

HÀ NỘI – KINH BẮC AGRICULTURE AND FOOD JSC

No 8 Lot TT03 Hai Dang city Urban Area, Alley 2 Ham Nghi street,
My Dinh 2 Ward, Nam Tu Liem District, Hà Nội

Tax number: 0104246382



**DOCUMENT FOR THE
ANNUAL GENERAL
MEETING OF
SHAREHOLDERS 2025**

Ha Noi, date 05 month 05 year 2025

MEETING AGENDA

2025 ANNUAL GENERAL MEETING OF SHAREHOLDERS HANOI – KINH BAC AGRICULTURAL AND FOOD JOINT STOCK COMPANY

Time: From 08:30 AM on May 28, 2025

Venue: No. 8, Lot TT03, Hai Dang City Urban Area, Alley 2, Ham Nghi Street, My Dinh 2 Ward, Nam Tu Liem District, Hanoi, Vietnam.

Time	AGENDA ITEMS
8:00-8:30	Welcome delegates and shareholders, check procedures, and distribute materials
8:30-8:35	Flag ceremony
8:35-8:45	Announce the purpose of the meeting and introduce delegates and attendees
8:45-8:50	Report on the results of verifying the shareholder eligibility for the meeting
8:50-8:55	Appoint the Presidium, the Secretary Board, and approve the vote counting members
8:55-9:00	Approve the agenda and the working regulations of the meeting
9:00-9:30	Report on the 2024 activities and 2025 plans of the Board of Directors
	Report on the business results for 2024 and business plans for 2025
	Report on the activities of 2024 and 2025 plans of the Supervisory Board
9:30-9:50	Presentation of the 2024 audited financial report
	Presentation of the proposal for selecting the independent audit firm for 2025
	Presentation of the proposal for the remuneration of Board members and Supervisory Board members for 2024 and the plan for 2025
	Other matters subject to approval by the General Meeting of Shareholders
9:50-10:10	– Discussion of the issues.
10:10-10:30	– Break for refreshments.
	– The vote counting committee counts the votes.
10:30-10:40	Announce the results of the vote counting
10:40-10:50	– Approve the resolutions and minutes of the meeting.
	– Announce the closing of the meeting.

Ha Noi, date 28 month 05 year 2025

REGULATIONS
ORGANIZATION OF THE 2025 ANNUAL GENERAL SHAREHOLDER MEETING
HANOI-KINH BAC AGRICULTURE AND FOOD JOINT STOCK COMPANY

Pursuant to the Enterprise Law No. 59/2020/QH14, passed by the National Assembly of the Socialist Republic of Vietnam on June 27, 2020, and the guiding documents for its implementation;

Pursuant to the Securities Law No. 54/2019/QH14, passed by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019, and the amendments, supplements, and guiding documents for its implementation;

Pursuant to the Charter of Organization and Operations of Hanoi-Kinh Bac Agriculture and Food Joint Stock Company;

Chapter I
GENERAL REGULATIONS

Article 1. Scope and Subjects of Application

1. This regulation applies to the organization of the 2025 Annual General Shareholder Meeting (“Meeting”) of Hanoi-Kinh Bac Agriculture and Food Joint Stock Company (“Company”).
2. This regulation specifically stipulates the rights and obligations of shareholders, authorized representatives attending the meeting, and other parties involved in the meeting, as well as the conditions and procedures for conducting the meeting.
3. Shareholders, authorized representatives, and other involved parties are responsible for complying with the provisions of this regulation.

Chapter II
RIGHTS AND OBLIGATIONS OF THE PARTICIPANTS IN THE MEETING

Article 2. Rights and Obligations of Shareholders or Authorized Representatives Attending the Meeting

1. Conditions for Attending the Meeting: Shareholders or authorized representatives (with written authorization in the Company's format) of one or more shareholders whose names are listed in the Company's shareholder register as of April 23, 2025.
2. Rights of Shareholders and Authorized Representatives when Attending the Meeting:
 - a. Directly attend the meeting or authorize someone else to attend the meeting on their behalf with a written authorization in the Company's format;



b. Discuss and vote on all issues within the Meeting's authority in accordance with the Law on Enterprises, other relevant legal documents, and the Company's Charter;

c. Receive notification of the meeting's agenda, program, and accompanying documents from the organizing committee;

d. Each shareholder or authorized representative will receive a voting card upon registration with the shareholder eligibility check committee;

e. Shareholders or authorized representatives who arrive late but while the meeting is still ongoing may register and participate in voting on unresolved issues, without the Chair needing to stop the meeting. The validity of votes taken before their arrival will not be affected;

3. Obligations of Shareholders and Authorized Representatives when Attending the Meeting;

a. Shareholders or their authorized representatives must bring their Identity Card or Passport, the Meeting Notice, the Power of Attorney (for authorized representatives), and register for the meeting with the shareholder eligibility check committee;

b. Dress appropriately;

c. Audio and video recording at the meeting must be notified and approved by the Chairperson;

d. Register to speak according to the regulations, adhere to the speaking time, and the content must be within the scope of the meeting's agenda;

e. Speak and vote in accordance with the organizing committee's instructions and comply with the Chairperson's control of the meeting;

f. Do not obstruct or disrupt the meeting, ensuring that the meeting is conducted fairly and lawfully;

g. Do not disrupt or prevent the normal course of the meeting;

h. Comply with the Chairperson's authority during the meeting;

i. Strictly adhere to this regulation and respect the outcomes of the meeting.

Article 3. Rights and Obligations of the Shareholder Eligibility Check Committee

1. The Shareholder Eligibility Check Committee consists of one (01) Chairman and members appointed by the Board of Directors ("BOD") or the General Director to perform the following functions and tasks:

a. Check the eligibility of shareholders or authorized representatives attending the meeting: Request shareholders and invited guests to present their Identity Card or Passport, Meeting Notice, and Power of Attorney (for authorized representatives);

b. Distribute voting cards and other relevant meeting documents to shareholders or their authorized representatives;

c. Report to the General Meeting on the results of the eligibility check for shareholders attending the meeting at the following times:

- Before the meeting commences;

- Before each vote, if there are any changes in the number of registered shareholders attending (shareholders arriving late to register for the meeting).

d. Perform other tasks assigned by the Meeting Organizing Committee or the Chairperson of the meeting;

2. The Shareholder Eligibility Check Committee has the right to establish a support team to complete its duties.

Article 4. Rights and Obligations of the Vote Counting Committee

1. The Vote Counting Committee consists of one (01) Chairman and members nominated by the Chairperson and approved by a vote at the General Meeting of Shareholders.

2. The Vote Counting Committee is responsible for guiding the use of voting cards, voting procedures, and conducting the vote count, calculating and excluding shareholders who are ineligible to vote (if any) on each voting matter.

3. The Chairman of the Vote Counting Committee reports to the General Meeting on the results of the vote count.

4. The Vote Counting Committee has the right to establish a support team to complete its duties.

5. The Vote Counting Committee is responsible for the accuracy and integrity of the announced vote count results.

6. The Vote Counting Committee must retain, safeguard, and hand over all voting cards and vote counting records to the Company's Board of Directors immediately after the General Meeting concludes.

Article 5. Rights and Obligations of the Chairperson, Presidium, and Secretary of the General Meeting.

1 The Chairperson of the Company's Board of Directors serves as the Chairperson of the General Meeting. The Presidium consists of members of the Company's Board of Directors.

2. The Chairperson of the General Meeting or the Secretary may take necessary actions to ensure the meeting is conducted legally and orderly, or to ensure the meeting reflects the desires of the majority of the attending shareholders.

3. At any time, the Chairperson and the Presidium may postpone the General Meeting to a later time (in accordance with the provisions of the Law on Enterprises and the Company's Charter) and to another location as decided by the Chairperson and the Presidium if unexpected situations arise outside the agenda, such as:

- a. The meeting venue lacks sufficient seating for all attendees;
- b. Attendees engage in disruptive behavior that may prevent the meeting from proceeding fairly and legally;
- c. The postponement is necessary to ensure the meeting proceeds in a lawful manner.

4. The Chairperson and the Presidium have the right not to respond or only to acknowledge the comments of shareholders if the contributions or recommendations are outside the scope of the matters being discussed at the General Meeting.

5. The Chairperson and the Presidium have the right to cut off a shareholder's speech if it exceeds the allotted time or if the speech is irrelevant to the meeting agenda, or if it is repetitive.

6. The Chairperson and the Presidium have the right to request the relevant authorities to maintain order during the meeting, expel individuals who cause disturbances, fail to comply with the authority of the Chairperson and the Presidium, or obstruct the normal proceedings of the General Meeting.

7. The Chairperson nominates the Secretary of the General Meeting to record the meeting minutes and carry out other supporting tasks as required.

Chapter III PROCEDURES FOR CONDUCTING THE GENERAL MEETING

Điều 6. Conditions for Holding the General Meeting

1. The General Meeting of Shareholders can be held when shareholders representing more than 50% of the total voting shares are present.

2. In the event that the required number of representatives is not present within thirty (30) minutes from the scheduled opening of the meeting, the meeting must be rescheduled within thirty (30) days from the planned date of the first General Meeting of Shareholders. The rescheduled General Meeting of Shareholders may only proceed if shareholders or authorized representatives attending the meeting represent at least 33% of the total voting shares.

