner's equity sources and the ESOP 2025 plan as required by the actual condition at the time of issuance or the competent authority. Execute all necessary legal procedures to complete the share issuance;
  - Decide the detailed issuance schedule, make any amendment and explaination to the State Securities Commission to register the share issuance plans, ensuring compliance with legal requirements and provide sufficient captial to the Company;
  - Approve the criteria and detailed list of employees eligible for the ESOP 2025 share issuance; approve the principles for determining the number of shares to be distributed to each eligible employee and the timeline for execution; develop additional principles and regulations related to the ESOP 2025 share issuance; amend, complete, and update the provisions of the ESOP 2025 documentation as required by the competent authorities. All of these actions must be in the best interests of the Company, shareholders, and comply with legal requirements;
  - Authorize the Board of Directors to approve the plan for foreign ownership ratio compliance;
  - Approve detailed uses of funds raised from the ESOP 2025 share issuance;
  - Sign all contracts, documents, and materials related to the share issuance and re-distribute any unallocated shares (if any);
  - Carry out necessary procedures to report the issuance results to the State Securities Commission;
  - Decide issuace timeline, execute any necessary procedures, and approve documentation for registering the additional securities with the Vietnam Securities Depository and Clearing Corporation and listing the newly issued shares on the Hanoi Stock Exchange in accordance with legal regulations;
  - Approve, implement procedures for amending the business registration certificate. Sign necessary documents relating to the increased charter capital, number of shares outstanding, and other related content in the Company's Charter. Execute other related procedures to comple the increasing charter capital;
  - Authorize the Board of Directors to perform any other tasks related to the share issuance to increase charter capital from owner's equity sources and the

ESOP 2025 program, ensuring the success of the issuance in compliance with legal regulations and the Company's Charter;

- The Board of Directors has the right to authorizes the Chairman or the CEO to execute one or more of the above tasks.
- Authorize the Board of Directors to approve the plan for foreign ownership ratio compliance;
- Approve detailed uses of funds raised from the ESOP 2025 share issuance;
- Sign all contracts, documents, and materials related to the share issuance and re-distribute any unallocated shares (if any);
- Carry out necessary procedures to report the issuance results to the State Securities Commission;
- Decide issuace timeline, execute any necessary procedures, and approve documentation for registering the additional securities with the Vietnam Securities Depository and Clearing Corporation and listing the newly issued shares on the Hanoi Stock Exchange in accordance with legal regulations;
- Approve, implement procedures for amending the business registration certificate. Sign necessary documents relating to the increased charter capital, number of shares outstanding, and other related content in the Company's Charter. Execute other related procedures to comple the increasing charter capital;
- Authorize the Board of Directors to perform any other tasks related to the share issuance to increase charter capital from owner's equity sources and the ESOP 2025 program, ensuring the success of the issuance in compliance with legal regulations and the Company's Charter;
- The Board of Directors has the right to authorizes the Chairman or the CEO to execute one or more of the above tasks.

No	Indicator	Unit	2025 Plan
I	Business Operations		
1	Revenue from sales and services	VND billion	720
2	Profit before tax	VND billion	50
3	Dividend payment	%/year	10
II	Board of Directors, Supervisory Board, and Management Board Expenses		
1	Remuneration for Board of Directors and Supervisory Board	VND million	864
2	Management Board Bonus Fund		3.5% of profit after tax

Article 6. Approval of the Proposal by the Board of Directors regarding the Key Targets for the 2025 Plan:

Article 7. Approval of the Proposal by the Board of Directors regarding the Selection of the Auditing Firm for the fiscal year 2025. The 2025 Annual General Meeting of Shareholders authorizes the Board of Directors to select one of the following three qualified audit firms to conduct the audit of the Company's Financial Statements for the fiscal year 2025. The proposed firms are as follows:

#### **1. AASC AUDITING FIRM COMPANY LIMITED**

Business Registration No.: 0100111105

Address: 1 Le Phung Hieu Street, Trang Tien Ward, Hoan Kiem District, Hanoi.

#### 2. INTERNATIONAL AUDITING AND VALUATION Co. Ltd.

Business Registration No.: 0106299213

Address: LK21 Bac Ha Residential Area, Mo Lao Ward, Ha Dong District, Hanoi.

# 3. BRANCH OF MOORE AISC AUDITING AND INFORMATICS SERVICES COMPANY LIMITED

Business Registration No.: 0300513041-002

Address: 6th Floor, No. 36, Hoa Binh 4 Alley, Minh Khai Street, Minh Khai Ward, Hai Ba Trung District, Hanoi.

Article 8. Approval of the Proposal by the Board of Directors to authorize the Board of Directors to enter into purchase contracts, sales contracts, and loan agreements, with a total value of up to VND 2,000 billion, in accordance with the principles of ensuring operational efficiency and protecting the Company's capital. The authorization period shall be from the 2025 Annual General Meeting of Shareholders, dated April 3, 2025, to the 2026 Annual General Meeting of Shareholders

Article 9. Approval of the Proposal by the Board of Directors to Select and Engage a Securities Management Firm for Non-Deposited Shares of Shareholders. Implementation Period: Within the year 2025.

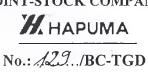
Article 10. This resolution shall come into effect on the date of signing. The Board of Directors, the Supervisory Board, the Board of Management, and the relevant units and individuals shall be responsible for the enforcement of this resolution./.

#### Recipient:

- As per Article 10;
- Shareholders;
- Company's website;
- Filed in office and by CA.



HAI DUONG PUMP MANUFACTURING JOINT-STOCK COMPANY SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Hapiness



Hai Duong, March. 12., 2025

## **CEO's REPORT ON**

## PRODUCTION AND BUSINESS RESULTS IN 2024, PLANNED TARGETS AND IMPLEMENTATION MEASURES FOR 2025

#### To: The 2025 Annual General Meeting of Shareholders

The General Director of Hai Duong Pump Manufacturing Joint Stock Company reported on the production and business results in 2024, main planned targets and implementation measures for 2025 as follows:

## I. Summary of production and business activities in 2024

#### 1. General situation

In 2024, the Company continues to receive close and drastic guidance from the Board of Directors and the Chairman, the efforts of the entire Company's employees and the tradition and valuable experience in 64 years of pump manufacturing. However, HAPUMA is not out of the general trend of the world economy with many unfavorable factors affecting the Vietnamese economy such as: Russia - Ukraine conflict; US - China economic conflict. During the year, the Vietnamese economy has been suffered great damage from storm No. 3 - Yagi, HAPUMA was also affected for many days and suffered heavy damage. Another factor that also significantly affects the Company is that 2024 enters the final stage of the 2021-2025 medium-term public investment plan, so investment and development projects are narrowed and significantly reduced.

### 2. Implementation results in 2024

No	Target	Unit	Targets for 2024	Results of 2024	Target/ Result Comparision (%)
1	Revenue	Billion VND	700	684.75	97.82
2	Profit before tax	Billion VND	45	59.66	132.58
3	Average employees	Person	270	267	98.89
4	Average income	Million VND/ labor		15.16	

#### 2.1. Main indicators

The company did not achieved its revenue target because some projects were planned in the revenue plan but were not put to bid. Some projects were not

1

CC C HE HA

recorded in time due to site clearance problems, the volume could not be recorded in time.

Profit targets exceeded target thanks to effective management solutions and cost-saving solutions implemented synchronously at all stages.

## 2.2. Investment results

In 2024, HAPUMA has invested a large amount of money in factory and equipment, some of them have brought high efficiency immediately after being put into use. The completed factories will facilitate the rearrangement of the entire Company's premises and be ready to move the production premises at facility 1 according to the plan of the People's Committee of Hai Duong province.

## 2.3. Employment and Income

2024 is a difficult year in terms of market work, however, the Company still ensures that employees' income increases by 4.8% compared to 2023, without any unpaid wages, delayed wages, or social insurance arrears.

#### 2.4. Evaluate the results of the Company's activities

#### 2.4.1. Management of the Board of Management

During the year, the Company has completed the structure of the Board of Management, appointed the Regional Sales Director for the Southern region also as the Head of the Representative Office in Ho Chi Minh City to strengthen market and business activities in the South. At the same time, the Company also adjusted the functions and tasks to suit the human resources and number of members of the Board of Management and the Company's production and business orientation.

