



**NHA BE WATER SUPPLY
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: 1720 /CNNB-KTTC
Re: Explanation regarding the financial
statements for the first 6 months of 2025

Ho Chi Minh City, August 13, 2025

To:

- The State Securities Commission of Vietnam;
- Hanoi Stock Exchange.

During the production and business activities of the first 6 months of 2025, the after-tax profit of Nha Be Water Supply Joint Stock Company (NBW) reached VND 20,986 million, an increase of VND 5,582 million (+36.23%) compared to the same period last year, due to the following reasons:

1. Total revenue and other income for the first 6 months of 2025 reached VND 458,299 million, an increase of VND 5,329 million (+1.18%) compared to the same period last year:

- Water sales revenue increased by VND 209 million (+0.05%) due to the average selling price rising by VND 328.37/m³ (from VND 12,280.10/m³ in the first half of 2024 to VND 12,608.47/m³ in the first half of 2025), despite a decrease in sales volume of 934,741 m³.
- Water meter sales revenue increased by VND 1,204 million (+199.18%).
- Revenue from selling water supply materials increased by VND 5,731 million due to liquidation of inventory materials during the period.
- Sawanew bottled water revenue decreased by VND 1,322 million because this business ceased operations as of December 31, 2024.
- Financial income decreased by VND 778 million.
- Other income increased by VND 285 million.

2. Total expenses for the first 6 months of 2025 were VND 431,775 million, a decrease of VND 1,762 million (-0.41%) compared to the same period last year:

- Cost of goods sold decreased by VND 8,001 million (-2.58%), including:
 - The cost of purchasing clean water decreased by VND 8,967 million (-2.91%) due to:
 - + Decrease in purchased volume by 671,146 m³.
 - + Increase in purchase price from VND 7,106.15/m³ to VND 7,276.70/m³.
 - + Provision for price increase: VND 4,269 million (new price: VND 7,384.84/m³).
 - + Work-in-progress cost for clean water increased (from VND 16,640 million at the beginning of the period to VND 21,989 million at the end).
 - Sawanew cost of goods sold decreased by VND 672 million.
 - Water meter cost of goods sold increased by VND 1,046 million.
 - Other cost of goods sold increased by VND 592 million.

- Selling expenses increased by VND 4,554 million (+5.59%) compared to the same period last year:
 - Employee costs increased by VND 2,033 million.
 - Water loss prevention costs increased by VND 4,633 million due to underground leak detection and repair.
 - Depreciation expenses for sales increased by VND 841 million.
 - Water meter replacement and testing costs decreased by VND 2,018 million.
 - Sawanew selling expenses decreased by VND 594 million.
 - Other selling expenses decreased by VND 341 million.
- General and administrative expenses and other expenses (account 811) increased by VND 1,685 million (+3.96%) compared to the same period last year:
 - Employee costs increased by VND 921 million.
 - Other cash expenses increased by VND 879 million.
 - Other administrative costs decreased by VND 115 million.

3. Corporate income tax increased by VND 1,510 million due to the increase in profit before tax.

Nha Be Water Supply Joint Stock Company (NBW) commits that the information provided above is truthful and takes full responsibility before the law for the disclosed contents.

Recipients:

- As above;
- Filing:
 - + Administration Dept,
 - + Accounts & Finance Dept.

DIRECTOR



DUONG VAN HOA