3. If the meeting does not meet the conditions for proceeding as outlined above, the subsequent convening and conduct of the General Meeting of Shareholders will be done according to the provisions of the Company's Charter and the Law on Enterprises.

Điều 7. Conducting the General Meeting

1. The meeting will proceed according to the agenda that has been approved by the General Meeting.

2. The meeting will sequentially discuss and approve the agenda items through voting as specified in Article 10 of these Regulations.

3. The meeting will adjourn after the meeting minutes have been approved.

Điều 8. Adoption of Decisions by the General Meeting

Decisions of the General Meeting of Shareholders will be adopted according to the meeting's regulations, the Company's Charter, and legal provisions. The vote count results will be announced before the meeting.

Điều 9. Voting Cards and Voting Papers

1. Voting cards and voting papers must bear the Company's seal and will be distributed to shareholders or authorized representatives of shareholders by the Shareholder Eligibility Check Committee. The voting cards must include the registration number, the name, signature of the shareholder or authorized representative, and other technical details to facilitate accurate and convenient vote counting. The voting papers must clearly include the shareholder's name, number of shares owned, the voting items, total voting rights (each share has one vote), and corresponding boxes for shareholders to select agree, disagree, or other comments.

2. The voting value of the Voting Card and Voting Paper: The voting value of the Voting Card and Voting Paper corresponds to the number of voting shares owned by the shareholder or authorized representative attending the meeting, out of the total voting shares represented by the attending shareholders or their authorized representatives at the General Meeting.

Article 10. Voting Procedures for Approving Decisions at the General Meeting

1. Voting by Voting Card: shall be applied for the following matters: Approval of the agenda; approval of the working regulations of the Meeting; approval of the personnel of the Presidium, the Secretary of the Meeting, the Vote Counting Committee; approval of the Meeting Minutes; and other matters as proposed by the Chairperson. Shareholders attending the General Meeting shall vote by raising their Voting Cards when the Chairperson calls for opinions (agree, disagree, or no opinion). Shareholders who do not raise their Voting Cards after the Chairperson calls for a vote will be deemed as not participating in the vote.

2. Voting by Voting Paper: Voting papers are used when shareholders vote to approve reports, proposals presented at the Meeting other than the matters voted by Voting Card. Shareholders shall proceed as follows:

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- Shareholders or authorized representatives mark an "X" (or other clearly recognizable mark) in the corresponding box on the Voting Paper to express agreement, disagreement, or no opinion, following the sequence: "Agree," "Disagree," and "No opinion." After voting on all items, shareholders shall sign the Voting Paper and place it into the ballot box. The Vote Counting Committee will collect the Voting Papers for tallying the results.

- In case of a change of opinion, shareholders must countersign next to the box reflecting their final choice to avoid forgery.

- Invalid Voting Papers include:

✓ Voting Papers not issued by Hanoi – Kinh Bac Agriculture and Food Joint Stock Company and not bearing the Company's seal;

✓ Voting Papers with all opinion boxes left blank;

✓ Voting Papers with corrections, erasures, or multiple boxes marked without a countersignature next to the marked box;

✓ Voting Papers without the shareholder's signature.

- Each share owned or represented corresponds to one voting unit.

Article 11. Speaking at the General Meeting

Shareholders or authorized representatives attending the Meeting who wish to speak must register by filling out the Speech Registration Form (in the prescribed format). In the registration form, shareholders must clearly state their questions or comments. The registration forms will be submitted to the Chairperson of the Meeting for consideration.

When speaking, comments must be brief and relevant to the topics currently under discussion and in line with the Meeting agenda. Each speech must not exceed five (05) minutes. Shareholders must not repeat points that have already been made by others, and only comments relevant to the Meeting agenda will be recorded in the Meeting Minutes.

The Chairperson has the right to stop a shareholder's speech if it exceeds the permitted time limit or is not relevant to the Meeting's agenda or if the matter has already been addressed at the Meeting.

Article 12. Minutes of the Meeting

1. The proceedings of the Meeting must be recorded in written minutes. The Chairperson and Secretary of the Meeting are responsible for the accuracy and integrity of the Meeting Minutes.

2. The Meeting Minutes must be presented to the Meeting and approved before the Meeting is adjourned.

3. The Meeting Minutes, the Report on Shareholder Verification, the Vote Counting Report, and other documents recording the proceedings and outcomes of the Meeting must be archived at the Company's Head Office.

4. The Meeting Minutes must be sent to shareholders within fifteen (15) days from the date of adjournment or published on the Company's website within 24 hours.

5. The Meeting Minutes shall serve as the basis for issuing the Meeting's Resolution.

Article 13. Resolution of the Meeting



Based on the approved Meeting Minutes, the General Meeting of Shareholders authorizes the Board of Directors to issue the Meeting's Resolution.

The Resolution of the Meeting must be sent to shareholders within fifteen (15) days from the date of adjournment or published on the Company's website.

Article 14. Effectiveness of the Regulations

1 These Regulations consist of three (03) Chapters and fourteen (14) Articles and take effect immediately upon approval by the General Meeting of Shareholders;

2. Any amendment or supplementation of these Regulations shall be decided by the General Meeting of Shareholders./.

GENERAL MEETING OF SHAREHOLDERS



Dương Quang Lư

REPORT

ON THE ACTIVITIES OF THE BOARD OF DIRECTORS IN 2024 AND OPERATIONAL ORIENTATION FOR 2025–2029

To: Esteemed Shareholders
Hanoi – Kinh Bac Agriculture and Food Joint Stock Company

On behalf of the Board of Directors of Hanoi – Kinh Bac Agriculture and Food Joint Stock Company, I would like to extend a warm welcome to all distinguished shareholders attending the Company's 2025 Annual General Meeting of Shareholders today.

As we are all aware, the past year (2024) was a period of tremendous turbulence, marked by numerous unpredictable fluctuations in the global economy in general and the Vietnamese economy in particular. Major global developments led to complex and volatile movements in interest rates and exchange rates, significantly impacting individuals, businesses, and nations alike.

These factors had a profound effect on the business operations of enterprises both domestically and internationally, and particularly on our Company. At certain times, nearly all social and economic activities were disrupted or paralyzed due to lockdowns, quarantines, and the closure of pandemic-affected areas, causing global supply chains and consumer markets to stall. As a result, the business activities of our Company and its partners were nearly brought to a standstill.

Personally, I also found myself facing truly difficult living conditions—challenges that I had never encountered before.

Dear Esteemed General Shareholders' Meeting.

Amidst the complex economic environment, the Board of Directors, the Executive Board, and all employees of Hanoi – Kinh Bac Agriculture and Food Joint Stock Company (HKB) have made great efforts to sustain management operations and, to some extent, maintain production and business activities, even during times when our staff members or their families were directly impacted by the pandemic.

In this context, allow me to speak candidly: our Company, already undergoing a restructuring process, was confronted with such harsh conditions, effectively creating a

"double challenge" for the Company's leadership team.

Although we had clearly defined a redevelopment orientation for the period 2020–2025, focusing on five strategic pillars as outlined in this report, the pandemic and the recent extraordinary fluctuations prevented us and our partners from jointly implementing the planned initiatives to swiftly bring the Company back to an effective operational trajectory.

The experience in 2024 was exceptionally challenging in terms of maintaining normal business operations. However, we are still here today—shareholders, staff, and employees alike—a testament to the empathy, trust, and collective solidarity that have enabled us to overcome these difficulties together.

We are deeply grateful to all of you for your presence at this Annual General Meeting of Shareholders!

On behalf of the Board of Directors, I would now like to present to the General Meeting the report on the activities of the Board of Directors in 2024 and the operational orientation for 2025, as follows:

Our Board of Directors consists of 05 members:

1. Mr Duong Quang Lu - Chairman of the Board of Directors
2. Mr Hoang Tuan Anh - Member of the Board of Directors
3. Mr Do Duong Thong - Member of the Board of Directors
4. Mr Truong Danh Hung - Member of the Board of Directors
5. Ms Nguyen Phuong Anh - Member of the Board of Directors

The members of the Board of Directors, together with the Company's Management Board, have actively coordinated their efforts to implement the 2024 business and production plan as approved by the General Meeting of Shareholders, specifically as follows:

I. ACTIVITIES OF THE BOARD OF DIRECTORS IN 2024 AND ORIENTATION FOR 2025–2029

In 2024, the Board of Directors worked diligently to maintain close collaboration, coordination, and support for the Executive Board throughout the Company's business operations. During this unprecedented period of the pandemic, we remained closely aligned with the actual situation to develop adaptive strategies in response to ongoing fluctuations. Together with the Management Board, we stood side by side to navigate challenges, maintain the Company's continuity, and sustain the momentum toward its development objectives.

1. Strategic Planning and Management (Period 2025–2029):

Based on the current fluctuations of the socio-economic environment, the need for restructuring, and the Company's core advantages, the Board of Directors has redefined its strategic development mindset to overcome existing challenges and to build a new future for the Company.

The strategic orientation and key steps that have been and are being implemented are as follows:

**** Strategic Restructuring and Five-Year Development Plan (2025–2029):***

- 1/ Restructure and convert certain production facilities into industrial manufacturing sectors (in cooperation with domestic and international partners);
- 2/ Implement key investment projects in the field of renewable energy production;
- 3/ Reforestation project (on the land fund of Tan Hung Company) and orientation for cooperation in livestock and poultry farming projects);
- 4/ Improve the efficiency of warehouse operations (at the three warehouses and factories in Binh Dinh and Gia Lai);
- 5/ Restore the agricultural product processing and export business (HKB-Gia Lai Agricultural Product Processing Plant).