#### 2.4.2. Organization and human resources

The company regularly focuses on recruiting and supplementing human resources for departments such as: Sales Department, Design Department, Metal Casting Factory, Mechanical Factory. The company maintains a stable workforce of 265÷266 people. However, it has not met the demand in both quantity and quality.

During the year, 02 middle management positions were appointed: Deputy Head of the Representative Office in Ho Chi Minh City and Deputy Head of Planning Department.

## 2.4.3. Market activities

Competition has been increasingly fierce in the market related to pumping equipment, pumping stations, especially in the segments of agricultural pump, industrial pump repair and small projects. However, the Company still maintains its market share in the irrigation, water supply and drainage, mineral exploitation, as well as has approached and researched to participate in the industrial pump market.

The Company has paid a lot of attention and deployed much to marketing and promoting HAPUMA brand name and products.

During the year, the Company has added employees to participate in the project segment market.

The Company has done well in coordination with partners, especially the cooperation with Andritz (Republic of Austria) in participating in projects.

## 2.4.4. Design, technique and quality management

Regarding design and technical work: The Company has always attached great importance to this work. In 2024, the Company added more employees to the departments, and work efficiency has been increasingly improved. The design quality has basically remained stable. During the year, a number of highly effective products have been designed, including submersible pumps installed at Xuan Quan pumping station.

Regarding equipment management: The Company has always paid attention to equipment management. There have been many improvements in equipment to meet the requirements of processing in production.

Regarding quality management: The Company has always focused on product quality control, after-sales service and product warranty which have been recognized by customers. At the same time, the warranty cost has been reduced significantly in 2024.

During the year, the Company has organized many specialized courses on dynamic balancing, ultrasonic welding and quality control to create proactive control over the production process.

### 2.4.5. Production management

Scientific planning, synchronous production management and meeting required progress, safe production implementation, ensuring quality were key points in 2024.

During the year, the Company restructured the production organization into 03 factories (Metal Casting Factory, Mechanical Factory, Steel Structure Factory) in an economical and efficient manner.

## 2.4.6. Financial and accounting management

The finance and accounting department has done well in looking for capital, managing capital and exploiting capital effectively. This department has always ensured transparency, reliability and efficiency, met the capital needs for production and business activities as well as ensured financial safety and peace of mind for the Board of Management.

#### 3. Conclusion

In the general difficult conditions of the whole country that many enterprises lack of work and owe wages, although revenue has not been achieved, HAPUMA still exceeds the target of profit, employees' income has been increased, at the same time, the reputation, stature and position of the Company are constantly improved. It can be said that this is a great effort of the collective of workers, the Board of Management under the direction of the Board of Directors. It is recommended that the General Meeting of Shareholders acknowledge the above efforts.

### **II.** Targets for 2025 and Implementation measures

**1. Targets:** Make changes to improve the company's position.

Each employee, each department needs to change in awareness, create trust and peace of mind in the Company's organizational system. That helps to improve HAPUMA's capacity and response to be stronger, more certain, and keep up with market demands.

### 2. Main targets

No.	Target	Unit	Targets	Note
1	Revenue	Billion VND	720	
2	Profit	Billion VND	50	
3	Average employees	Person	270	

## 3. Tasks and implementation measures

**3.1.** Training and adding human resources to meet quantity and quality.

**3.2.** Investing in necessary and urgent equipment to meet the actual needs of the potential market.

**3.3.** Checking core technologies at HAPUMA, having specific plans and solutions to improve towards applying new scientific and technological advances, focusing on material technology, large-part machining technology and specific, precise mechanical machining.

70

TY

) B(

**ON** 

**3.4.** Implementing well the market tasks, add business employees to meet business expansion.

**3.5.** Continuing to improve corporate governance regulations and the Board of Management' management organization towards transparency, proper function, synchronization, self-containedness and timeliness.

**3.6.** Improving the management capacity in factories, organizing production in a quality, effective and safe manner.

**3.7.** Maintaining comprehensive and consistent quality objectives, focusing on working environment and working conditions.

**3.8.** Maintaining and improving the implemented solutions on accounting and finance to ensure accuracy, timeliness, reliability and efficiency.

**3.9.** Continuing to review and improve security work in the company.

Dear shareholders,

2024 has ended, 2025 has begun. In the context of both domestic and international situations, it is forecasted that 2025 will have many difficulties in implementing the planning targets decided by the shareholders' meeting.

However, regardless of the circumstances or conditions, the Board of Management still believes that the Company will complete its assigned tasks. We have that confidence because the Company has a good and proud tradition of 65 years of construction and development. At this point, the scale, position and scope of the Company as well as the HAPUMA trademark are large and strong enough to meet market demand and customer desires.

This belief is further affirmed because we always have the close direction and management of the Board of Directors, the trust, solidarity and support from HAPUMA staff and employees, and especially the companionship and sharing from our valued shareholders.

Finally, on behalf of the Company's leadership and employees, HAPUMA would like to wish the Board of Directors, Supervisory Board, and all shareholders and their families good health, peace and happiness.

Wish the congress success.

Best regards.

To:

- Board of directors;
- Board of executives;
- Shareholders;
- Save in office.

GENERAL DIRECTOR CÔNG TY CO PHÁN 1000000 CHE TAO BOM HAI DUONG UONG-TY

Nguyen Trong Nam

## HAI DUONG PUMP MANUFACTURING JSC

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

Hai Duong, March 12, 2025

No: 130 /BC-HĐQT/HAPUMA

## **REPORT OF THE BOARD OF DIRECTORS** ON THE 2024 RESULTS AND OPERATIONAL DIRECTION FOR 2025

#### To: The 2025 Annual General Meeting of Shareholders

Pursuant to the roles and responsibilities assigned to the Board of Directors (the "BOD") as outlined in the Charter of Hai Duong Pump Manufacturing Joint Stock Company (HAPUMA), the BOD respectfully submits the following report on the results of operations for the year 2024 and the strategic direction for the year 2025:

#### I. ACTIVITIES OF THE BOARD OF DIRECTORS IN 2024

#### 1. Assessment of the Company's Situation in 2024

The year 2024 posed significant challenges for Vietnamese businesses. Nonetheless, despite numerous difficulties, Vietnam's industrial production sector made a strong recovery and achieved impressive growth. According to data from the General Statistics Office, the Industrial Production Index increased by 8.4% compared to 2023.

For HAPUMA, 2024 was a particularly challenging year, as it marked the final year of the 2021-2025 medium-term public investment period. A sharp decline in the number of public projects, especially large-scale ones, led to increasingly intense competition in the market. Additionally, 2024 was a unique year, as all of HAPUMA's major projects were completed or substantially completed in 2023, with no projects carrying over from 2023 into 2024. This created a significant gap in HAPUMA's business operations plan. To compound the challenges, Typhoon No. 3 – Yagi struck Hai Duong City in September 2024, causing severe damage and requiring HAPUMA to allocate substantial time, effort, and financial resources to address the aftermath.

However, consistent with the overall trend in the national industrial production sector, and despite facing numerous obstacles, by the end of 2024, HAPUMA maintained stability and achieved some positive outcomes. Specifically:

• *Revenue* nearly reached the target, with total revenue for 2024 amounting to VND 684.7 billion, representing 97.8% of the planned target. Although the full revenue target was not achieved, this performance indicates that the Company was able to maintain stable operations in a volatile market environment.

• *Profit before tax* exceeded the target by 32.6%, reaching VND 59.67 billion. This is a commendable achievement, reflecting the Company's flexible management and cost optimization efforts in the face of adversity.

• *The average income of employees* increased by 4.8% compared to 2023, reaching VND 15.16 million per person per month. This demonstrates the Company's commitment to supporting and improving the well-being of its employees, even amidst significant challenges.

In 2024, corporate governance and management at HAPUMA underwent significant improvements, which played a crucial role in maintaining the Company's stability. The coordination between various units within the Company has become increasingly synchronized, more cohesive, and more effective, providing a strong foundation for the swift deployment of production and business tasks, thereby achieving optimal results. Throughout the year, HAPUMA made a notable impression on its customers not only through outstanding product and service quality but also through its tireless efforts to ensure timely progress and meet all of the customers' stringent requirements. This is a distinctive advantage that sets HAPUMA apart from other pump manufacturers, both domestic and foreign, operating in the Vietnamese market.

