

No: 118 /EIN-KT

Subject: Explanation of the fluctuations in business results
for Q3/2026 compared to the same period in 2025

Ho Chi Minh City, October 28, 2026

CÔNG TY CỔ PHẦN
ĐẦU TƯ - THƯƠNG MẠI
- DỊCH VỤ ĐIỆN LỰC

To: - State Securities Commission;
- Stock Exchange

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Company name: Electricity Investment - Trading - Services Joint Stock Company

Stock Code: EIN

Head office address: No. 4, Nguyen Sieu Street, Saigon Ward, Ho Chi Minh City

Based on Article 14, Clause 4, Section a of Circular 96/2020/TT-BTC dated November 16, 2020, of the Ministry of Finance "Guidelines on information disclosure in the securities market"

The Power Investment-Trade-Service Joint Stock Company would like to clarify the following issues:

1. Explain the reasons why the after-tax profit in the Q3/2026 Business Performance Report changed by 10% or more compared to the same period in 2025:

No	Content	Q3 2026	Q3 2025	Difference
		(1)	(2)	(3=1-2)
1	Profit on the parent company's financial statements	435,077,511	(1,567,411,423)	2,002,488,934
2	Profit on the Consolidated Financial Statements	435,091,606	(1,571,468,907)	2,006,560,513

Main cause:

- **Regarding the separate financial statements (Parent Company):** In Q3/2026, the Parent Company's business operations recorded positive growth, with higher sales revenue and service provision compared to the same period in Q3/2025. Simultaneously, thanks to cost optimization measures, the cost of goods sold was controlled and reduced compared to the same period. The combination of increased revenue and lower cost of goods sold resulted in a net profit after tax of VND 435 million in Q3/2026 for the Parent Company, an increase of over VND 2 billion compared to the loss of VND 1.56 billion in Q3/2025.
- **Regarding the Consolidated Financial Statements:** The fluctuations in the consolidated financial statements mirrored the trend in the separate financial statements. Consolidated revenue increased while the cost of goods sold and operating expenses were minimized. As a result, consolidated net profit after tax for Q3/2026 reached VND 435 million, an increase of over VND 2 billion compared to the loss of VND 1.57 billion in the same period of the previous year.

2. Net profit target for Q3 2026: profit

The after-tax profit for Q3/2026, as shown in both the separate and consolidated financial statements, is due to the company generating higher sales revenue and service provision compared to the same period last year, while the cost of goods sold was also lower, resulting in a profit for Q3/2026.

Electricity Investment - Trading - Services Joint Stock Company respectfully announces:

LEGAL REPRESENTATIVE

Recipient :

- As above;
- Save VT, KT.



TỔNG GIÁM ĐỐC
Hoàng Huy Hùng