**** Other Activities:***

Strictly implement the contents of the Resolutions of the General Meeting of Shareholders across different periods.

To seize business opportunities during the year, the Board of Directors has directed the maximization of all resources - human resources, capital, and time - to support the provision of products and services to customers.

Gradually consolidate and enhance the management capabilities of all leadership levels in line with the Company's development scale, ensuring safe, efficient, and sustainable operations.

As a Company with business activities closely linked to import-export operations and international economic relations, the Board of Directors has made efforts to strengthen management capacity and develop a governance system aimed at achieving "Global Governance Standards" by 2023.

2- Support for Executive Management:

The Board of Directors assessed that, despite the numerous domestic and international economic challenges faced in 2024, the Management Board, along with managers at all

levels, made significant efforts to implement the Company's business plan:

- Made continuous efforts to support the Executive Board in overcoming difficulties and maintaining the Company's operations;
- Planned and supported the strategic orientation for business and investment development in coordination with the Executive Board;

II. BOARD OF DIRECTORS' OPERATION PLAN FOR 2025

In 2025, the Board of Directors will continue to make every effort to provide strategic development orientation and closely support the Executive Board to achieve more efficient business results. specifically:

1- General Objectives

In 2025, the economy is expected to continue facing both domestic and international challenges. The Company's important task for the year is to maintain all aspects of its business operations, uphold its market position, and protect its brand reputation.

- In terms of Organization: Continue consolidating and enhancing the governance capabilities of the Board of Directors and developing the Company's management system;

- In terms of Business: Strengthen efforts to explore and export products to new markets.

- In terms of Investment and Policy: Focus on implementing the Company's core projects during the 2025–2029 period, particularly the 500MWp solar power project in Dak Lak Province (with an estimated investment value of approximately USD 240 million to USD 300 million).

- In terms of Finance: Gradually improve investment efficiency, accelerate capital recovery, and enhance business effectiveness to ensure dividend payments to investors and promote the Company's medium- and long-term capital growth.

After more than 16 years of establishment and development, despite recent years of economic volatility and challenges, the Company has accumulated essential core competencies, including market presence, strong partnerships, production systems, infrastructure (factories and land), and human resources.

2- Business Operations and Product/Service Orientation (2025–2029):

During this period, the Board of Directors will focus on accelerating restructuring, crafting strategies, and developing a new vision for HKB that aligns with the fluctuations, current situation, and global and domestic economic development trends:

- Roof-mounted Solar Power Production (#3MWp): This project was implemented and began operations in 2021 at two factories in Nhon Hoa Industrial Park, Binh Dinh.

- Agricultural Solar Power Production (#500MWp): In collaboration with domestic and international partners, the Company is developing a solar power project on 400ha (part of the 540ha land) owned by Tan Hung Company, located in Subzone 228, Ea Bung Commune, Ea Sup District, Dak Lak Province. The project has a production capacity of 500MWp, with an estimated investment value of approximately USD 240 million to USD 300 million. On October 8, 2020, the Dak Lak People's Committee issued Official Letter No. 9107/UBND-TH regarding the survey and research for the Solar Power Plant project in Ea Sup District to be added to the national power development plan. Furthermore, on September 29, 2020, the Dak Lak Department of Planning and Investment issued Official Letter No. 2397/SKHĐT-XTĐT regarding the consideration of a survey for the project. In 2021, HKB and its partner submitted a proposal to include the "EA Bung Solar Power Plant – BCG" project in the national power development plan for the period 2021–2030. Up to now, the People's Committee of Đắk Lắk Province has issued Official Letter No. 302/BC-UBND dated November 26, 2021, reporting to the Ministry of Industry and Trade on the status of power development planning in Đắk Lắk Province, in which it proposed including the EA BUNG – BCG Solar Power Plant project located in Subzone 228, Ea Bung Commune, Ea Sup District, Dak Lak Province into Power Development Plan VIII, in combination with a livestock and poultry farming project.

- Forest Protection, Enrichment, and Development Project: Involving afforestation and agroforestry on 137ha of land in Subzone 228, Ea Bung Commune, Ea Sup District, Dak Lak Province, under Tan Hung Company.

- Factory 01 in Binh Dinh (Nhon Hoa Industrial Zone): Collaborating with partners to transform into industrial manufacturing for export products or services, logistics, and warehouse distribution in the Central region.

- Gradually orient towards the restoration of the agricultural export processing and trading sector (HKB-Gia Lai Agricultural Export Processing Plant).

3- Organizational Activities

- Further Strengthening the Operations of the Board of Directors: This includes establishing specialized sub-committees to enhance the operational framework supporting the



Board. This is aimed at avoiding unnecessary mistakes, such as those encountered in the past, in shareholder relations and the delayed publication of information.

- Focusing on a Lean and Efficient Organizational Model: Strengthening the workforce by hiring skilled and competent personnel.

- Training and Enhancing the Quality and Competence of Management Teams: Ensuring the continuous development of executives at all levels, fostering strong connections with the company.

This concludes the report on the Board of Directors' activities in 2024 and the plan for 2025.

Finally, the Board of Directors extends its best wishes for health, happiness, and prosperity to all shareholders, and wishes the General Meeting great success.

ON BEHALF OF THE BOARD OF DIRECTORS

CHAIRMAN



DUONG QUANG LU

Ha Noi, date 05 month 05 year 2025

**REPORT FROM THE BOARD OF DIRECTORS
RESULTS OF BUSINESS OPERATIONS IN 2023
AND BUSINESS PLAN FOR 2024**

- *Based on the Articles of Association of Hanoi – Kinh Bac Agricultural and Food Joint Stock Company;*
- *Based on the audited financial statements of the Company for 2024.*

I. OPERATING SITUATION IN 2024

a- Audited Financial Statements for 2024.

1. Key Financial Indicators as of 31/12/2024:

1.1. Consolidate Financial Statements:

Indicator	2023 (VND billion)	2024 (VND billion)	% Growth Compared to 2023
Total Revenue	6,208	5,970	(3,84)%
Pre-tax Profit	(58,297)	(58,994)	1,2%
Post-tax Profit	(58,297)	(58,994)	1,2%

** Explanations for the causes are outlined in Section 3 of this report;*

1.2 Parent Company's Financial Statements

Indicator	2023 (VND billion)	2024 (VND billion)	% Growth Compared to 2023
Total Revenue	6,208	5,970	(3,84)%
Pre-tax Profit	(11,962)	(12,710)	6,25%
Post-tax Profit	(11,962)	(12,710)	6,25%

** Explanations for the causes are outlined in Section 3 of this report;*

2. General Evaluation

a- Achievements in 2024:

- In 2024, compared to the revenue plan on the consolidated financial statement

(BCTC), only 91,85% was achieved, while the pre-tax profit reached 101,02%, and the post-tax profit also reached 101,02%.

b- Main Reasons for 2024 Business Results

The significant impact of the Covid-19 pandemic seriously affected the production and business situation, strategy, and investment cooperation plans of the Company for the period 2024-2029 (as outlined in Section III). Some of the main effects include:

- *During periods of lockdowns and social distancing due to the pandemic, both domestically and internationally, there were times when activities were blocked or severely disrupted, causing global trade, supply chains, and consumption to stall.*
- *The infection situation among company staff and their families also directly and severely impacted the labor process, production, and operational management of the Company.*
- *The pandemic occurred during a period when the Company was restructuring its development strategy, reorganizing investment capital, and coordinating credit with banks and partners for restructuring production and business activities.*
- *For partners: The pandemic also disrupted their strategies and plans for negotiation, business cooperation, and investment with the Company.*

II. BUSINESS PLAN FOR 2024

1. Revenue and Profit Plan for 2024

Unit: Billion VND

Main Indicators	Unit	2024 Actual	2025 Plan	% of 2024 Plan
Total Revenue	Billion	5,970	6,500	8,88%
Pre-tax Profit	Billion	(12,710)	(11,000)	(13,45)%
Post-tax Profit	Billion	(12,710)	(11,000)	(13,45)%

** Basis for Developing the 2025 Business Plan:*

The global economic fluctuations, as well as those in Vietnam, have had a significant impact on the Company's business activities, including aspects such as employee health, investment promotion meetings, warehouse operations, capital development, and the restructuring of production and business activities in line with the Company's development

strategy. These factors serve as the foundation for developing a realistic and adaptable business plan.

In this context, the Company's Board of Directors continues to build and improve the management mechanism, strictly implement cost-saving measures, reorganize functional departments, and production teams. The aim is to gradually improve business results according to the strategic direction and business plan for the period 2024-2029, as outlined below.

III- DEVELOPMENT ORIENTATION AND PLAN FOR THE 2024-2029 PERIOD:

In line with the development orientation for the 2024-2029 period set by the Board of Directors, the Company's Management Board will jointly strive to implement the plan to reshape the development strategy, aiming to overcome all existing challenges and create a new future for the Company. Specifically, the following plans are outlined:

Restructuring and Development Strategy for the 5-Year Period (2024-2029):

- (1) Reorganize and convert some factories into industrial production sectors (in partnership with domestic and international partners);
- (2) Implement several key investment projects in the field of renewable energy production;
- (3) Forest planting combined with livestock projects (on the land of Tấn Hưng Company);
- (4) Enhance the efficiency of warehouse utilization (at 3 warehouses in Bình Định and Gia Lai);
- (5) Revitalize the export agricultural product processing sector (Export Agricultural Product Processing Factory HKB-Gia Lai).