In terms of investment and development, HAPUMA has successfully completed its strategic investment goals for 2024, thanks to resources saved from previous years. The total investment for the year amounted to VND 61.8 billion. A significant milestone in 2024 was the completion of the construction of workshops and other architectural infrastructure, with an investment cost totaling VND 46.6 billion. In addition to two production workshops, the Company also acquired modern machinery, equipment, and vehicles. Furthermore, the Company has clearly outlined the direction for future investments and the development of new product lines, thereby expanding growth opportunities for the coming years.

2024 also marked the first year that HAPUMA focused on integrating production and business activities with efficiency-driven risk management, aimed at achieving sustainable development. N CC C

CHÊ HI

In summary, 2024 was a year of overcoming challenges for HAPUMA, marked by significant achievements that clearly reflect the continuous efforts of the Board of Directors and employees. This success is the result of determination, flexible management, and effective governance methods. These accomplishments will serve as a solid foundation for the Company's continued sustainable development in the years ahead.

However, despite these successes, HAPUMA has yet to fully address the challenges stemming from the shortage of management personnel and human resources in the areas of design, engineering, and business. This gap presents a challenge in meeting the demands of current production and business activities as well as supporting the Company's anticipated growth in the coming years.

#### 2. Activities of the Board of Directors

The Board of Directors for the 2022-2027 term consists of five members, who were elected at the Annual General Meeting of Shareholders held on May 27, 2022. The members and their respective positions and assignments are as follows:

No.	Full Name	Position	Task Assignment
1	Mr. Pham Manh Ha	Chairman	General Management
2	Mr. Nguyen Trong Nam	Member	In charge of production and company operations
3	Mr. Vu Kim Chung	Member	In charge of Market and Business Development
4	Ms. Doan Thi Lan Phuong	Member	In charge of Finance and Legal

No.	Full Name	Position	Task Assignment
5	Mr. Hoang Phuong	Member	Support the Management Board in market activities

On April 25, 2024, during the 2024 Annual General Meeting of Shareholders, Mr. Vu Kim Chung resigned from his position as a member of the Board of Directors for personal reasons, and his resignation was approved by the Meeting. On the same day, the Meeting elected Mr. Nguyen Trong Tieu to the Board of Directors.

On April 26, 2024, during the 6th meeting of the Board of Directors in 2024, Mr. Pham Manh Ha submitted his resignation from the position of Chairman of the Board of Directors for personal reasons, and his resignation was approved by the Board of Directors. Subsequently, the members of the Board of Directors elected Mr. Nguyen Trong Tieu as Chairman of the Board of Directors, effective April 26, 2024.

No.	Full Name	Position	Task Assignment
1	Mr. Nguyen Trong Tieu	Chairman	General management, direct responsibility for business, market development, and branding
2	Mr. Nguyen Trong Nam	Member	In charge of the Company's operations; directly responsible for production and technical work
3	Mr. Pham Manh Ha	Member	In charge of legal affairs; supporting the Chairman in the Company's investment and development activities
4	Ms. Doan Thi Lan Phuong	Member	In charge of Finance and Internal Affairs
5	Mr. Hoang Phuong	Member	Support the Chairman in market development activities

028

NG ) PH TA( I DU

JNG-

Currently, the Board of Directors consists of the following five members:

Among these members, Mr. Pham Manh Ha is a non-executive member, and Mr. Hoang Phuong is an independent member.

The Board of Directors operates in accordance with its functions and duties, complying with all relevant legal regulations, the Company's Charter, and the resolutions of the General Meeting of Shareholders. The Board of Directors has supported the Management Board in overseeing the Company's management processes. It supervises and provides guidance to the Management Board in executing the resolutions of the General Meeting of Shareholders as well as the resolutions and decisions of the Board of Directors, ensuring that these are implemented in the correct manner and in compliance with the law.

In 2024, the Board of Directors' remuneration amounted to VND 720 million, with the Chairman receiving VND 240 million and each member receiving VND 120 million. Additionally, the Company allocated the 2023 Management Board Bonus Fund at a rate of 3.5% of the profit after tax, as approved by the Annual General Meeting of Shareholders, totaling VND 1,777,000,000. An advance payment of VND 800 million was also made for the 2024 Management Board Bonus Fund. Furthermore, the Board of Directors received reimbursements for operational expenses in accordance with the Company's policies.

No	Full name	Position	Income (VND)
1	Mr. Nguyen Trong Tieu	Chairman	1,135,984,946
2	Mr. Nguyen Trong Nam	Member	337,459,677
3	Mr. Pham Manh Ha	Member	347,801,076
4	Ms. Doan Thi Lan Phuong	Member	337,459,677
5	Mr. Hoang Phuong	Member	309,467,742

The income of each member of the Board of Directors is as follows

#### 3. Summary of Meetings and Decisions of the Board of Directors

In 2024, the Board of Directors held a total of 11 meetings, comprising 06 inperson meetings and 05 online meetings. The Board issued 17 Resolutions and 01 Decision. The main contents of the meetings are as follows:

- *Regular Work During the Year:* Approved the proposed agenda for the 2024 Annual General Meeting of Shareholders and the preparation for the meeting; Approved the periodic financial reports for 2023 and the first and third quarters, as well as the first half of 2024; Approved the selection of an audit firm for the 2024 Financial Statements; Approved the policy for establishing a credit relationship with Shinhan Bank Vietnam Limited Liability Company; Approved the loan plan and signed a credit limit agreement with VietinBank Hai Duong Branch.
- *Dividend Payment:* Approved the final registration date to finalize the list of shareholders for the 2023 cash dividend payment, at a rate of 20%.
- Organization Personnel: Approved the resignation letter of Mr. Vu Kim Chung, Member of the Board of Directors for the 2022-2027 term; Approved the resignation letter of Mr. Pham Manh Ha from the position of Chairman of the Board of Directors, dismissed and elected a new Chairman of the Board of Directors; Approved the production restructuring plan and agreed to the policy of appointing the positions of Factory Director and Deputy Factory Director for a term of 03 years; Approved the policy of merging the Organization -Personnel Department into the Company Office; Appointed the Sales Director for the Southern region; Approved amendments to the Regulations on salary calculation for indirect staff (V.23.09); Issued/adjusted piecework wages for certain individuals.
- Corporate Governance: Directed and supervised the Executive Board in financial management and risk control.
- Other Matters: Approved the advance payment and settlement of the Executive Board's bonus fund for 2023; Approved the investment plan for workshop construction and transportation means; Addressed other matters within the authority of the Board of Directors.

#### 4. Supervisory Results for the General Director

The Board of Directors highly appreciates the General Director's efforts in overcoming challenges to successfully implement the 2024 production and business plan. The General Director's close involvement in technical and production work, as well as efforts to improve internal governance, have been commendable.

10/ TY

· вб

JNG

The General Director's activities have been in full compliance with the powers and responsibilities outlined by law and the Company's Charter. Additionally, the General Director has adhered to the Resolutions of the General Meeting of Shareholders and the Board of Directors.

#### **II. SHAREHOLDER STATUS**

As of March 3, 2025, according to the shareholder list provided by the Vietnam Securities Depository (VSDC) for exercising the right to attend the 2025 Annual General Meeting of Shareholders, Hai Duong Pump Manufacturing Joint Stock Company (stock code: CTB) has a total of **476** shareholders.

- Categorized by Individual/Organization:
  - CTB has 473 individual shareholders, who collectively own 99.91% of the charter capital.
  - CTB has 03 institutional shareholders, who collectively own 0.09% of the charter capital.
- *Categorized by Ownership Ratio:* CTB has no major shareholders; all 476 shareholders own less than 5% of the charter capital.

## III. REPORT ON THE IMPLEMENTATION OF THE INVESTMENT PROJECT AT THE COMPANY'S HEADQUARTERS

In accordance with the policy of the Hai Duong Provincial People's Committee regarding the relocation of the factory from Facility 1 (37 Ho Chi Minh boulevard, Nguyen Trai Ward, Hai Duong City) to a location outside the city center, and within the framework of the production investment project at the Head Office - No. 2 Ngo Quyen Street, Cam Thuong Ward, Hai Duong City (which has been duly licensed), the Company invested in the construction of two production workshops on the land of the Company's Head Office in 2024. This investment initiative was reported by the Board of Directors at the 2024 Annual General Meeting of Shareholders.