Specifically, several activities and projects will be undertaken, as follows:

Investment Cooperation:

1/ Roof-mounted Solar Power Production (#3MWp): This project has been implemented and started operating since 2021 at two factories in Nhơn Hòa Industrial Park, Bình Định;

2/ Solar Farm Power Production (#500MWp): In collaboration with domestic and international partners, the company is developing a solar power project covering 400 hectares (part of the 540 hectares owned by Tấn Hưng Company) in Tiểu khu 228, Ea Bung

Commune, Ea Súp District, Đắk Lắk Province. The project is expected to have a production capacity of 500MWp, with an estimated investment value of around 240 to 300 million USD:

- On October 8, 2020, the People's Committee of Đắk Lắk Province issued Official Letter No. 9107/UBND-TH regarding the consideration of surveying and preparing documents for the Solar Power Plant project in Ea Súp District, to be included in the power development plan.

- In 2021, HKB, together with its partners, submitted a proposal to include the "EA Bung Solar Power Plant – BCG" project in the national power development plan for the 2021-2030 period. The People's Committee of Đắk Lắk later issued Official Letter No. 302/BC-UBND on November 26, 2021, reporting to the Ministry of Industry and Trade on the progress of power development planning in Đắk Lắk, including the proposal to add the EA Bung Solar Power Plant to the VIII Power Plan.

3/ Investment in the Forest Protection, Enrichment, and Development Project, combined with Agroforestry by Tân Hưng Company on a 137-hectare area in Tiểu khu 228, Ea Bung Commune, Ea Súp District, Đắk Lắk Province.

4/ Factory 01 in Bình Định (Nhơn Hòa Industrial Park): Collaborating with partners to transition into the production of export industrial goods or services, logistics, and warehousing to distribute products in Central Vietnam;

This concludes the report on the 2024 Business Performance and the 2025 Business Plan.

The Management Board respectfully submits this report for review and input from the General Shareholders' Meeting for approval.

Sincerely!

ON BEHALF OF THE EXECUTIVE BOARD

CEO
CÔNG TY
CỔ PHẦN
NÔNG NGHIỆP VÀ
THỰC PHẨM
HÀ NỘI - KINH BẮC
DUONG QUANG LU
TƯ LIÊM - T.P.

No:..../2025/TTr-HĐQT

Ha Noi, datemonthyear2025

PROPOSAL

(Re: 2025 Business Plan)

To: GENERAL SHAREHOLDERS' MEETING
HANOI KINH BAC AGRICULTURE AND FOOD JOINT STOCK COMPANY

Basis:

- ❖ Enterprise Law No. 68/2014/QH13 adopted by the 13th National Assembly of the Socialist Republic of Vietnam on November 26, 2014;
- ❖ Securities Law No. 70/QH11 dated June 29, 2006;
- ❖ The Charter on Organization and Operations of Hanoi Kinh Bac Agriculture and Food Joint Stock Company.

Based on the business performance results of the company in 2024 and the company's development prospects, the Board of Directors respectfully submits to the General Shareholders' Meeting the proposed business plan for 2025 of Hanoi Kinh Bac Agriculture and Food Joint Stock Company. Specifically, the details are as follows:

1. Business Plan for 2025

Unit: VND

No	Indicator	2025	% Change Compared to 2024
1	Charter capital	515.999.990.000	-
2	Net revenue	6.500.000.000	8,87%
3	Net profit after tax	(11.000.000.000)	(13,45)%
4	Dividend	0	0

Due to fluctuations in the global economy in general and the economy of Vietnam in particular, the company's investment activities, human resources, and business operations have been significantly impacted, as well as the general market. This has particularly disrupted the conditions necessary for implementing the five-step restructuring and development plan for the 2020-2025 period.

Respectfully submitted!

Recipients:

- As above;
- Board of Directors, Executive Board, Office.

ON BEHALF OF THE BOARD OF DIRECTORS

CHAIRMAN
CÔNG TY CỔ PHẦN
NÔNG NGHIỆP VÀ THỰC PHẨM
HÀ NỘI - KINH BẮC
QUANG TỬ LIÊM - T.P. HÀ NỘI
DUONG QUANG LU

REPORT OF THE SUPERVISORY BOARD FOR THE FISCAL YEAR 2024

To: The 2025 Annual General Meeting of Shareholders

The Supervisory Board (“SB”) hereby reports to the 2025 Annual General Meeting of Shareholders on the key matters for the fiscal year 2024 as follows::

PART A: ACTIVITIES OF THE SUPERVISORY BOARD IN 2024

I. Activities of the Supervisory Board in 2024

1. Personnel of the Supervisory Board.

In 2024, there were changes in the personnel of the Supervisory Board, specifically:

- Mr: Nguyen Huy Hoang - Head of the Supervisory Board (Dismissed as of April 26, 2024)
- Ms: Tran Thi Van - Head of the Supervisory Board (Appointed as of April 26, 2024)
- Ms: Bui Thuy Anh - Member (Dismissed as of April 26, 2024)
- Mr: Pham Anh Quan - Member (Appointed as of April 26, 2024)
- Ms: Pham Thi Hai An - Member

2. Activities of the Supervisory Board.

- In 2024, the Supervisory Board carried out activities in accordance with the Company’s Charter on organization and operation, as well as other legal regulations:
- Supervised the activities and compliance with laws and the Company’s Charter by the Board of Directors and the Executive Board in managing and operating the Company.
- Conducted periodic reviews and inspections to assess the reasonableness, legality, honesty, and prudence in the management and operation of production and business activities; evaluated the systematization, consistency, and appropriateness of the Company's accounting, statistical practices, and financial reporting.
- Participated in meetings of the Board of Directors and certain meetings of the Company's Management regarding the business plan and progress reports on plan implementation.

- Reviewed and verified the completeness, legality, and accuracy of the Company's business performance reports, annual and semi-annual financial statements, and the Board of Directors' management evaluation report, and presented the verification report at the Annual General Meeting of Shareholders.
- Performed other duties as stipulated in the Company's Charter and the Operating Regulations of the Supervisory Board.

II. Supervisory Results of the Supervisory Board

1. Supervision of Business and Financial Plan Implementation

- The Company has established accounting documentation: Detailed and consolidated accounting books were opened in accordance with regulations.
- Quarterly and annual financial settlement reports were prepared in compliance with the prescribed reporting regime.

The business performance in 2024 and the financial position as of December 31, 2024, are summarized as follows:

1.1. Business Performance in 2024 (Consolidated Report):

Unit: Billion VND

Indicator	2023 (Billion VND)	2024 (Billion VND)	% compare with 2023
Total revenue	6,208	5,970	(3.84)%
Profit before tax	(58,297)	(58,994)	1.2%
Profit after tax	(58,297)	(58,994)	1.2%

1.2. Business Performance in 2024 (Parent Company's Report):

Unit: Billion VND

Indicator	2023 (Billion VND)	2024 (Billion VND)	% compare with 2023
Total revenue	6,208	5,970	(3.84)%
Profit before tax	(11,962)	(12,710)	6.25%
Profit after tax	(11,962)	(12,710)	6.25%

In 2024, consolidated financial statements recorded total revenue of VND 5.97 trillion, down 3.84% compared to 2023. The consolidated report showed a loss of VND 58.99 billion, representing a 1.2% increase in losses compared to 2023. This increase was mainly due to the recognition of amortization expenses of goodwill from investment activities. The parent company recorded a loss of VND 12.7 billion, an increase of 6.25%

compared to 2023. The loss was primarily due to revenue being insufficient to cover annual interest expenses and operating costs.

1.3. Tình hình tài chính Công ty tại thời điểm 31/12/2024 (Hợp nhất):

Indicator	31/12/2024 (VND)	31/12/2023 (VND)
Total Assets	268.746.682.509	320.538.540.631
A. Current Assets	56.424.051.404	57.647.205.815
B. Non-current Assets	212.322.631.105	262.891.334.816
Total Liabilities and Equity	268.746.682.509	320.538.540.631
A. Liabilities	181.243.594.930	174.040.860.517
B. Owner's Equity	87.503.087.579	146.497.680.114

1.4. Company's Financial Position as of December 31, 2024 (Parent Company):

Indicator	31/12/2024 (VND)	31/12/2023 (VND)
Total Assets	570.245.405.592	575.909.434.284
A. Current Assets	12.093.584.901	12.106.539.505
B. Non-current Assets	558.151.820.691	563.802.894.779
Total Liabilities and Equity	570.245.405.592	575.909.434.284
A. Liabilities	177.125.255.583	170.078.719.020
B. Owner's Equity	393.120.150.009	405.830.715.264

1. Supervision of Compliance with Laws and Internal Regulations

The Supervisory Board has carried out monitoring activities regarding compliance with legal regulations, the Company's Charter, and internal policies. In 2024, the Company did not commit any significant violations of laws or internal regulations.