To date, the two production workshops have been completed, with the original cost of fixed assets increasing in the 2024 Financial Report to VND 31,923,194,821 (excluding ancillary items).

#### **IV. 2025 PLAN ORIENTATION**

The Board of Directors has defined several key operational orientations for the Company in 2025, specifically as follows:

- Focus on achieving the production and business targets approved by the General Meeting of Shareholders in a comprehensive manner.
- Expand production and business lines:
  - Complete investment in the production capacity of the industrial pump product line, which includes the acquisition of synchronous technological equipment, production technology, and product quality inspection equipment. Additionally, ensure that adequate financial resources are available to meet the investment plan.
  - Reorganize and supplement human resources with sufficient quantity and appropriate expertise to exploit and expand the industrial pump market share.

- Continue the relocation of the production site from the current location at 37 Ho Chi Minh Boulevard, Nguyen Trai Ward, Hai Duong City, Hai Duong Province, to the Company's headquarters at No. 2 Ngo Quyen Street, Cam Thuong Ward, Hai Duong City, Hai Duong Province, in accordance with the Hai Duong Provincial People's Committee's plan. The relocation will ensure safety for production and business operations and enhance efficiency for the Company.
- Successfully organize the 65th Anniversary of the Company's establishment to continue promoting and enhancing the image and prestige of HAPUMA with domestic and international customers. At the same time, the anniversary event will serve to strengthen the sense of pride and attachment among the employees.

Entering 2025, marking the 65th anniversary of its establishment, the Board of Directors, Management Board, and employees, with the support and partnership of shareholders, are committed to striving relentlessly. The Board of Directors is confident that Hai Duong Pump Manufacturing Joint Stock Company will not only maintain its current position but will also achieve ambitious strategic goals in the future.

Sincerely.

#### **Recipients:**

- As submitted;
- Board of Directors,

Supervisory Board;

- Filed in Office, by CA.



## HAI DUONG PUMP MANUFACTURING JSC. SUPERVISORY BOARD

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

Hai Duong, March 12, 2025

01/2025/BC-BKS

CÔNG TÌ

CÔ PHÂN

CHÊ

## REPORT

## THE ACTIVITIES OF THE SUPERVISORY BOARD IN 20244 At the 2025 Annual General Meeting of Shareholders

- Pursuant to the functions and duties of the Supervisory Board as prescribed in the Law on Enterprises and the Charter of Hai Duong Pump Manufacturing Joint Stock Company;
- Pursuant to the Resolution of the 2024 Annual General Meeting of Shareholders;
- Pursuant to the 2024 Audited Financial Statements, audited by International Auditing and Valuation Company Limited;
- Based on the actual operational situation of Hai Duong Pump Manufacturing Joint Stock Company in 2024,

The Supervisory Board of Hai Duong Pump Manufacturing Joint Stock Company hereby reports to the Annual General Meeting of Shareholders on its activities in 2024 as follows:

## I. ACTIVITIES OF THE SUPERVISORY BOARD

#### 1. Supervisory Board Personnel

In 2024, there were no changes in the personnel of the Supervisory Board. The Supervisory Board is composed of three members, all of whom were elected at the Annual General Meeting of Shareholders held on May 27, 2022. The details of the members are as follows

No.	Full name	Position	Task Assignment
1	Ms. Tran Thu Ha	Head of the Board	General oversight, evaluation, and supervision of financial matters and legal compliance
2	Mr. Nguyen Ngoc Bao	Member	Supervising the execution of Shareholders' Meeting Resolutions pertaining to production activities
3	Mr. Le Thanh Ha	Member	Supervising the execution of Shareholders' Meeting Resolutions in relation to business operations and market activities

#### 2. Activities of the Supervisory Board

In 2024, the Supervisory Board carried out its regular activities, participated in meetings of the Board of Directors, and exercised its rights and responsibilities in accordance with the provisions of the Law on Enterprises and the Company's Charter. The Supervisory Board convened meetings to inspect and oversee the Company's operations, specifically:

- Supervising the implementation of the Resolutions adopted at the 2024 Annual General Meeting of Shareholders;

- Overseeing the issuance and implementation of Resolutions and decisions made by the Board of Directors and the General Director; ensuring compliance with the Company's internal regulations and rules;

- Reviewing periodic financial reports and assessing the systematization, consistency, and appropriateness of accounting practices;

- Supervising other activities as prescribed by the Law on Enterprises and the Company's Charter.

The total remuneration received by the Supervisory Board for the year amounted to VND 144 million, distributed as follows: the Head of the Board received VND 6 million per month, while each member received VND 3 million per month. In addition, the members of the Supervisory Board were reimbursed by the Company for any business trip expenses incurred during the performance of their duties

The income of each member of the Supervisory Board for 2024 is as follows:

No.	Full name	Position	Income (VND)
1	Ms. Tran Thu Ha	Head	89,500,000
2	Mr. Nguyen Ngoc Bao	Member	36,000,000
3	Mr. Le Thanh Ha	Member	36,000,000

Throughout its operations, the Supervisory Board received comprehensive support from the Board of Directors, the Executive Board, and relevant functional units, which enabled the effective execution of its responsibilities.

In 2024, the Supervisory Board did not receive any petitions or complaints from shareholders concerning the review of the Company's production and business activities, nor regarding the management and administration by the Board of Directors and the General Director.

#### **II. SUPERVISORY BOARD ACTIVITIES IN 2024**

1. Results of Monitoring the Board of Directors and the General Director in the Management and Administration of the Company:

#### - Management of the Board of Directors

The Board of Directors has made significant efforts in executing the resolutions approved at the 2024 Annual General Meeting of Shareholders, adhering to the legal framework and the Company's Charter. In terms of financial performance, the Company nearly achieved its revenue target (reaching 97.8% of the plan), while profit before tax exceeded expectations, surpassing the target by 32.6%.

The Board of Directors' meetings had the requisite quorum, with the meeting contents duly recorded in minutes, which are fully maintained by the Company.

In 2024, the Board of Directors convened 11 meetings, including 6 in-person meetings and 5 online meetings. During these meetings, 17 Resolutions and 1 Decision were issued, focusing on key areas such as production and business activities, investment activities, loan plans for production and business, items submitted to the General Meeting of Shareholders, approval of periodic financial statements, and the

dismissal and election of the Chairman of the Board of Directors. Additionally, the Board appointed senior personnel, including the Southern Regional Sales Director, reorganized the production division by dissolving 4 production workshops and establishing 3 new factories, and made decisions regarding salary structures, among others.

In addition to setting the strategic direction and overseeing the implementation process, the Board of Directors was actively involved in supporting management, particularly in the areas of market development and corporate governance.

The resolutions and decisions issued by the Board of Directors were fully executed in compliance with legal requirements and the Company's Charter, providing timely guidance for the Company's operations, especially in adapting to changes affecting its production and business activities in 2024.

#### - General Director's Operations:

In 2024, the Company encountered numerous challenges in both production and business operations. During the year, there were changes within the Board of Directors, including the appointment of a Southern Regional Sales Director, while a Deputy General Director retired. In response, the General Director promptly assigned specific tasks to the Board members, proactively and flexibly managing production and business activities, and striving to implement the assigned objectives.

The General Director carried out operations in full compliance with their roles and responsibilities, adhering to legal requirements, the Company's Charter, and the Resolutions of the General Meeting of Shareholders.

Although the results for 2024 were not entirely as expected, the efforts of the Board of Directors, the General Director, the Board of Management, and all employees deserve recognition

#### 2. Audit Results of the Financial Statements

The Supervisory Board agrees with the contents of the Company's 2024 Financial Statements, audited by International Audit and Valuation Company Ltd., and available on the Company's website. In all material respects, the Financial Statements accurately reflect the financial position as of December 31, 2024, along with the business results and cash flow for 2024, in compliance with the applicable accounting standards and regulations.