2. Supervision of Accounting and Financial Reporting

The Supervisory Board has reviewed the 2024 financial statements and confirmed that the financial statements fairly and accurately reflect the Company's financial position as of December 31, 2024.

3. Supervision of Transactions with Related Parties

Regarding transactions with related parties, in 2024, the Company engaged in the following transactions:

- Mr. Duong Quang Lu (Chairman of the Board of Directors): Incurred borrowings and repayments totaling VND 570 million.
- Balances with related parties:

Related Party	Relationship	Nature of Transaction	Balance as of 31/12/2024
Trade receivables			470,016,100
Hung Loc Phat Gia Lai Agriculture JSC	Subsidiary	Trade receivable	470,016,100
Other short-term receivables			4,879,492,262
Hung Loc Phat Gia Lai Agriculture JSC	Subsidiary	Other receivable	90,702,000
Tuan Hung Import Export Trading JSC	Subsidiary	Other receivable	4,763,444,336
Lumex Vietnam Agriculture JSC	Subsidiary	Other receivable	25,345,926
Borrowings and debts			13,333,520,048
Duong Quang Lu	Chairman of the Board of Directors	Borrowing	13,333,520,048

4. Activities of the Board of Directors::

The Board of Directors (BOD) of the Company consists of five (05) members, elected by the General Meeting of Shareholders for the 2024–2029 term.

The BOD issued various resolutions and decisions concerning the Company's business operations within the scope of its authority and responsibilities. All resolutions and decisions were issued in accordance with proper procedures, within the BOD's authority, and in compliance with the resolutions of the General Meeting of Shareholders, the Company's Charter, the Law on Enterprises, and other relevant legal regulations.

The BOD supervised the activities of the Executive Board in implementing the resolutions of the General Meeting of Shareholders.

The BOD provided close and timely direction to the Executive Board, enabling the Company to exceed its production and business targets for 2024.

5. Activities of the Executive Board:

The Executive Board complied with the resolutions of the General Meeting of Shareholders and the resolutions of the Board of Directors, and effectively managed the Company's production and business activities.

6. Assessment of the Coordination between the Supervisory Board, the Board of Directors, and the Executive Board

The Supervisory Board maintained close coordination with the Board of Directors (BOD) and the Executive Board in carrying out its supervisory duties. All opinions and recommendations from the Supervisory Board were duly considered and timely implemented by the BOD and the Executive Board. The coordination was reflected through specific activities as follows:

- The Supervisory Board was provided with the necessary documents and data in accordance with regulations.
- The Supervisory Board regularly communicated with members of the BOD and the Executive Board on matters related to corporate governance and management.

In 2024, the Supervisory Board did not receive any written requests from shareholders regarding the inspection of accounting books, documents, or any request for inspection related to the Company's business activities or corporate governance.

7. Remuneration and Operating Expenses of the Board of Directors and the Supervisory Board

According to the resolution approved by the General Meeting of Shareholders in 2024, the remuneration fund for the BOD and the Supervisory Board in 2024 (monthly average, before personal income tax deduction) was as follows:

- | | |
|-----------------------------------|-------------------|
| - Chairman of the BOD | : 3.3 VND/ month |
| - Member of the BOD | : 3.3 VND / month |
| - Head of the Supervisory Board | : 2.2 VND / month |
| - Member of the Supervisory Board | : 2.2 VND / month |

III. PLAN OF ACTIVITIES OF THE SUPERVISORY BOARD FOR 2025

1. Continue supervising the exercise of rights and duties of the Board of Directors and the Executive Board in accordance with the law and the Company's Charter.
2. Supervise the implementation of resolutions passed by the General Meeting of Shareholders and the Board of Directors in 2025.
3. Review and assess the quarterly and annual financial statements for 2025 to ensure their truthfulness and fairness.
4. Strengthen the supervision of compliance with legal regulations and internal policies.
5. Propose measures to improve business performance and risk management.

The above constitutes the full report on the Supervisory Board's activities for 2024 and the activity plan for 2025. The Supervisory Board respectfully submits this report to the General Meeting of Shareholders and welcomes all feedback and recommendations to better fulfill the functions and duties entrusted by shareholders for the upcoming fiscal year.

The Supervisory Board would like to sincerely thank the Shareholders, the Board of Directors, the Executive Board, and the Company's departments for their support and cooperation, which have enabled the Supervisory Board to successfully accomplish its tasks in 2024.

Respectfully submitted.

On behalf of the Supervisory Board
Head of the Supervisory Board



Tran Thi Van

No: 01/TTr-HĐQT

Ha Noi, date 05 month 05 year 2025

PROPOSAL

Re: Approval of the 2024 Audited Financial Statements of Hanoi - Kinh Bac Agriculture and Food Joint Stock Company

To: The Annual General Meeting of Shareholders, 2025

Hanoi - Kinh Bac Agriculture and Food Joint Stock Company

- Based on the Law on Enterprises No. 59/2020/QH14 dated June 17, 2020;
- Based on the Charter of Hanoi - Kinh Bac Agriculture and Food Joint Stock Company;
- Based on the 2024 Financial Statements of Hanoi - Kinh Bac Agriculture and Food Joint Stock Company audited by CPA Vietnam Auditing Co., Ltd..

The Board of Directors respectfully submits the 2024 Financial Statements (both standalone and consolidated) of Hanoi - Kinh Bac Agriculture and Food Joint Stock Company, audited by CPA Vietnam Auditing Co., Ltd., to the Annual General Meeting of Shareholders for approval. (The financial statements are attached with the meeting materials for the General Meeting of Shareholders).

We respectfully request the General Meeting of Shareholders to consider and approve./.

On behalf of the Board of Directors

Recipients:

- As above;
- All members of the BOD;
- The BOS;
- The Finance Department, BOD,



Dương Quang Lu

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2
Phố Hàm Nghi, Phường Mỹ Đình 2,
Quận Nam Từ Liêm, Thành phố Hà Nội

Mẫu số B 01 - DN/HN

Ban hành theo Thông tư số 202/2014/TT- BTC

Ngày 22/12/2014 của Bộ Tài chính

BẢNG CÂN ĐỐI KẾ TOÁN HỢP NHẤT

Tại ngày 31 tháng 12 năm 2024

TÀI SẢN	MS	TM	31/12/2024	01/01/2024
			VND	VND
A - TÀI SẢN NGẮN HẠN (100 = 110+130+140+150)	100		56.424.051.404	57.647.205.815
I. Tiền và các khoản tương đương tiền	110	5.1	208.506.049	955.956.276
1. Tiền	111		208.506.049	955.956.276
II. Các khoản phải thu ngắn hạn	130		53.507.407.588	53.994.381.789
1. Phải thu ngắn hạn của khách hàng	131	5.3	78.634.561.492	78.761.008.596
2. Trả trước cho người bán ngắn hạn	132	5.4	2.187.224.449	2.176.224.449
3. Phải thu ngắn hạn khác	136	5.5	52.369.470.670	52.740.997.767
4. Dự phòng phải thu ngắn hạn khó đòi	137	5.6	(80.366.491.023)	(80.366.491.023)
5. Tài sản thiếu chờ xử lý	139	5.7	682.642.000	682.642.000
III. Hàng tồn kho	140		23.000.000	23.000.000
1. Hàng tồn kho	141	5.8	1.799.806.381	1.799.806.381
2. Dự phòng giảm giá hàng tồn kho	149		(1.776.806.381)	(1.776.806.381)
IV. Tài sản ngắn hạn khác	150		2.685.137.767	2.673.867.750
1. Thuế GTGT được khấu trừ	152		2.683.268.250	2.671.998.233
2. Thuế và các khoản khác phải thu NN	153	5.9	1.869.517	1.869.517
B - TÀI SẢN DÀI HẠN (200 = 220+240+250+260+269)	200		212.322.631.105	262.891.334.816
I. Tài sản cố định	220		82.940.204.190	88.200.998.037
1. Tài sản cố định hữu hình	221	5.10	75.099.340.555	80.360.134.402
- Nguyên giá	222		112.963.333.749	112.963.333.749
- Giá trị hao mòn lũy kế	223		(37.863.993.194)	(32.603.199.347)
2. Tài sản cố định vô hình	227	5.11	7.840.863.635	7.840.863.635
- Nguyên giá	228		7.840.863.635	7.840.863.635
- Giá trị hao mòn lũy kế	229		-	-
II. Tài sản dở dang dài hạn	240	5.12	5.359.188.727	5.096.813.727
1. Chi phí sản xuất kinh doanh dở dang dài hạn	241		897.466.000	635.091.000
2. Chi phí xây dựng cơ bản dở dang	242		4.461.722.727	4.461.722.727
III. Các khoản đầu tư tài chính dài hạn	250	5.2	28.000.000.000	28.000.000.000
1. Đầu tư góp vốn vào đơn vị khác	253		28.000.000.000	28.000.000.000
IV. Tài sản dài hạn khác	260		9.464.693.900	9.873.999.136
1. Chi phí trả trước dài hạn	261	5.13	9.464.693.900	9.873.999.136
V. Lợi thế thương mại	269		86.558.544.288	131.719.523.916
TỔNG CỘNG TÀI SẢN (270 = 100+200)	270		268.746.682.509	320.538.540.631