No.	Indicator	Unit	Year 2024	Year 2023
1	Asset Structure			
	- Long-term assets/Total Assets	%	18.36	37.79
	- Short-term assets/Total Assets	%	81.64	62.21
2	Capital Structure			
	- Liabilities / Total Capital	%	57.10	50.80
	- Equity/ Total Capital	%	42.90	49.20

Some key financial indicators are as follows:

No.	Indicator	Unit	Year 2024	Year 2023
3	Solvency			
-	- Quick Ratio	Time	1.18	0.96
	- Current Solvency	Time	1.50	1.28
4	Capital Structure			
	- Net Profit Margin/Net Revenue	%	6.91	5.12
	- Return on Assets (ROA)	%	6.67	8.73
	- Return on Equity (ROE)	%	15.55	17.74

## 3. Assessment of the Implementation of the Resolutions of the 2024 General Meeting of Shareholders

- Results of the Distribution of Profit after tax in 2023: The Company distributed profits in accordance with the level approved by the 2024 General Meeting of Shareholders. Dividends for 2023 were paid at a rate of 20%, amounting to VND 27.36 billion. Additionally, VND 300 million was allocated to the Welfare and Reward Fund, and VND 1.777 billion was allocated to the Management Board Bonus Fund.

0;

ĀN

) в JNI

TL.: LAID

			Unit: VND
Indicator	Resolution of the General Meeting of Shareholders	Implementation	Implementation Rate Compared to the Resolution
1. Revenue from sales and service provision	700,000,000,000	684,754,473,081	97.8%
2. Profit before tax	45,000,000,000	59,665,895,606	132.6%
3. Dividend Payment	15%/year	The 2025 Annual General Meeting of Shareholders	

- Results of Implementing the 2024 Plan Targets:

2024 was a challenging year for HAPUMA. However, through the collective efforts of the entire team ranging from the Board of Directors and the Board of Management to every employee the Company successfully navigated the complex market fluctuations and difficulties posed by natural disasters and floods, which caused significant damage. Despite these challenges, HAPUMA exceeded the profit targets set by the 2024 Annual General Meeting of Shareholder.

#### 4. INVESTMENT PERFORMANCE REVIEW

In 2024, despite facing numerous challenges, the Company committed a substantial 61.8 billion VND to enhance its production capacity and expand its operational scale. This investment was strategically distributed across key projects designed to optimize the efficiency of both production and business operations.

A significant portion of the investment, totaling 46.6 billion VND, was dedicated to expanding infrastructure, including the construction of new buildings and structures.

This investment in two new production workshops not only adhered to the investment and construction schedule set by Hai Duong City but was also aimed at increasing production space to accommodate the company's future capacity requirements

In addition, the company allocated 12.8 billion VND to upgrade transportation means, including hoists and overhead cranes for production plants, as well as three vehicles to support business and marketing activities.

The investment in machinery and equipment totaled 2.4 billion VND, including CNC wood sample processing machines, air compressors, and furnace equipment, all contributing to the enhancement of the company's production capacity.

Overall, the investments made in 2024 have resulted in substantial progress in enhancing production capabilities, positioning the company for long-term growth. These efforts underscore the Board of Directors' commitment to fostering sustainable development and improving operational efficiency.

This is the complete report from the Supervisory Board on the results of its supervisory activities in 2024. It is respectfully submitted to the 2025 Annual General Meeting of Shareholders for consideration and approval.

Sincerely thank you.

#### **Recipients:**

- Shareholders;
- Board of Directors;
- Filed by SB.

**ON BEHALF OF THE SUPERVISORY BOARD** 

**HEAD OF THE BOARD** 

Tran Thu Ha

## HAI DUONG PUMP MANUFACTURING JSC

#### SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

Hai Duong, March 12, 2025

No: 13/ / TTr-HĐQT/HAPUMA

## PROPOSAL

#### Regarding the Approval of the Audited Financial Statements for 2024

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020;
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Pursuant to the 2024 Financial Statements of Hai Duong Pump Manufacturing Joint Stock Company, which were audited by International Auditing and Valuation Co., Ltd., and reviewed by the Supervisory Board,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company submits for approval to the 2025 Annual General Meeting of Shareholders the 2024 Financial Statements as audited by International Auditing and Valuation Co., Ltd. The Financial Statements include the following reports:

- Statement of The General Director's Report;
- Independent Auditors' Report No. 25062/2024/BCTC/IAV dated March 10, 2025, issued by International Auditing and Valuation Co., Ltd.;
- Statement of Financial Position;
- Statement of Income;
- Statement of Cash Flow;
- Notes to the Financial Statements;
- Attached Appendices.

The key content of the 2024 Financial Statements is as follows:

Unit: VND

1800287

CONG

CỔ PHẦ CHE TAO Đ

HAI DUOI

UONG-T.

No.	Indicator	As of December 31, 2024	As of December 31, 2023
I	TOTAL ASSETS	709,230,450,583	582,070,673,620
1	Short-term Assets	578,994,499,487	362,096,033,366
2	Long-term Assets	130,235,951,096	219,974,640,254
II	TOTAL CAPITAL	709,230,450,583	582,070,673,620
1	Liabilities	404,945,339,255	295,665,851,293
2	Shareholders' Equity	304,285,111,328	286,404,822,327

#### 1. Balance Sheet:

#### 2. Income Statement:

No.	Indicator	Year 2024	Year 2023
1	Net Revenue	684,754,473,081	991,294,269,241
2	Total Profit Before Tax	59,665,895,606	65,549,399,376
3	Profit After Tax	47,317,289,001	50,797,873,492

The complete text of the 2024 audited financial statements has been disclosed in accordance with the applicable regulations and is available on the Company's website at: <u>https://hapuma.com/bao-cao-tai-chinh/</u>.

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

#### Recipients:

- As submitted;
- Board of Directors,

Supervisory Board;

- Filed in Office, by CA.

## ON BEHALF OF THE BOD





## HAI DUONG PUMP MANUFACTURING JSC

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom -- Happiness

Hai Duong, March 12 , 2025

No: 132 / TTr-HÐQT/HAPUMA

## PROPOSAL

#### on the Approval of the Profit after tax Distribution Plan for 2024

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Pursuant to the Financial Regulations of Hai Duong Pump Manufacturing Joint Stock Company;
- Pursuant to the results of the business operations in 2024 and the 2024 Financial Statements, which were audited by International Audit and Valuation Co., Ltd. and reviewed by the Supervisory Board,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company respectfully submits the Profit after tax Distribution Plan for 2024 for approval at the 2025 Annual General Meeting of Shareholders as follows:

No.	Indicator	Amount (VND)
Ι	UNDISTRIBUTED PROFIT AFTER TAX	126,921,980,010
*	- Of which:	
1	Undistributed profit after tax from previous years	79,604,691,009
2	Undistributed profit after tax for 2024	47,317,289,001
II	PROPOSED PROFIT DISTRIBUTION	29,316,000,000
1	Dividend payment (20% corresponding to 13,680,000 shares)	27,360,000,000
2	Allocation to Reward and Welfare Fund	300,000,000
3	Allocation to Management Board Bonus Fund (3.5% of profit after tax, rounded)	1,656,000,000
III	RETAINED PROFIT	97,605,980,010

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

#### **Recipients:**

- As submitted;
- Board of Directors,
- Supervisory Board;
- Filed in Office, by CA.



# HAI DUONG PUMP MANUFACTURING JSC

#### SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No: 149 / TTr-HĐQT/HAPUMA

Hai Duong, March  $\ensuremath{ \sigma}\xspace$  , 2025

## PROPOSAL

Regarding: Amendments to certain business lines of the Company and the maximum foreign ownership ratio

# To:The 2025 Annual General Meeting of Shareholders<br/>Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020
- Pursuant to the Securities Law No. 54/2019/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019;
- Pursuant to Decree No. 155/2020/ND-CP of the Government, dated December 31, 2020, detailing the implementation of several articles of the Securities Law;
- Pursuant to Circular No. 118/2020/TT-BTC of the Ministry of Finance, dated December 31, 2020, guiding several provisions on offering and issuing securities, public offerings, share repurchases, registering public companies, and canceling public company status
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company hereby submits the following matters for approval at the 2025 Annual General Meeting of Shareholders:

#### **Business Current Content** Amendment line code Wholesale of Other Machinery, Wholesale of Other Machinery, 4659 **Equipment, and Machine Parts Equipment, and Machine Parts Details: Details:** • Wholesale of pumps, taps and • Wholesale of pumps, taps and valves, water turbines, and valves, water turbines, and industrial fans. industrial fans. • Wholesale of machinery, • Wholesale of machinery, electrical equipment, and electrical equipment, and electrical materials, including electrical materials, including electric motor generators, electric motor generators, wires, and other equipment wires, and other equipment used in electrical circuits. used in electrical circuits. • Wholesale of bearings, pump • Wholesale of bearings, pump equipment and spare parts, equipment and spare parts,

## I. AMENDMENTS TO CERTAIN BUSINESS LINES OF HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY



Business		
line code	Current Content	Amendment
	valves, industrial fans, and other hydraulic equipment.	valves, industrial fans, and other hydraulic equipment.
		(Exclusion: The company shall not exercise export rights, import rights, or distribution rights for goods listed in the List of Goods for which foreign investors and foreign-invested economic organizations are not permitted to engage in export, import, or distribution activities).
4221	<b>Construction of Power Works</b> <b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.	<b>Construction of Power Works</b> <b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.
		(Exclusion: This does not include the transmission and dispatching of the national power system, nor the construction and operation of multi-purpose hydropower plants and nuclear power plants of special socio-economic importance).
4291	Construction of Hydraulic Works	Construction of Hydraulic Works
	<b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.	<b>Details:</b> In accordance with the Construction Law 2014, as amended and supplemented in 2020.
·,		(Exclusion: This does not include the transmission and dispatching of the national power system, nor the construction and operation of multi-purpose hydropower plants and nuclear power plants of special socio-economic importance).

TY ÁN BƠM JNG

## II. REMOVAL OF THE FOLLOWING BUSINESS LINE FROM THE REGISTERED BUSINESS ACTIVITIES OF HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY

Business line code	Current Content		
6810	Real Estate Business, Land Use Rights Owned, Used, or Leased		
	<b>Details:</b> Leasing of offices, workshops, warehouses, and restaurants. (This business activity is only permitted on state-leased land when all legal conditions are met.)		

## III. MAXIMUM FOREIGN OWNERSHIP RATIO AT HAI DUONG PUMP MANUFACTURING JOINT STOCK COMPANY

Pursuant to Point e, Article 139 of Decree No. 155/2020/ND-CP of the Government, dated December 31, 2020, detailing the implementation of certain provisions of the Law on Securities, the Board of Directors respectfully submits to the 2025 Annual General Meeting of Shareholders for approval of the maximum foreign ownership ratio in Hai Duong Pump Manufacturing Joint Stock Company at 51%.

At the same time, Clause 4.3 of Article 4 of the Company's Charter shall be supplemented as follows: "*The maximum foreign ownership ratio of the Company is 51%*".

## **IV. AUTHORIZATION**

The Board of Directors respectfully requests the 2025 Annual General Meeting of Shareholders to approve the assignment and authorization of the Board of Directors and the Board of Management to direct relevant departments in carrying out the necessary legal procedures to:

- Update the amended and supplemented information in the Company's Charter;
- Register the adjusted business lines as specified above; and
- Complete other related procedures with competent State agencies in accordance with the law

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

#### Recipients:

- As submitted;
- Board of Directors,
- Supervisory Board;
- Filed in Office, by CA.



## HAI DUONG PUMP MANUFACTURING JSC

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

Hai Duong, March 12, 2025

No: 133 / TTr-HĐQT/HAPUMA

### PROPOSAL

on the Approval of the Issuance plan to increase charter capital by owner's equity sources and shares issuace for the employee stock owership plan (ESOP 2025)

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020
- Pursuant to the Securities Law No. 54/2019/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019;
- Pursuant to Decree No. 155/2020/ND-CP of the Government, dated December 31, 2020, detailing the implementation of several articles of the Securities Law;
- Pursuant to Circular No. 118/2020/TT-BTC of the Ministry of Finance, dated December 31, 2020, guiding several provisions on offering and issuing securities, public offerings, share repurchases, registering public companies, and canceling public company status
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Based on the current actual business operations of Hai Duong Pump Manufacturing Joint Stock Company,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company hereby submits for approval to the 2025 Annual General Meeting of Shareholders the proposal regarding the issuance plan to increase charter capital through owner's equity sources and the issuance of shares under the Employee Stock Ownership Plan (ESOP 2025), as detailed in the attached Plan

# The General Meeting of Shareholders hereby authorizes the Board of Directors to implement the following tasks:

- Approve the detailed plan, suplement, complete, and/or amend the plan for issuing shares to increase charter capital from owner's equity sources and the ESOP 2025 plan as required by the actual condition at the time of issuance or the competent authority. Execute all necessary legal procedures to complete the share issuance;
- Decide the detailed issuance schedule, make any amendment and explaination to the State Securities Commission to register the share issuance plans, ensuring compliance with legal requirements and provide sufficient captial to the Company;
- Approve the criteria and detailed list of employees eligible for the ESOP 2025 share issuance; approve the principles for determining the number of

CÔN CÔN CÔP CÔP CHẾ T<u>૯</u> HẢI D shares to be distributed to each eligible employee and the timeline for execution; develop additional principles and regulations related to the ESOP 2025 share issuance; amend, complete, and update the provisions of the ESOP 2025 documentation as required by the competent authorities. All of these actions must be in the best interests of the Company, shareholders, and comply with legal requirements;

- Authorize the Board of Directors to approve the plan for foreign ownership ratio compliance;
- Approve detailed uses of funds raised from the ESOP 2025 share issuance;
- Sign all contracts, documents, and materials related to the share issuance and re-distribute any unallocated shares (if any);
- Carry out necessary procedures to report the issuance results to the State Securities Commission;
- Decide issuace timeline, execute any necessary procedures, and approve documentation for registering the additional securities with the Vietnam Securities Depository and Clearing Corporation and listing the newly issued shares on the Hanoi Stock Exchange in accordance with legal regulations;
- Approve, implement procedures for amending the business registration certificate. Sign necessary documents relating to the increased charter capital, number of shares outstanding, and other related content in the Company's Charter. Execute other related procedures to comple the increasing charter capital;

101

TY

HÂN

O BC

JON

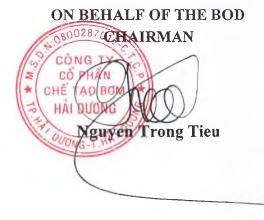
.T.H

- Authorize the Board of Directors to perform any other tasks related to the share issuance to increase charter capital from owner's equity sources and the ESOP 2025 program, ensuring the success of the issuance in compliance with legal regulations and the Company's Charter;
- The Board of Directors has the right to authorizes the Chairman or the CEO to execute one or more of the above tasks.
- Authorize the Board of Directors to approve the plan for foreign ownership ratio compliance;
- Approve detailed uses of funds raised from the ESOP 2025 share issuance;
- Sign all contracts, documents, and materials related to the share issuance and re-distribute any unallocated shares (if any);
- Carry out necessary procedures to report the issuance results to the State Securities Commission;
- Decide issuace timeline, execute any necessary procedures, and approve documentation for registering the additional securities with the Vietnam Securities Depository and Clearing Corporation and listing the newly issued shares on the Hanoi Stock Exchange in accordance with legal regulations;
- Approve, implement procedures for amending the business registration certificate. Sign necessary documents relating to the increased charter capital, number of shares outstanding, and other related content in the Company's Charter. Execute other related procedures to comple the increasing charter capital;

- Authorize the Board of Directors to perform any other tasks related to the share issuance to increase charter capital from owner's equity sources and the ESOP 2025 program, ensuring the success of the issuance in compliance with legal regulations and the Company's Charter;
- The Board of Directors has the right to authorizes the Chairman or the CEO to execute one or more of the above tasks.

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

- As submitted;
- Board of Directors,
- Supervisory Board;
- Filed in Office, by CA.



SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

Hai Duong, March 12, 2025

#### SHARE ISSUANCE PLAN

Issuance plan to increase charter capital by owner's equity sources and shares issuace for the employee stock owership plan (ESOP 2025)

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the 14th National Assembly of the Socialist Republic of Vietnam at its 9th session on June 17, 2020
- Pursuant to the Securities Law No.54/2019/QH14 approved by the 14th National Assembly of the Socialist Republic of Vietnam at its 8th session on November 26, 2019;
- Pursuant to Decree No. 155/2020/ND-CP of the Government, dated December 31, 2020, detailing the implementation of several articles of the Securities Law;
- Pursuant to Circular No. 118/2020/TT-BTC of the Ministry of Finance, dated December 31, 2020, guiding several provisions on offering and issuing securities, public offerings, share repurchases, registering public companies, and canceling public company status
- Pursuant to the Charter of Hai Duong Pump Manufacturing Joint Stock Company,

In order to implement the long-term development strategy, strengthen financial capacity to support business operations, and effectively align the Company's performance with the interests of key employees who have the ability to contribute to the sustainable development of the Company, the Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company has developed a plan for issuing shares to increase charter capital from its owner's equity and a plan for issuing shares under the employee stock ownership plan, specifically as follows:

# I. THE PLAN FOR ISSUING SHARES TO INCREASE CHARTER CAPITAL FROM OWNER'S EQUITY SOURCES

1.	Name of Shares:	Hai Duong Pump Manufacturing JSC. Shares	
2.	Stock Code:	СТВ	
3.	Stock Exchange:	Hanoi Stock Exchange	
4.	Type of Shares:	Common shares, freely transferable	
5.	Par value:	VND 10,000 per share	
6.	Total number of shares issued:	13,680,000 shares	
7.	Total number of shares outstanding	ng: 13,680,000 shares	
8.	Number of treasury shares:	0 shares	
9.	Charter capital before issuance:	VND 136,800,000,000	
10	. Expected number of shares issue	d: 6,840,000 shares	

11. Total expected value of issued shares (at par value): VND 68.400,000,000 (Sixty eight billion, four hundred million VND)

- 12. Expected charter capital after issuance of shares to increase charter capital from owner's equity sources: VND 205,200,000,000 (Two hundred five billion, two hundred million VND)
- 13. Purpose of the issuance: To increase charter capital from owner's equity sources
- 14. Issuance ratio: 50% of the total outstanding shares
- 15. Subscription rights ratio: The subscription rights ratio is 2:1. As of record date, each shareholder on the shareholder list owning 1 (one) shares will receive 1 (one) right to subscribe to the additional issued shares, and two right will entitle the holder to receive 1 (one) additional share. Treasury shares at the time of the issuance (if any) are not entitled to the subscription rights for the additional issued shares.
- 16. Method of execution: Existing shareholders will receive the additional shares through the exercise of their rights. The rights to receive additional shares from equity capital are non-transferable.
- 17. Odd shares: Shares issued to each shareholder will be rounded down to the nearest integer. Those decimal number of share will not be issued.

Example: On the record date for shareholders to exercise their rights to receive additional shares, shareholder Nguyen Van A owns 123 shares. According to the 2:1 ratio, he will receive: 123 \* (1/2) = 61.5 new shares. According to the rounding method, the number of shares shareholder Nguyen Van A will receive, after rounding down to the nearest whole number, is 61 new shares. The 0.5 fractional share will be canceled.

- 18. Entitled shareholders to the rights: All existing shareholders listed in the Company's shareholder list as of the record date to recieve the rights.
- 19. Sources of funds for the issuance: The owner's equity value as reflected in the audited financial statement for the year 2024, including retained earnings and capital surplus. The General Meeting of Shareholders authorizes the Board of Directors to decide on the allocation of each source of funds for the share issuance.
- 20. Expected timeline for execution: The shares are expected to be issued in 2025, after the Company receives the notification from the State Securities Commission regarding the submission the issuance report. The official issuance schedule will be decided by the Board of Directors as authorized by the General Meeting of Shareholders.
- 21. Compliance with foreign ownership ratio: The issuance of shares to increase capital from equity will not change the ownership ratio of shareholders at the time of issuance, ensuring that the foreign ownership ratio remains compliant. The General Meeting of Shareholders authorizes the Board of Directors to develop and approve the plan to ensure compliance with foreign ownership ratio regulations (if applicable).
- 22. Registration and listing of additional shares issued: The full number of shares issued will be registered for depository at the Vietnam Securities Depository and Clearing Corporation and listed at the Hanoi Stock Exchange.
- 23. Amendment of the Company Charter: The Company Charter will be amended to reflect the actual increase in charter capital in terms of the number of outstanding shares, along with any other relevant changes
- II. THE PLAN FOR ISSUING SHARES UNDER THE EMPLOYEE STOCK OWNERSHIP PLAN (ESOP 2025)

- 1. Name of shares: Shares of Hai Duong Pump Manufacturing Joint Stock Company
- 2. Stock code: CTB
- 3. Type of shares: Common shares
- 4. Par value: VND 10,000 per share
- 5. Charter capital before issuance: VND 136,800,000,000
- 6. Total number of shares issued: 13,680,000 shares
- 7. Total number of shares outstanding: 13,680,000 shares
- 8. Number of shares to be issued: 300,000 shares, equivalent to approximately 2.193% of the total number of shares outstanding.
- 9. Issuance Price: VND10,000 per share
- 10. Principle for determining the sale price:

----

The sale price of shares issued under the Employee Stock Ownership Plan (ESOP) is determined based on the book value of the shares; the expected diluted share price effected by the share issuance to increase charter capital from owner's equity sources; the intended benefit awarded to employees; and the share being non-transferable for 3 years (36 months) from the completion date of the issuance.

The issuance price for employees is calculated as follows:

Owner's equity as of 31/12/2024 posted on the audited 2024 financial statements

287

J<mark>G</mark> PH

(AQ

DUI

G-1

Book Value

Number of shares expected after the shares issued from owner's equity sources - Treasury shares

304.285.111.328

20.520.000

#### VND 14.828 per share

VND 3,000,000,000

Due to the intended benefit awarded to employees and the liquidity restriction of the issued shares, the General Meeting of Shareholders has decided the issuance price for employees is VND 10,000 per share.

- 11. Total value of issued shares at par value:VND 3,000,000,000
- 12. Total fund raised at sale price:
- 13. Expected charter capital after issuance (Including the increase from the share issuance to raise charter capital from owner's equity sources): VND 208,200,000,000
- 14. Expected number of shares after issuance (Including the increase from the share issuance to raise charter capital from owner's equity sources): 20,820,000 shares
- 15. Entitled employees to the shares: The General Meeting of Shareholders will approve the eligibility criteria for employees who can participate in the Employee Stock Option Program, including:
- Employees in management level from department head and above;

- Employees with at least one year of service in a management position of department head or higher at the Company.
- Key individuals in the company's operations who are included in the company's human resource development plan for the period 2025-2035;
- Employees who wish to purchase shares of the company
- Employees who commit to not resigning before the transfer restriction period of the ESOP shares expires (except in special cases approved by the Board of Directors).

(Hereinafter referred to as "Employees")

Based on these criteria, the General Meeting of Shareholders authorizes the Board of Directors to approve the detailed criteria and list of employees eligible for share issuance; approve the principles for determining the number of shares to be distributed to each employee and the timeline for share issuance.

- 16. Issuance method: Issuance of shares under the Employee Stock Ownership Plan (ESOP 2025)
- 17. Ensuring Foreign Ownership Ratio: The General Meeting of Shareholders authorizes the Board of Directors to approve the plan ensuring that the share issuance complies with the foreign ownership ratio regulations.
- 18. Use of proceeds from the share issuance:

The entire amount raised from the issuance will be used to increase working capital to support the Company's business operations.

- 19. Expected timeline for execution: The shares are expected to be issued in 2025, after the Company receives the notification from the State Securities Commission regarding the submission the issuance report. The share issuance under the Employee Stock Ownership Plan will be carried out after the shareholder list is finalized for exercising rights in the share issuance to increase charter capital from owner's equity sources. To clarify, all shares that employees purchasing under the ESOP 2025 will not be entitled to receive shares under the share issuance plan to increase charter capital from owner's equity sources.
- 20. Transfer Restrictions: The shares purchased under the ESOP 2025 program will not be transferable for 3 years (36 months) from the completion date of the issuance (the due date for making shares payment). Any rights, benefits, and entitlements arising from the shares purchased under the ESOP 2025 program (if any) will be freely transferable. If any employee leaves the Company before the end of the transfer restriction period, the employee must sell the shares back to the Company at the sale price of VND10,000 per share.
- 21. Unsubscribed Shares: The General Meeting of Shareholders authorizes the Board of Directors to decide on unsubscribed shares, including but not limited to the following actions: distribute any unsubscribed shares to other eligible employees at a sale price of 10,000 VND per share and/or cancel partial or all of the unsubscribed shares. These shares will be subject to a transfer restriction of 3 years (36 months) from the completion date of the issuance.
- 22. Registration and Listing of Additional Shares: The full number of shares issued under the Employee Stock Ownership Plan will be registered for depository at the Vietnam Securities Depository and Clearing Corporation and listed at the Hanoi Stock Exchange.