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2

Phố Hàm Nghi, Phường Mỹ Đình 2,

Quận Nam Từ Liêm, Thành phố Hà Nội

Mẫu số B 01 - DN/HN

Ban hành theo Thông tư số 202/2014/TT- BTC

Ngày 22/12/2014 của Bộ Tài chính

BẢNG CÂN ĐỐI KẾ TOÁN HỢP NHẤT (Tiếp theo)

Tại ngày 31 tháng 12 năm 2024

NGUỒN VỐN	MS	TM	31/12/2024	01/01/2024
			VND	VND
C- NỢ PHẢI TRẢ	300		181.243.594.930	174.040.860.517
(300 = 310+330)				
I. Nợ ngắn hạn	310		166.900.074.882	159.127.340.469
1. Phải trả người bán ngắn hạn	311	5.14	15.396.189.168	16.765.276.997
2. Người mua trả tiền trước ngắn hạn	312	5.15	5.696.009.191	5.610.412.260
3. Thuế và các khoản phải nộp Nhà nước	313	5.9	207.687.948	102.306.816
4. Phải trả người lao động	314		4.933.691.692	4.880.166.037
5. Chi phí phải trả ngắn hạn	315	5.16	56.068.860.393	45.442.596.269
6. Phải trả ngắn hạn khác	319	5.17	328.676.820	350.622.420
7. Vay và nợ thuê tài chính ngắn hạn	320	5.18	84.091.754.670	85.798.754.670
8. Quỹ khen thưởng phúc lợi	322		177.205.000	177.205.000
II. Nợ dài hạn	330		14.343.520.048	14.913.520.048
1. Vay và nợ thuê tài chính dài hạn	338	5.18	14.343.520.048	14.913.520.048
D- VỐN CHỦ SỞ HỮU	400		87.503.087.579	146.497.680.114
(400 = 410)				
I. Vốn chủ sở hữu	410	5.19	87.503.087.579	146.497.680.114
1. Vốn góp của chủ sở hữu	411		515.999.990.000	515.999.990.000
- Cổ phiếu phổ thông có quyền biểu quyết	411a		515.999.990.000	515.999.990.000
2. Quỹ đầu tư phát triển	418		15.516.904.967	15.516.904.967
3. Lợi nhuận sau thuế chưa phân phối	421		(444.707.364.892)	(386.027.575.046)
- LNST chưa phân phối lũy kế đến cuối kỳ trước	421a		(386.027.575.046)	(328.060.083.460)
- LNST chưa phân phối kỳ này	421b		(58.679.789.846)	(57.967.491.586)
4. Lợi ích cổ đông không kiểm soát	429		693.557.504	1.008.360.193
TỔNG CỘNG NGUỒN VỐN	440		268.746.682.509	320.538.540.631
(440 = 300+400)				

Người lập biểu

Kế toán trưởng

Hà Nội, ngày 24 tháng 3 năm 2025

Chủ tịch HĐQT
kiêm Tổng Giám đốc

T. Duy
Linh Thị Diễm

L. Văn Quang
Lê Văn Quang

D. Quang Lư
Đương Quang Lư

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2

Phố Hàm Nghi, Phường Mỹ Đình 2,

Quận Nam Từ Liêm, Thành phố Hà Nội

Mẫu số B 02 - DN/HN

Ban hành theo Thông tư số 202/2014/TT- BTC

Ngày 22/12/2014 của Bộ Tài chính

BÁO CÁO KẾT QUẢ HOẠT ĐỘNG KINH DOANH HỢP NHẤT

Cho năm tài chính kết thúc ngày 31/12/2024

CHỈ TIÊU	MS	TM	Năm 2024	Năm 2023
			VND	VND
1. Doanh thu bán hàng và cung cấp dịch vụ	01	6.1	5.970.103.950	6.207.896.340
2. Các khoản giảm trừ doanh thu	02		-	-
3. Doanh thu thuần về bán hàng và cung cấp dịch vụ (10 = 01-02)	10		5.970.103.950	6.207.896.340
4. Giá vốn hàng bán	11	6.2	3.824.351.253	2.377.295.514
5. Lợi nhuận gộp về bán hàng và cung cấp dịch vụ (20 = 10-11)	20		2.145.752.697	3.830.600.826
6. Doanh thu hoạt động tài chính	21	6.3	1.457.677	1.629.797
7. Chi phí tài chính	22	6.4	10.626.264.124	10.725.805.707
Trong đó: Chi phí lãi vay	23		10.626.264.124	10.725.805.707
8. Phần lãi hoặc lỗ trong công ty liên doanh, liên kết	24		-	-
9. Chi phí bán hàng	25		-	-
10. Chi phí quản lý doanh nghiệp	26	6.5	50.370.275.506	51.215.621.934
11. Lợi nhuận thuần từ hoạt động kinh doanh {30 = 20+(21-22)+24-(25+26)}	30		(58.849.329.256)	(58.109.197.018)
12. Thu nhập khác	31	6.6	400.000	45
13. Chi phí khác	32	6.6	145.663.279	187.972.574
14. Lợi nhuận khác (40 = 31-32)	40	6.6	(145.263.279)	(187.972.529)
15. Tổng lợi nhuận kế toán trước thuế (50 = 30+40+45)	50		(58.994.592.535)	(58.297.169.547)
16. Chi phí thuế TNDN hiện hành	51	6.7	-	-
17. Lợi nhuận sau thuế thu nhập doanh nghiệp (60 = 50-51-52)	60		(58.994.592.535)	(58.297.169.547)
18. Lợi nhuận sau thuế của Công ty mẹ	61		(58.679.789.846)	(57.967.491.586)
19. Lợi nhuận sau thuế của Cổ đông không kiểm soát	62		(314.802.689)	(329.677.961)
20. Lãi cơ bản trên cổ phiếu	70	6.8	(1.137)	(1.123)

Hà Nội, ngày 24 tháng 3 năm 2025

Người lập biểu

Kế toán trưởng

Chủ tịch HĐQT

Kiểm Tổng Giám đốc

Trần Thị Diệu

Lê Văn Quang

Dương Quang Lư

Lê Văn Quang

Dương Quang Lư

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2
Phố Hàm Nghi, Phường Mỹ Đình 2,
Quận Nam Từ Liêm, Thành phố Hà Nội

Mẫu số B 03 - DN/HN
Ban hành theo Thông tư số 202/2014/TT- BTC
Ngày 22/12/2014 của Bộ Tài chính

BÁO CÁO LƯU CHUYỂN TIỀN TỆ HỢP NHẤT

(Theo phương pháp gián tiếp)

Cho năm tài chính kết thúc ngày 31/12/2024

CHỈ TIÊU	MS	TM	Năm 2024	Năm 2023
			VND	VND
I. Lưu chuyển tiền từ hoạt động kinh doanh				
1. Lợi nhuận trước thuế	01		(58.994.592.535)	(58.297.169.547)
2. Điều chỉnh cho các khoản				
- Khấu hao TSCĐ và BĐSĐT	02		5.260.793.847	4.127.943.248
- Lãi, lỗ chênh lệch tỷ giá hối đoái do đánh giá lại các khoản mục tiền tệ có gốc ngoại tệ	04		(531.056)	(458.637)
- Lãi, lỗ từ hoạt động đầu tư	05		45.160.053.007	45.159.808.468
- Chi phí lãi vay	06		10.626.264.124	10.725.805.707
3. Lợi nhuận từ hoạt động kinh doanh trước thay đổi vốn lưu động	08		2.051.987.387	1.715.929.239
- Tăng, giảm các khoản phải thu	09		475.704.184	(133.682.175)
- Tăng, giảm hàng tồn kho	10		(262.375.000)	(222.500.000)
- Tăng, giảm các khoản phải trả	11		(1.146.529.711)	(1.141.207.869)
- Tăng, giảm chi phí trả trước	12		409.305.236	868.588.464
- Tiền lãi vay đã trả	14		-	(170.478.222)
Lưu chuyển tiền thuần từ hoạt động kinh doanh	20		1.528.092.096	916.649.437
II. Lưu chuyển tiền từ hoạt động đầu tư				
1. Tiền thu lãi cho vay, cổ tức và lợi nhuận được chia	27		926.621	1.171.160
Lưu chuyển tiền thuần từ hoạt động đầu tư	30		926.621	1.171.160
III. Lưu chuyển tiền từ hoạt động tài chính				
1. Tiền trả nợ gốc vay	34		(2.277.000.000)	(255.000.000)
Lưu chuyển tiền thuần từ hoạt động tài chính	40		(2.277.000.000)	(255.000.000)
Lưu chuyển tiền thuần trong năm (50 = 20+30+40)	50		(747.981.283)	662.820.597
Tiền và tương đương tiền đầu năm	60		955.956.276	292.677.042
Ảnh hưởng của thay đổi tỷ giá hối đoái quy đổi ngoại tệ	61		531.056	458.637
Tiền và tương đương tiền cuối năm (70 = 50+60+61)	70	5.1	208.506.049	955.956.276

Người lập biểu

Kế toán trưởng

Hà Nội, ngày 24 tháng 3 năm 2025

Chữ tích HĐQT
kiêm Tổng Giám đốc

Trần Thị Diễm
Trần Thị Diễm

Lê Văn Quang
Lê Văn Quang

Dương Quang Lư
Dương Quang Lư

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2
Phố Hàm Nghi, Phường Mỹ Đình 2, Quận Nam Từ
Liền, Thành phố Hà Nội

Mẫu số B 01 - DN

Ban hành theo Thông tư số 200/2014/TT- BTC Ngày
22/12/2014 của Bộ Tài chính

BẢNG CÂN ĐỐI KẾ TOÁN RIÊNG
Tại ngày 31 tháng 12 năm 2024

TÀI SẢN	MS	TM	31/12/2024	01/01/2024
			VND	VND
A - TÀI SẢN NGẮN HẠN (100 = 110+130+140+150)	100		12.093.584.901	12.106.539.505
I. Tiền và các khoản tương đương tiền	110	5.1	185.289.444	932.739.671
1. Tiền	111		185.289.444	932.739.671
II. Các khoản phải thu ngắn hạn	130		10.979.285.129	10.246.139.882
1. Phải thu ngắn hạn của khách hàng	131	5.3	77.984.853.927	78.111.301.031
2. Trả trước cho người bán ngắn hạn	132	5.5	2.031.973.531	2.020.973.531
3. Phải thu ngắn hạn khác	136	5.4	9.526.583.029	8.677.990.678
4. Dự phòng phải thu ngắn hạn khó đòi	137	5.6	(79.246.767.358)	(79.246.767.358)
5. Tài sản thiếu chờ xử lý	139	5.7	682.642.000	682.642.000
III. Hàng tồn kho	140	5.8	23.000.000	23.000.000
1. Hàng tồn kho	141		1.799.806.381	1.799.806.381
2. Dự phòng giảm giá hàng tồn kho	149		(1.776.806.381)	(1.776.806.381)
IV. Tài sản ngắn hạn khác	150		906.010.328	904.659.952
1. Thuế GTGT được khấu trừ	152		906.010.328	904.659.952
B - TÀI SẢN DÀI HẠN (200 = 210+220+240+250+260)	200		558.151.820.691	563.802.894.779
I. Các khoản phải thu dài hạn	210		-	-
II. Tài sản cố định	220		82.225.404.064	87.475.275.187
1. Tài sản cố định hữu hình	221	5.12	75.077.404.064	80.327.275.187
- Nguyên giá	222		112.897.797.385	112.897.797.385
- Giá trị hao mòn lũy kế	223		(37.820.393.321)	(32.570.522.198)
2. Tài sản cố định vô hình	227	5.11	7.148.000.000	7.148.000.000
- Nguyên giá	228		7.148.000.000	7.148.000.000
- Giá trị hao mòn lũy kế	229		-	-
III. Tài sản dở dang dài hạn	240		4.461.722.727	4.461.722.727
1. Chi phí xây dựng cơ bản dở dang	242	5.9	4.461.722.727	4.461.722.727
IV. Các khoản đầu tư tài chính dài hạn	250	5.2	462.000.000.000	462.000.000.000
1. Đầu tư vào công ty con	251		434.000.000.000	434.000.000.000
2. Đầu tư góp vốn vào đơn vị khác	253		28.000.000.000	28.000.000.000
V. Tài sản dài hạn khác	260		9.464.693.900	9.865.896.865
1. Chi phí trả trước dài hạn	261	5.10	9.464.693.900	9.865.896.865
TỔNG CỘNG TÀI SẢN (270 = 100+200)	270		570.245.405.592	575.909.434.284

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2

Mẫu số B 01 - DN

Phố Hàm Nghi, Phường Mỹ Đình 2, Quận Nam Từ Liêm, Thành phố Hà Nội

Ban hành theo Thông tư số 200/2014/TT- BTC Ngày 22/12/2014 của Bộ Tài chính

BẢNG CÂN ĐỐI KẾ TOÁN RIÊNG (Tiếp theo)

Tại ngày 31 tháng 12 năm 2024

NGUỒN VỐN	MS	TM	31/12/2024	01/01/2024
			VND	VND
C- NỢ PHẢI TRẢ (300 = 310+330)	300		177.125.255.583	170.078.719.020
I. Nợ ngắn hạn	310		163.791.735.535	156.175.198.972
1. Phải trả người bán ngắn hạn	311	5.13	14.048.391.649	15.417.479.478
2. Người mua trả tiền trước ngắn hạn	312	5.15	5.696.009.191	5.610.412.260
3. Thuế và các khoản phải nộp Nhà nước	313	5.17	50.435.098	51.451.816
4. Phải trả người lao động	314		3.473.778.055	3.470.052.400
5. Chi phí phải trả ngắn hạn	315	5.16	56.068.860.393	45.442.596.269
6. Phải trả ngắn hạn khác	319	5.18	185.301.479	207.247.079
7. Vay và nợ thuê tài chính ngắn hạn	320	5.14	84.091.754.670	85.798.754.670
8. Quỹ khen thưởng phúc lợi	322		177.205.000	177.205.000
II. Nợ dài hạn	330		13.333.520.048	13.903.520.048
1. Vay và nợ thuê tài chính dài hạn	338	5.14	13.333.520.048	13.903.520.048
D- VỐN CHỦ SỞ HỮU (400 = 410)	400		393.120.150.009	405.830.715.264
I. Vốn chủ sở hữu	410	5.19	393.120.150.009	405.830.715.264
1. Vốn góp của chủ sở hữu	411		515.999.990.000	515.999.990.000
- Cổ phiếu phổ thông có quyền biểu quyết	411a		515.999.990.000	515.999.990.000
2. Quỹ đầu tư phát triển	418		15.516.904.967	15.516.904.967
3. Lợi nhuận sau thuế chưa phân phối	421		(138.396.744.958)	(125.686.179.703)
- LNST chưa phân phối lũy kế đến cuối kỳ trước	421a		(125.686.179.703)	(113.723.695.236)
- LNST chưa phân phối kỳ này	421b		(12.710.565.255)	(11.962.484.467)
TỔNG CỘNG NGUỒN VỐN (440 = 300+400)	440		570.245.405.592	575.909.434.284

Hà Nội, ngày 24 tháng 3 năm 2025

Người lập biểu

Kế toán trưởng

Chủ tịch HĐQT
Kiểm Tổng Giám đốc

T. Duong
Trần Thị Dương

Lê Văn Quang
Lê Văn Quang

Dương Quang Lư
Dương Quang Lư

BÁO CÁO KẾT QUẢ HOẠT ĐỘNG KINH DOANH RIÊNG
Cho năm tài chính kết thúc ngày 31/12/2024

CHỈ TIÊU	MS	TM	Năm 2024	Năm 2023
			VND	VND
1. Doanh thu bán hàng và cung cấp dịch vụ	01	6.1	5.970.103.950	6.207.896.340
2. Các khoản giảm trừ doanh thu	02		-	-
3. Doanh thu thuần về bán hàng và cung cấp dịch vụ (10 = 01-02)	10		5.970.103.950	6.207.896.340
4. Giá vốn hàng bán	11	6.2	3.824.351.253	2.377.295.514
5. Lợi nhuận gộp về bán hàng và cung cấp dịch vụ (20 = 10-11)	20		2.145.752.697	3.830.600.826
6. Doanh thu hoạt động tài chính	21	6.3	1.457.677	1.629.797
7. Chi phí tài chính	22	6.4	10.626.264.124	10.725.805.707
Trong đó: Chi phí lãi vay	23		10.626.264.124	10.725.805.707
8. Chi phí bán hàng	25		-	-
9. Chi phí quản lý doanh nghiệp	26	6.5	4.087.296.105	4.881.936.854
10. Lợi nhuận thuần từ hoạt động kinh doanh {30 = 20+(21-22)+24-(25+26)}	30		(12.566.349.855)	(11.775.511.938)
11. Thu nhập khác	31	6.6	400.000	45
12. Chi phí khác	32	6.6	144.615.400	186.972.574
13. Lợi nhuận khác (40 = 31-32)	40		(144.215.400)	(186.972.529)
14. Tổng lợi nhuận kế toán trước thuế (50 = 30+40+45)	50		(12.710.565.255)	(11.962.484.467)
15. Chi phí thuế TNDN hiện hành	51	6.7	-	-
16. Lợi nhuận sau thuế thu nhập doanh nghiệp (60 = 50-51-52)	60		(12.710.565.255)	(11.962.484.467)

Hà Nội, ngày 24 tháng 3 năm 2025

Người lập biểu

Kế toán trưởng

Chủ tịch HĐQT

Kiểm Tổng Giám đốc

Trần Thị Diễm

Lê Văn Quang



Lê Văn Quang

Dương Quang Lư

CÔNG TY CỔ PHẦN NÔNG NGHIỆP VÀ THỰC PHẨM HÀ NỘI - KINH BẮC

Số 08 Lô TT03 Khu Đô thị Hải Đăng City, ngõ 2
Phố Hàm Nghi, Phường Mỹ Đình 2, Quận Nam Từ
Liêm, Thành phố Hà Nội

Mẫu số B 03 - DN
Ban hành theo Thông tư số 200/2014/TT- BTC
Ngày 22/12/2014 của Bộ Tài chính

BÁO CÁO LƯU CHUYỂN TIỀN TỆ RIÊNG

(Theo phương pháp gián tiếp)