#### **III. ORDER OF EXECUTION OF THE ISSUANCE PLANS**

The issuance of shares under the Employee Stock Ownership Plan (ESOP) will be carried out after the issuance of shares to increase charter capital from owner's equity sources. Specifically, after finalizing the shareholder list for exercising rights in the issuance to increase capital from equity, the Company will distribute shares to employees under the ESOP 2025 program.

#### IV. AUTHORIZATION FOR IMPLEMENTING THE SHARE ISSUANCE PLAN IN SECTIONS I AND II

The General Meeting of Shareholders authorizes the Board of Directors to implement the following tasks:

- Approve the detailed plan, suplement, complete, and/or amend the plan for issuing shares to increase charter capital from owner's equity sources and the ESOP 2025 plan as required by the actual condition at the time of issuance or the competent authority. Execute all necessary legal procedures to complete the share issuance;
- Decide the detailed issuance schedule, make any amendment and explaination to the State Securities Commission to register the share issuance plans, ensuring compliance with legal requirements and provide sufficient captial to the Company;
- Approve the criteria and detailed list of employees eligible for the ESOP 2025 share issuance; approve the principles for determining the number of shares to be distributed to each eligible employee and the timeline for execution; develop additional principles and regulations related to the ESOP 2025 share issuance; amend, complete, and update the provisions of the ESOP 2025 documentation as required by the competent authorities. All of these actions must be in the best interests of the Company, shareholders, and comply with legal requirements;

- Authorize the Board of Directors to approve the plan for foreign ownership ratio compliance;
- Approve detailed uses of funds raised from the ESOP 2025 share issuance;
- Sign all contracts, documents, and materials related to the share issuance and redistribute any unallocated shares (if any);
- Carry out necessary procedures to report the issuance results to the State Securities Commission;
- Decide issuace timeline, execute any necessary procedures, and approve documentation for registering the additional securities with the Vietnam Securities Depository and Clearing Corporation and listing the newly issued shares on the Hanoi Stock Exchange in accordance with legal regulations;
- Approve, implement procedures for amending the business registration certificate. Sign necessary documents relating to the increased charter capital, number of shares outstanding, and other related content in the Company's Charter. Execute other related procedures to comple the increasing charter capital;
- Authorize the Board of Directors to perform any other tasks related to the share issuance to increase charter capital from owner's equity sources and the ESOP 2025 program, ensuring the success of the issuance in compliance with legal regulations and the Company's Charter;

- The Board of Directors has the right to authorizes the Chairman or the CEO to execute one or more of the above tasks.

- As submitted;
- Board of Directors,
- Supervisory Board;
- Filed in Office, by CA.



SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

No: 134 / TTr-HĐQT/HAPUMA

Hai Duong, March 12, 2025

#### **PROPOSAL**

#### On the Approval of the Key Targets for the 2025 Plan

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Pursuant to the 2024 Financial Regulation of Hai Duong Pump Manufacturing Joint Stock Company,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company respectfully submits the following key targets for the 2025 plan for the consideration and approval of the 2025 Annual General Meeting of Shareholders:

No	Indicator	Unit	2025 Plan
Ι	Business Operations		
1	Revenue from sales and services	VND billion	720
2	Profit before tax	VND billion	50
3	Dividend payment	%/year	10
п	Board of Directors, Supervisory Board, and Management Board Expenses		
1	Remuneration for Board of Directors and Supervisory Board	VND million	864
2	Management Board Bonus Fund		3.5% of profit after tax

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

#### **Recipients:**

- As submitted;
- Board of Directors,

Supervisory Board;

- Filed in Office, by CA.



SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No: 135 / TTr-HĐOT/HAPUMA

#### Hai Duong, March 12, 2025

#### PROPOSAL

On the Selection of an Audit Firm for the 2025 Fiscal Year

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020;
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company respectfully submits to the 2025 Annual General Meeting of Shareholders the proposal to authorize the Board of Directors to select one of the following three qualified audit firms, each of which meets the necessary criteria for auditing listed companies, to conduct the audit of the Company's Financial Statements for the fiscal year 2025. The proposed firms are as follows:

1. AASC AUDITING FIRM COMPANY LIMITED

Business Registration No.: 0100111105

Address: 1 Le Phung Hieu Street, Trang Tien Ward, Hoan Kiem District, Hanoi.

2. INTERNATIONAL AUDITING AND VALUATION COMPANY LIMITED Business Registration No.: 0106299213

Address: LK21 Bac Ha Residential Area, Mo Lao Ward, Ha Dong District, Hanoi.

3. BRANCH OF MOORE AISC AUDITING AND INFORMATICS SERVICES COMPANY LIMITED

Business Registration No.: 0300513041-002

Address: 6th Floor, No. 36, Hoa Binh 4 Alley, Minh Khai Street, Minh Khai Ward, Hai Ba Trung District, Hanoi.

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

- As submitted;
- Board of Directors, Supervisory Board;
- Filed in Office, by CA.



SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

Hai Duong, March 12, 2025

No: 136 / TTr-HĐQT/HAPUMA

#### PROPOSAL

on the Authorization of the Board of Directors to Execute Purchase/Sale Contracts and Loan Agreements up to VND 2,000 Billion

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020
- Pursuant to the Charter on Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Based on the current circumstances in the business operations of Hai Duong Pump Manufacturing Joint Stock Company,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company respectfully submits to the 2025 Annual General Meeting of Shareholders the proposal to authorize the Board of Directors to enter into purchase contracts, sales contracts, and loan agreements, with a total value of up to VND 2,000 billion, based on the principles of ensuring operational effectiveness and safeguarding the Company's capital.

The authorization period shall be from the 2025 Annual General Meeting of Shareholders, dated April 3, 2025, to the 2026 Annual General Meeting of Shareholders.

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

#### **Recipients:**

As submitted;
Board of Directors,
Supervisory Board;
Filed in Office, by CA.



SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom – Happiness

No: 137 / TTr-HĐOT/HAPUMA

Hai Duong, March 12, 2025

#### PROPOSAL

#### On the Authorization of the Board of Directors to Select and Engage a Securities Management Firm for Non-Deposited Shares of Shareholders

#### To: The 2025 Annual General Meeting of Shareholders Hai Duong Pump Manufacturing Joint Stock Company

- Pursuant to the Securities Law No. 54/2019/QH14, approved by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019;
- Pursuant to the Charter of Organization and Operations of Hai Duong Pump Manufacturing Joint Stock Company;
- Based on the latest data on shareholders holding CTB securities (as of March 3, 2025);
- Based on the current circumstances at Hai Duong Pump Manufacturing Joint Stock Company,

The Board of Directors of Hai Duong Pump Manufacturing Joint Stock Company respectfully submits the following report to the 2025 Annual General Meeting of Shareholders:

According to the shareholder list as of March 3, 2025, as provided by the Vietnam Securities Depository and Clearing Corporation, the majority of shareholders holding CTB shares have completed the deposit of their securities. However, despite two years of notifications and encouragements for shareholders to deposit their securities, the Company still has 20 shareholders holding a total of 67,945 CTB shares that remain undeposited, representing 0.497% of the Company's total shares

Due to the Company's inability to allocate sufficient personnel to manage the nondeposited shares, the Board of Directors respectfully proposes that the 2025 Annual General Meeting of Shareholders authorize the Board of Directors to select and engage a professional securities firm in Hanoi to manage the non-deposited shares on behalf of the Company

Implementation Period: Within the year 2025.

The Board of Directors will provide a report on the management of non-deposited shares at the 2026 Annual General Meeting of Shareholders.

We respectfully submit this proposal for the consideration and approval of the Annual General Meeting of Shareholders.

- As submitted;
- Board of Directors,
- Supervisory Board;
- Filed in Office, by CA.



### LIST OF SHAREHOLDERS AND SHAREHOLDERS' AUTHORIZATION ATTENDED THE 2025 ANNUAL GENERAL MEETING OF SHAREHOLDERS

No.	Meeting code	Number of shares represented
1	1	802.000
2	7	974.000
3	8	5.400
4	9	672.964
5	10	5.023
6	11	5.367.855
7	12	22.842
8	14	1.046.831
9	15	285.369
10	16	300.000
11	18	2.002.727
12	19	38.226
13	20	620.083
14	22	10.350
15	23	17.730
16	24	250.000
17	26	518
	Total	12.421.918

April 3, 2025