Cho năm tài chính kết thúc ngày 31/12/2024

CHỈ TIÊU	MS	TM	Năm 2024	Năm 2023
			VND	VND
I. Lưu chuyển tiền từ hoạt động kinh doanh				
1. Lợi nhuận trước thuế	01		(12.710.565.255)	(11.962.484.467)
2. Điều chỉnh cho các khoản				
- Khấu hao TSCĐ và BĐSĐT	02		5.249.871.123	4.117.020.524
- Lãi, lỗ chênh lệch tỷ giá hối đoái do đánh giá lại các khoản mục tiền tệ có gốc ngoại tệ	04		(531.056)	(458.637)
- Lãi, lỗ từ hoạt động đầu tư	05		(926.621)	(1.171.160)
- Chi phí lãi vay	06		10.626.264.124	10.725.805.707
3. Lợi nhuận từ hoạt động kinh doanh trước thay đổi vốn lưu động	08		3.164.112.315	2.878.711.967
- Tăng, giảm các khoản phải thu	09		(734.495.623)	(1.177.589.166)
- Tăng, giảm các khoản phải trả (không kể lãi vay phải trả, thuế thu nhập doanh nghiệp phải nộp)	11		(1.302.727.561)	(1.295.607.869)
- Tăng, giảm chi phí trả trước	12		401.202.965	681.765.627
- Tiền lãi vay đã trả	14		-	(170.478.222)
Lưu chuyển tiền thuần từ hoạt động kinh doanh	20		1.528.092.096	916.802.337
II. Lưu chuyển tiền từ hoạt động đầu tư				
1. Tiền thu lãi cho vay, cổ tức và lợi nhuận được chia	27		926.621	1.171.160
Lưu chuyển tiền thuần từ hoạt động đầu tư	30		926.621	1.171.160
III. Lưu chuyển tiền từ hoạt động tài chính				
1. Tiền trả nợ gốc vay	34		(2.277.000.000)	(255.000.000)
Lưu chuyển tiền thuần từ hoạt động tài chính	40		(2.277.000.000)	(255.000.000)
Lưu chuyển tiền thuần trong năm (50 = 20+30+40)	50		(747.981.283)	662.973.497
Tiền và tương đương tiền đầu năm	60		932.739.671	269.347.537
Ảnh hưởng của thay đổi tỷ giá hối đoái quy đổi ngoại tệ	61		531.056	458.637
Tiền và tương đương tiền cuối năm (70 = 50+60+61)	70	5.1	185.289.444	932.739.671

Hà Nội, ngày 24 tháng 3 năm 2025

Người lập biểu

Kế toán trưởng

Tên và chữ ký
Tôn Thị Diễm

Chữ ký
Lê Văn Quang

Chủ tịch HĐQT
kiểm Tổng Giám đốc
Chữ ký
Đương Quang Lư

No: 02/TTr-HĐQT

Ha Noi, date 05 month 05 year 2025

PROPOSAL

Re: Selection of the Auditing Firm for the 2025 Financial Statements

To: The Annual General Meeting of Shareholders, 2025

- Based on the Enterprise Law of 2020;
- Based on the Charter of Hanoi - Kinh Bac Agriculture and Food Joint Stock Company;

The Board of Directors respectfully submits to the Annual General Meeting of Shareholders for approval the selection of an auditing firm for the 2025 Financial Statements (including the reviewed Financial Statements for the first half of 2025 and the audited Financial Statements for the full year 2025) of the Company as follows:

1. Criteria for Selecting the Auditing Firm

- The firm must have the legal function to perform auditing services as required by law.
- The firm must have a team of auditors who are honest, reputable, ethical, highly qualified, and experienced to ensure the quality of the financial statement audit.
- The audit fees should be reasonable and aligned with the scope, content, and timeline of the audit requested by the Company.
- The firm must be included in the list of auditing firms approved by the State Securities Commission to audit public interest entities in the securities sector.

2. Proposal

The Board of Directors respectfully proposes to the Annual General Meeting of Shareholders in 2025 to authorize the Board of Directors to decide on the selection of the independent auditing firm based on the proposal from the Supervisory Board for the audit of the 2025 Financial Statements of Hanoi - Kinh Bac Agriculture and Food Joint Stock Company.

Thank you!

Recipients:

- As above;
- BOD, BOS;
- Documentary Department

On behalf of the Board of Directors

Chairman
CÔNG TY
CỔ PHẦN
NÔNG NGHIỆP VÀ
THỰC PHẨM
HÀ NỘI-KINH BẮC
NAM TỪ LIÊM - T.P HÀ NỘI

Dương Quang Lu

tax deductions.

We respectfully submit to the General Shareholders' Meeting for consideration and approval./.

Recipients:

- *As above;*
- *Stored in Documentary Department,*
Finance Department, BOD

On behalf of the Board of Directors

CHAIRMAN



Dương Quang Lu

No: 03-2025/TTr-HĐQT

Ha Noi, date 05 month 05 year 2025

PROPOSAL

(Re: Approval of the remuneration for the Board of Directors (BOD) and Supervisory Board (SB) for 2024 and the plan for 2025)

To: The General Shareholders' Meeting of Hanoi-Kinh Bac Agriculture and Food Joint Stock Company

- Based on the Enterprise Law No. 59/2020/QH14 issued on June 17, 2020;
- Based on the Securities Law No. 54/2019/QH14 issued on November 26, 2019;
- Based on Decree No. 155/2020/ND-CP dated December 31, 2020, detailing the implementation of certain provisions of the Securities Law;
- Based on the Resolution of the Annual General Shareholders' Meeting in 2024;
- Based on the Charter of Organization and Operation of Hanoi-Kinh Bac Agriculture and Food Joint Stock Company.

In order to further enhance the governance of the Board of Directors (BOD) and the supervision of the Supervisory Board (SB), the BOD of Hanoi-Kinh Bac Agriculture and Food Joint Stock Company respectfully submits to the General Shareholders' Meeting for approval of the budget for the remuneration of BOD members and SB members, as follows:

1. Remuneration for BOD and SB Members in 2024

No	Position	Quantity	Maximum Remuneration (VND/person/month)	Number of Months/Year	Total Amount (VND)
1	BOD Member	5	3.000.000	5	75.000.000
2	SB Member	3	2.000.000	5	30.000.000
Total					105.000.000

The above remuneration for BOD and SB members is the amount after personal income tax deductions.

2. Remuneration Plan for BOD and SB Members in 2025

No	Position	Quantity	Maximum Remuneration (VND/person/month)	Number of Months/Year	Total Amount (VND)
1	BOD Member	5	3.000.000	12	180.000.000
2	SB Member	3	2.000.000	12	72.000.000
Total					252.000.000

The above remuneration for BOD and SB members is the amount after personal income

2025 ANNUAL GENERAL SHAREHOLDERS' MEETING
HANOI-KINH BAC AGRICULTURE AND FOOD JOINT STOCK COMPANY



VOTING CARD
SHAREHOLDER CODE

<p>.....</p>

SHAREHOLDER NAME/ SHAREHOLDER
REPRESENTATIVE:.....

..... **SHARES**

In which:

Number of shares owned: shares.

Number of shares under proxy: shares.

*This voting card is only valid for the 2025 Annual General Shareholders' Meeting
on May 28, 2025*

**2025 ANNUAL GENERAL SHAREHOLDERS' MEETING
HANOI-KINH BAC AGRICULTURE AND FOOD JOINT STOCK COMPANY**



VOTING SLIP

SHAREHOLDER:

SHAREHOLDER CODE:

TOTAL NUMBER OF VOTING SHARES: shares

We kindly request that the shareholders provide their opinion by marking (X) in the corresponding box:

1. Approval of the Report on the 2024 activities and the 2025 operation plan of the Board of Directors.

Agree ☐ DisAgree ☐ No opinion ☐

2. Approval of the 2024 business performance report and the 2025 business plan

Agree ☐ Disagree ☐ No opinion ☐

3. Approval of the 2024 activities report and the 2025 plan of the Supervisory Board

Agree ☐ Disagree ☐ No opinion ☐

4. Approval of the audited 2024 financial statements (Parent Company and Consolidated)

Agree ☐ Disagree ☐ No opinion ☐

5. Approval of the selection of the auditing firm for the 2025 financial statements as per Proposal No. 02/TTr-HĐQT.

Agree ☐ Disagree ☐ No opinion ☐

6. Approval of the remuneration for the Board of Directors and the Supervisory Board for 2024 and the plan for 2025 as per Proposal No. 03/TTr-HĐQT.

Agree ☐ Disagree ☐ No opinion ☐

7. Approval of other matters within the authority of the General Shareholders' Meeting.

Agree ☐ Disagree ☐ No opinion ☐

Shareholder/Proxy sign, write full name

QUESTION SUBMISSION FORM

2025 ANNUAL GENERAL SHAREHOLDERS' MEETING

Shareholder's Full Name/Proxy Representative (if applicable):

Phone: Email:

Question:

.....

.....

.....

.....

Shareholder

(Sign, write fullname)

Note: If the question is outside the agenda of the meeting or if there is insufficient time for the Chairman to answer all shareholder questions, the Board of Directors will respond to shareholders via email or phone

QUESTION SUBMISSION FORM

2025 ANNUAL GENERAL SHAREHOLDERS' MEETING

Shareholder's Full Name/Proxy Representative (if applicable):

Phone: Email:

Question:

.....

.....

.....

.....

.....

Shareholder

(Sign, write fullname)

Note: If the question is outside the agenda of the meeting or if there is insufficient time for the Chairman to answer all shareholder questions, the Board of Directors will respond to shareholders via email or phone